



Glasspex India: the fourth get-together for the glass industry in Mumbai

At the fourth edition of Glasspex India, exhibitors and visitors met to discuss and exchange information on the industry's most recent products and developments. As usual, the exhibition was accompanied by a conference staged by the All India Glass Manufacturers' Federation.

From left to right:
Birgit Horn, Project Director glasstec
Messe Düsseldorf
Laura Bason, Vice Director GIMAV
Ann-Marei Zwickirsch, Manager Exhibitions VDMA
(Construction Equipment and Building Material Machinery)
Udo Schürtzmann, Managing Director Messe Düsseldorf India
Dr. Holger B. Zippe, CEO Zippe Industrieanlagen GmbH
Mr. Amrik Singh, President Associated Ceramics Limited.
Mr. Sanjay Ganjoo, President All India Glass
Manufacturers Federation
Mr. Arun Kumar Dukkipatti, Vice President,
All India Glass Manufacturers Federation
Jörg Dübelt, Head of the Department International Exhibition
Management Messe Düsseldorf



The fourth edition of Glasspex India – International Exhibition for Glass – Production, Processing, Products – was held from 13 to 15 March 2015, in Mumbai, where 130 exhibitors entered into dialogue with 3,222 trade visitors. Once again, the glass industry's platform in the Bombay Convention & Exhibition Centre hosted visitors who gathered information and entered into an exchange on the latest products and innovations from the sectors of glass manufacturing, finishing and glass applications.

EXCHANGE OF THEMES, CONTACT-MAKING AND BUSINESS DEALS

Despite the difficult market environment, the trade fair has established itself as a platform for the exchange of themes, contact-making and business deals on the Indian market. Exhibitors from 13 countries (India, Germany, France, England, Italy, Singapore, China, Taiwan, Czech Republic, Austria, Iran, Finland and the US) underlined their satisfaction with the quality of the visitors.

Werner M. Dornscheidt, President and CEO of Messe Düsseldorf GmbH, values the Indian subcontinent as a venue for the event: "Despite the marked decline in the Indian glass industry over the last two years, India is a market experiencing strong growth and the glass indu-

stry is an attractive economic sector. Growth is already expected in the second half of this year. The rising standard of living in India is ensuring great demand for the material glass, which is being used in an increasing number of applications in daily life."

ACCOMPANYING CONFERENCE

The conference staged by the All India Glass Manufacturers' Federation accompanied Glasspex India 2015 on 13 and 14 March. Support here was provided by the Confederation of Construction Products and Services (CCPS). The conference rounded off the multi-faceted range of products and services presented by the fair and informed the participants about themes including "Cost Effective Technology in Container Glass for Tomorrow" and "Use of Glass in Buildings – Facades of the Future; and need for Regulations relating Human Impact, Fire Safety & Energy". On both days the event welcomed top-ranking national and international participants.

As the organizer of Glasspex India, Messe Düsseldorf GmbH can draw on its extensive know-how, which it has acquired through the staging of the world-leading trade fair glasstec in Düsseldorf. The most important trade fair for the glass sector enables the opening-up of the market and a dialogue with other target groups of importance

to the Indian market. In addition, Glasspex India 2015 with AIGMF (All India Glass Manufacturers' Federation) and the VDMA (German Engineering Federation which supported the official participation by the Federal Republic of Germany), has strong cooperation partners. The Italian Association GIMAV also provided support for the Italian participation.

EXHIBITORS' REACTIONS

Dave Fordham, Director of Glass Worldwide Magazine: "Glasspex India 2015 exceeded all expectations in terms of quality of attendance. It provided the perfect platform for glassmakers and suppliers to collaborate, as the Indian hollow glass sector heads back towards former heights and the flat glass sector continues to flourish. As Glass Worldwide is preferred as international journal of the All Indian Glass Manufacturers' federation, it was also great to see the impressive attendance and excellent program of the concurrent AIGMF International Conference." Harald Hickl-Zimolong, Key Account Manager Container Glass Vertrieb Anlagenbau, ZIPPE Industrieanlagen GmbH: "We renewed our long-term contacts with Indian customers. We made contacts with potential suppliers. Good opportunities. Our expectations were based on the economic situation not too high. In particular areas

our expectations are more than fulfilled. We have been attending this fair since the first edition. From the point of view of the organization 2015 was the best show."

Jens Dubert, Service Engineer, GPS Glasproduktions-Service GmbH: "We were very satisfied as an exhibitor for IS-machines with the presenting of new products, new developments and the cultivating of existing business relations. We were able to obtain an overall impression of the Indian market situation which allowed us to initiate new business relations."

Simon Holmes, Sales Manager, Sheppee International: "A very well attended exhibition by all major container glass manufacturers within the Indian surrounding markets. Completely busy days with very positive meetings. The Indian market feels very vibrant at the moment with some excellent opportunities."

Conrad Gomes, Designer, Spacon Design: "A good initiative by AIGMF and CCPS towards the understanding of glass and its usage in the construction industry. A lot of thoughts and opinions have been discussed on the event."

**THE NEXT
GLASSPEX INDIA
WILL BE HELD FROM
2 TO 4 MARCH
2017 IN MUMBAI.**