#### THE LEADING MAGAZINE FOR THE INTERNATIONAL FLAT GLASS INDUSTRY



#### **BYSTRONIC GLASS**

VIRTUALLY ENDLESS
LAMINATED GLASS
PRODUCTION POSSIBILITIES

#### KERAGLASS

COMPLETE IN-HOUSE PRODUCTION OPENING NEW MARKETS

#### **INTERPANE**

EXCLUSIVE LIVING WITH SOLAR CONTROL COATING FOR THE PERFECT CLIMATE

#### GLASSMAN GLASS MACHINERY

CONTINUOUS DEVELOPMENT IN HI-TECH GLASS PROCESSING

Issue distributed at:

#### **PVTECH 2011**

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#### **GLASSTECH ASIA**

**JAKARTA** Indonesia 23-25 November

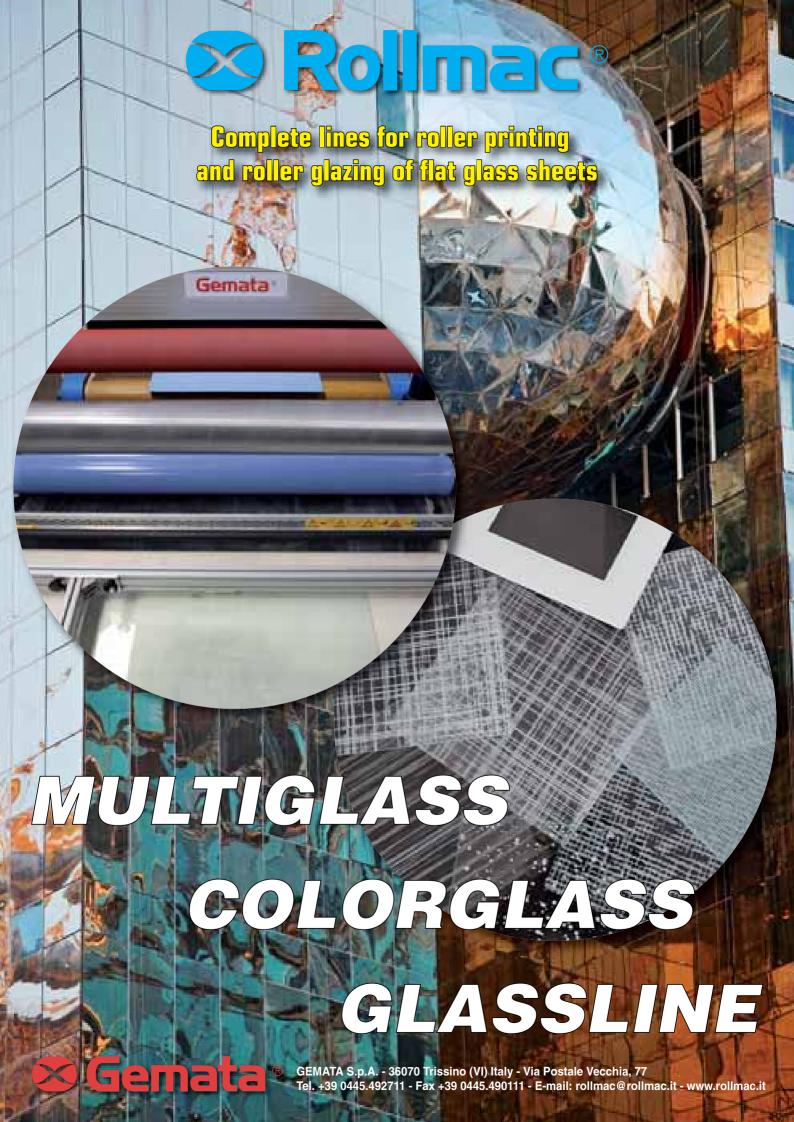
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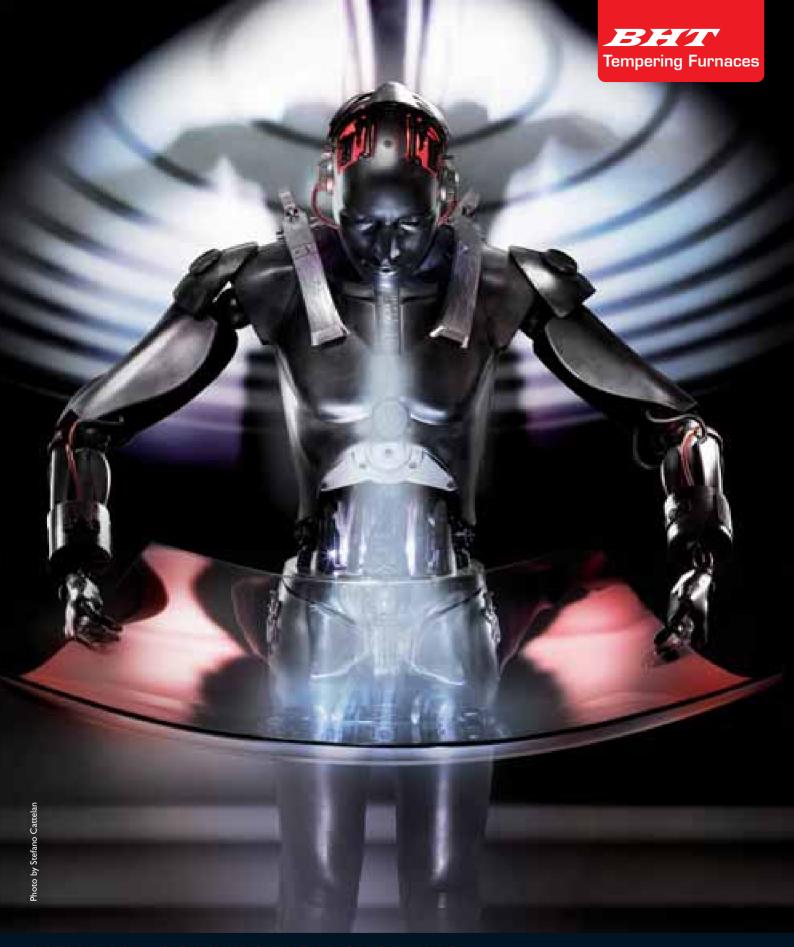




#### The first table for shaped cutting of laminated glass

#### Genius 46 LM-A

The great news in the world of laminated glass is this innovative system that allows shaped cuts and diagonal cuts to be carried out automatically on both sheets at the same time, without any need to trace references on the glass. This system will allow companies to manufacture even large size curved windows (up to 4600×3000 mm) in a very short time.



# NEW AIR CONVECTION SYSTEMS FOR LOW-E GLASSES

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- > process validation by the worldwide mayor glass producer companies > products certification by the worldwide mayor glass producer companies
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the dynamic input-shuttle, loading panes to the buffer



the TWIN output shuttle, providing panes just in sequence

# **Sort** Jet for online production — directly from cutting to the IG-line

#### Layout:

- motor driven tilt conveyor (or swivel conveyor for exchange of glass surface)
- · dynamic input shuttle with air cushioned back support
- buffer for multiple loading with travelling feeder underneath
- · variable height transport conveyor in the buffer system
- TWIN output shuttle with two air cushioned slots
- bypass conveyor for externally processed glass
- · glass dimensions

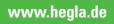
Size I: 3.00m x 2.00m

Size II: 4.50m x 2.50m (2.70m)

#### **Performance features:**

- feed-in and feed-out to and from buffer simultaneously
- dynamic material flow in one direction
- all slots can take multiple panes
- production sequence for triple glazing provided by the output-shuttles' second slot
- inserting of externally processed glass manually

High Performance in Glass Cutting and Handling



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PRV88

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VX11 with periferic wheel VX12

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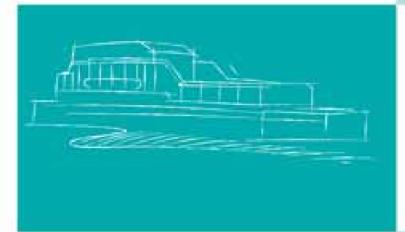




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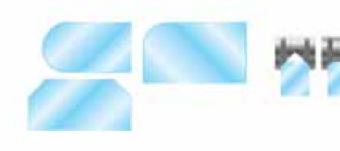
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Laminating equipments and accessories

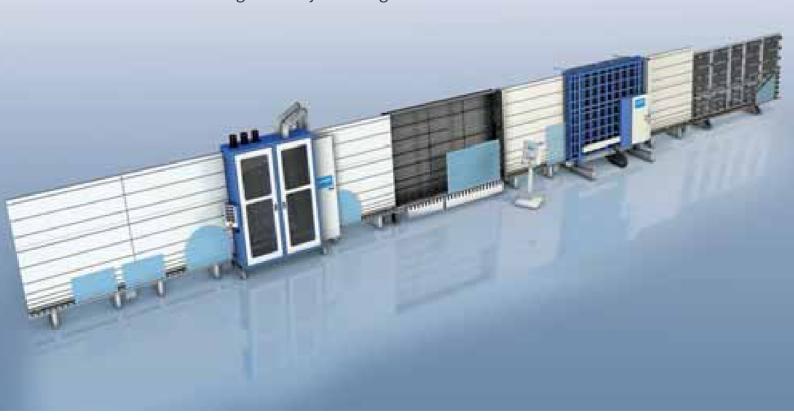
# Efficient manufacturing of gas filled I.G. units

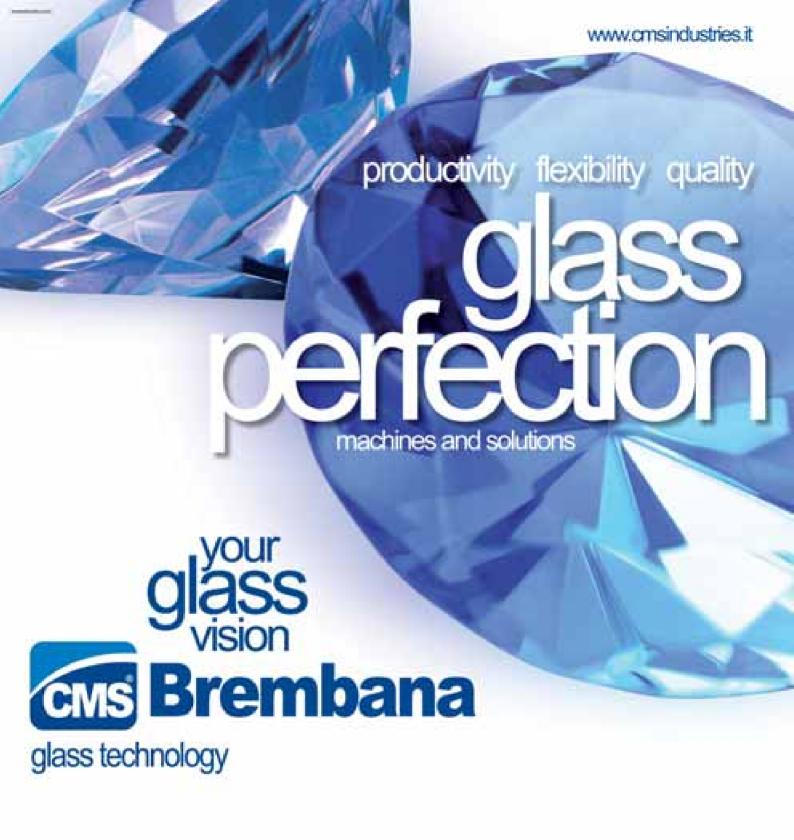
**Bystronic** glass

The new comfort'line from Bystronic glass offers high quality manufacturing of gas filled I.G. units with an excellent cost/performance ratio.

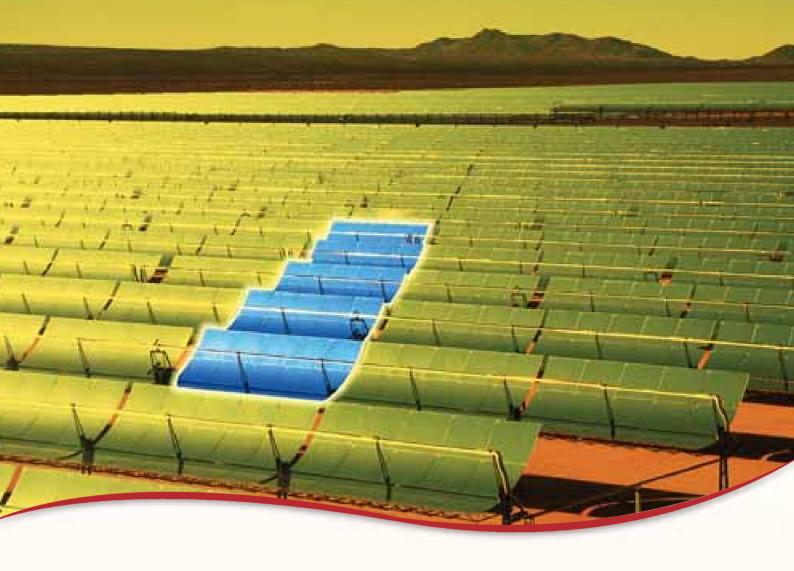
- Automatic I.G. manufacturing of up to 800 gas filled I.G. units per shift
- Manufacturing of rectangular, shaped and
   1- up to 3-sided stepped, gas filled I.G. units
   on one line
- Automatic detection of low-E glass coating
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- · Outstanding reliability and long service life

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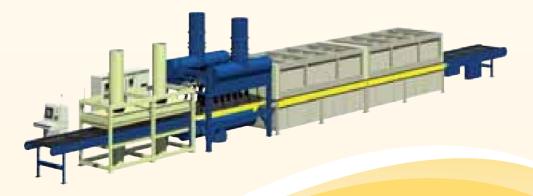


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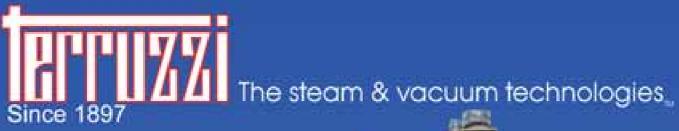


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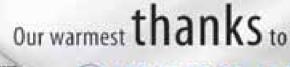
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# DOUBLE STAR

DOUBLE STAR TEKNO furnace with PRE-HEATING CONVECTION CHAMBER

for Low - E glass **E = 0,01** 







# EKNO TRONIK





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# TEKNO TRONIK furnace with 500°C hot air convection system for Low -E glass E = 0,01

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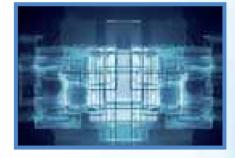
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THE ONLY GUIDE TO AGENTS WORLDWIDE

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### AT VITRUM 2011, HERE SOMETHING

# YOU'D NEVER SEEN BEFORE

Francesca FC 1600 WATER JET

2 machines in one: the principle of drilling and milling with diamond tools combined with the water jet technology









issue	exhibition/conference	date	venue	insert			
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	FENSTERBAU FRONTALE	21-24 March	<b>NUREMBERG</b> Germany				
	CHINA GLASS	2-5 April	<b>SHANGHAI</b> China				
	CHINESE SUPPLIERS GUIDE RESERVED FOR ADVE	- T					
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	VETECO	8-12 May	<b>MADRID</b> Spain				
	GLASS SOUTH AMERICA	16-19 May	<b>SÃO PAULO</b> Brazil				
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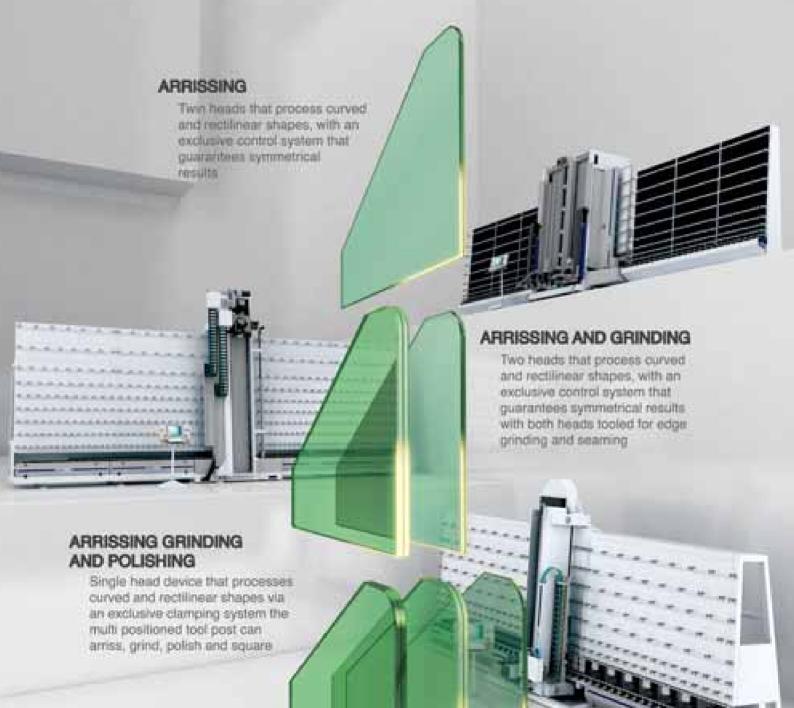




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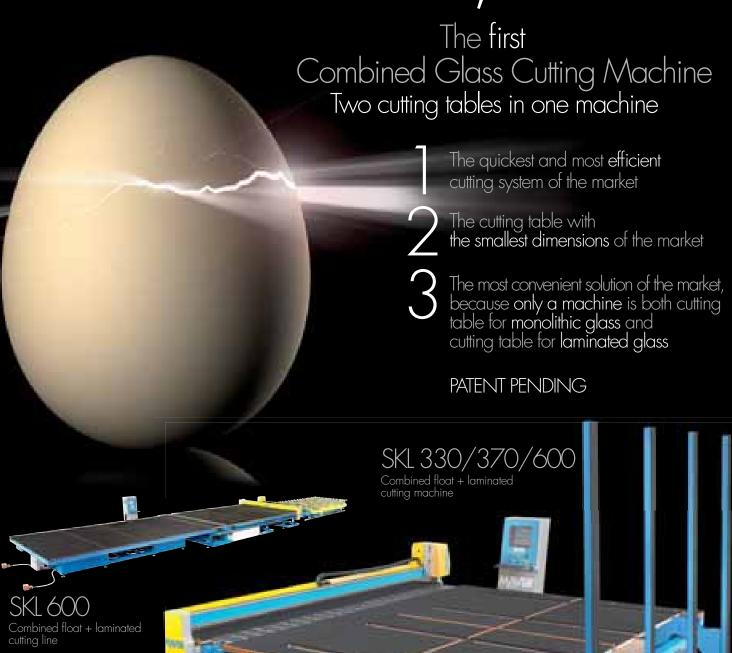


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#### 24

#### **UKRAINE**

## energy-saving glass production

The Ukraine Ministry of Regional Development and construction of housing and communal services is reportedly ready to support four large-scale investment project aimed at reducing the Ukrainian market's dependence on imports of building materials, including those related to the production of energy-saving glass.

The Ukraine is said to be ready to take an equal partnership with public and private capital in the following projects: construction of enterprises for the production of energy-efficient windows, reconstruction of a plant for making cement, building a plant for the production of cement clinkers and increased production of composite materials.

Moreover, in connection with these plans in Ukraine, the Ministry also took a course in developing regulatory frameworks with high demands on operating characteristics of building materials.

Energy-saving glass in double-glazing is an important element of modern energy-efficient homes. Most governments today have advocated the introduction of

#### **FA GLASS**

## UAE custom built factory

Future Architectural (FA) Glass, a joint venture between Singapore conglomerate Lim Fa and Indian glass processing group Fishfa, has invested in a custom built factory based in Ras Al Khaimah in the United Arab Emirates. The facility incorporates British and European technology, including: a Hegla Optimax Cutting Table with auto loading; Forvet CNC; Busetti double edge polishing; Lisec Sealing Line; Lisec Spacer Bender; and a fully automatic SeamMaX-X arising line.

FA Glass also chose Jotika Software, specifying Jotika's Gtrak3 and OptimiserX products so as to make the best use of the new factory and manage enquiries and sales orders.

The standard Gtrak3 quotation entry product was adapted to allow for cost estimations, meeting the needs of the unique pricing methods. Each job or project is priced individually, taking into account material costs, labour costs, breakage factor, predicted waste and profit margin, among other factors.

energy efficient technologies in buildings, creating a stable civilized approach to conservation of our planet's resources.

#### GLASS TEXPO 2012 event to take place in San Antonio

Glass TEXpo™ will return to San Antonio, Texas, at the El Tropicano Riverwalk Hotel, 12-13 April 2012. The event, which is co-sponsored by the *Texas Glass Association* and *USGlass, Door & Window Manufacturer* and *Window Film* magazines, will consist of two days of educational seminars and exhibitions for the architectural glass industry with prime networking events. The event will start on 11 April with a Texas Glass Association golf tournament, while Glass TEXpo™ attendees will be able to meet and greet at the Glass TEXpo™ welcoming cocktail party on 12 April.

Fenestration Day<sup>TM</sup> 2012 will be co-located with Glass TEXpo on 12 April, thus also providing fenestration specific educational sessions.

### **DIGIGLASS**official reseller named

**DigiGlass** has appointed *EURO Windowfilm AB* as the official reseller of its innovative products in Sweden. This appointment follows a number of key strategic reseller appointments around the world to meet the growing demand for the company's commercial printed window film.

Per Järnebrink, managing director of EURO Windowfilm AB commented, "We found DigiGlass during a search for groundbreaking, innovative products within our field of expertise. With a drive towards a greener future the opportunity DigiGlass provides to upgrade existing windows is a perfect fit."

Dave Macdonald, managing director of DigiGlass added, "Having a strategic partner in Sweden opens up a huge potential market to DigiGlass. Our decorative window film offers a number of energy saving and security benefits that will certainly appeal to the Scandinavian market." He went on to say, "EURO Windowfilm AB are a growing and well respected provider of window film in Sweden. We are delighted that they have approached us to become an official reseller of DigiGlass and we're looking forward to a long and successful working relationship."



#### **People & Careers**

### VIRACON president named

Officials from **Viracon** have, according to a company release, named Kelly S. Schuller as president. Schuller, who served as Viracon senior vice president, sales and marketing since 2010, reports to Joseph F. Puishys, chief executive officer of *Apogee Enterprises*, parent company of Viracon.

"Since joining Viracon last year, Kelly has led development of its strategic plan which focuses on the values that have historically made Viracon a great choice for architecturally-significant commercial buildings, including industry leading quality, new product development, architectural design assistance, and complete and on-time delivery," Puishys said in the release. "At the same time, he has spearheaded Viracon's efforts to expand its international presence, and has successfully managed operations of its recently acquired Brazilian subsidiary.

Before joining Viracon, Schuller served as Apogee

glassman606@glassman.com.cn

vice president, strategy and business development for four years, working with Apogee's executives and board, and was responsible for two architectural segment acquisitions, including the Brazilian architectural glass business. He also worked with Apogee's three largest business units, including with Viracon on its international operations strategy. Prior to starting with Apogee in 2006, he held operational positions within United Health Group, Innovex and Pillsbury; as well as with McKinsey & Company and Ernst & Young.





# hewsness

#### **BENEQ**

#### 2011 Millennium Distinction Award

Beneq has been presented with the Millennium Distinction Award, an accolade presented by Technology Academy Finland (TAF) to Finnish scientists and growth companies for outstanding technological achievements in the field of the most recent Millennium Technology Prize Winner.

The 2010 Millennium Technology Prize was won by Professor Michael Grätzel for his invention of dye-sensitized solar cells, and hence, the 2011 Millennium Distinction Awards were presented to scientists and companies working in the solar energy sector.

The Millennium Distinction Awards celebrate Finnish innovations and technological achievements. The selection process involves several criteria including pioneering work in research or business activities, distinguished contributions to higher education and significant achievements in the commercialization of innovations based on new technologies.

Beneq CTO Tommi Vainio said: "This prize is a great honour and we are grateful to Technology Academy Finland for being acknowledged in this way. The award itself serves two causes for Beneq. On the one hand it con-

firms that the hard work we have behind us, six incredible years of growth, innovation and discovery, have been successful. On the other hand, it is a promise for the future, a definite piece of evidence that the route we have chosen is the right one."

Ainomaija Haarla, President and CEO of Technology Academy Finland comments: "The selection committee analyzed information on both researchers and companies from all over Finland, and I was happy to discover that there were so many good candidates. The winners represent a true cross-section of expertise in Finland's solar energy sector."

#### **PPG**

#### Glass fabrication plant to begin operation

PPG Industries' new 80,000-square-foot plant in Ontario, Canada, will begin operations in January 2012, providing 20 full-time jobs in glass cutting, fabrication of insulating glass units, and distribution. The new site has been set up to replace a PPG facility near Toronto, where PPG has operated for 60 years.

"The Barrie plant will provide better access to our customers and enable us to operate more efficiently," said Frank Caporiccio, general manager for PPG's flat glass trade products in Canada.

PPG operates similar Canadian glass plants in Halifax, Nova Scotia, Winnipeg, Manitoba, and Calgary, Alberta, as well as a warehouse facility in St. John's, Newfoundland.

#### Agreement to purchase Dyrup A/S finalized, closing date set

PPG Industries has announced that it has finalized the purchase agreement to acquire European coatings company **Dyrup A/S**, based in Copenhagen, Denmark, from its owner, Monberg & Thorsen, a public holding company. The final transaction value, including assumed debt, has been set at EUR 115 million (USD 160 million), based on final due diligence. Both parties have agreed on a closing date of 5 January 2012.

"Once finalized, the acquisition of Dyrup will enable

PPG to continue to expand its geographic reach within Europe as well as its product portfolio to include Dyrup's established strong brands, particularly in wood care products," said J. Rich Alexander, PPG executive vice president who leads all of the company's architectural coatings businesses. "We look forward to integrating Dyrup and its many highly skilled employees into our European business and to securing the future for Dyrup's brands and customers."

Viktor R. Sekmakas, president, PPG Europe, added that the acquisition "will help to grow PPG's presence in key countries such as Poland, France and Denmark, and to establish PPG in Portugal, Spain and Germany, where PPG today has little or no architectural coatings presence. We look forward to completing the transaction in early January 2012."

Jørgen Nicolajsen, president and CEO, Monberg & Thorsen, said, "We are pleased that we have now reached a final and binding agreement with PPG following the due diligence process. Dyrup and PPG represents a strong strategic combination with possibilities for further growth and synergies."

Dyrup, a European producer of architectural coatings and specialty products, had 2010 sales of approximately EUR 190 million (USD 270 million). It employs about 950 people and operates six manufacturing facilities in Europe. Dyrup's brands include Bondex, Gori and Xylophene, and its products are sold primarily in Denmark, France, Germany, Portugal, Poland and Spain through professional and do-it-yourself channels.



#### People & Careers

#### SOLYNDRA CEO steps down

According to a bankruptcy court document filed this week, **Solyndra** CEO Brian Harrison left the company Friday 7 October. The company said Harrison left "as scheduled", without giving further details.

To replace Harrison, Solyndra aims at hiring R. Todd Neilson, and, if approved by the court, Neilson will serve as Solyndra's chief restructuring officer, shepherding the company through the Chapter 11 process.

Harrison was head of Solyndra for just over a year, and when he joined the company in July 2010, it was already in difficulty.

In 2009, Solyndra was granted a federal loan guarantee worth up to USD 535 million to build a factory for its tube-shaped solar modules. However, by the time Harrison arrived, the company had already cancelled plans for an initial public stock offering. Harrison was unable to stop the company's slide, due to

the high number of low-priced solar panels entering the market from China.

The company filed for bankruptcy on 6 September of this year, igniting a political firestorm. FBI agents interviewed Harrison two days later, as part of an investigation into the accuracy of Solyndra's financial statements.

Harrison and the company's chief financial officer agreed to appear before a congressional subcommittee investigating Solyndra's loans. But acting on the advice of their attorneys, both men refused to answer the subcommittee's questions. Harrison had, in July, informed members of the same panel that the company's finances were on firm footing.

Solyndra's bankruptcy will, like all corporate bankruptcies, be complex. In a separate set of bankruptcy court filings, *Von Ardenne*, a German company that designed equipment for Solyndra, accused its former client of stealing its intellectual property. In fact, Von Ardenne claims that it supplied Solyndra with machinery to deposit solar-cell materials on glass tubes, only to see the Fremont company build its own versions based on Von Ardenne's designs.



Heatable Laminated Glass: NEW! Free Shape Wiring Table

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#### **IZAR** - numerical control for a variety of processes

The most recent machine from Lovati Fratelli is the IZAR series of CNC machines for the grinding and polishing of edges on shaped glasses with internal and external curves, straight-line sides, mitred corners and internal shapes.

According to the Italian company, other than the above mentioned processes, the IZAR can also perform holes, pin and screw inserts,

internal and external milling and routings.

Moreover, the IZAR also enables to process any geometrical profile by means of linear and circular interpolation on X-, Y-, and Z axes.

By means of the supplementary C axis, and (optional) aggregate groups, the IZAR can also perform the following operations:

straight-line and convex sawing;

- grooving; and
- bevelling.

Up to three wheels can be stacked on the spindle to grind and polish, without changing tool holder, and more than one glass sheet can be positioned on the working table.

The IZAR is also equipped with and provides:

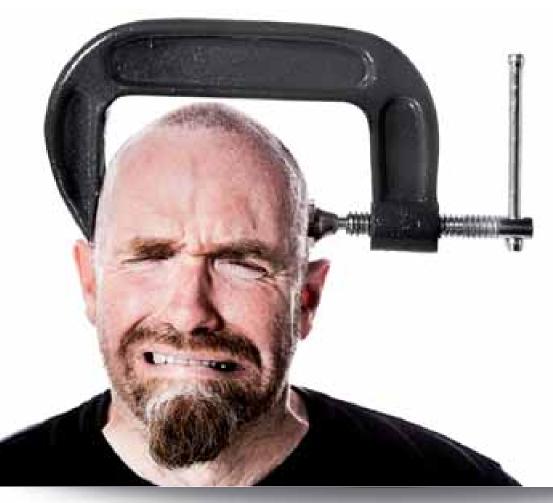
- high precision electro-spindle;
- tool crib with automatic selection for tool withdrawal and deposit;
- CAD/CAM automatic design station;
- tele-assistance by Internet.

www.lovatifratelli.com



#### IZAR CNC - TECHNICAL D IZAR 25 N IZAR 25 IZAR 32 IZAR 42 Glass size 2,700 X 1,300mm 2,500 x 1,300mm 3,250 x 1,700mm 4,200 x 2,300mm Glass thickness 2-12mm 2-80mm 2-80mm 2-80mm Spindle power 4.8KW 15KW 15KW 15KW Max. diameter of wheels 150mm 150mm 150mm 150mm Tool store 9 positions 20 positions 24 positions 0-12,000 rpm 0-12,000 rpm 0-12,000 rpm Programm. spindle revs 0-10,000 rpm Compressed air pressure 7 BAR 7 BAR 7 BAR 7 BAR

# Do the important decisions for your company put you under pressure



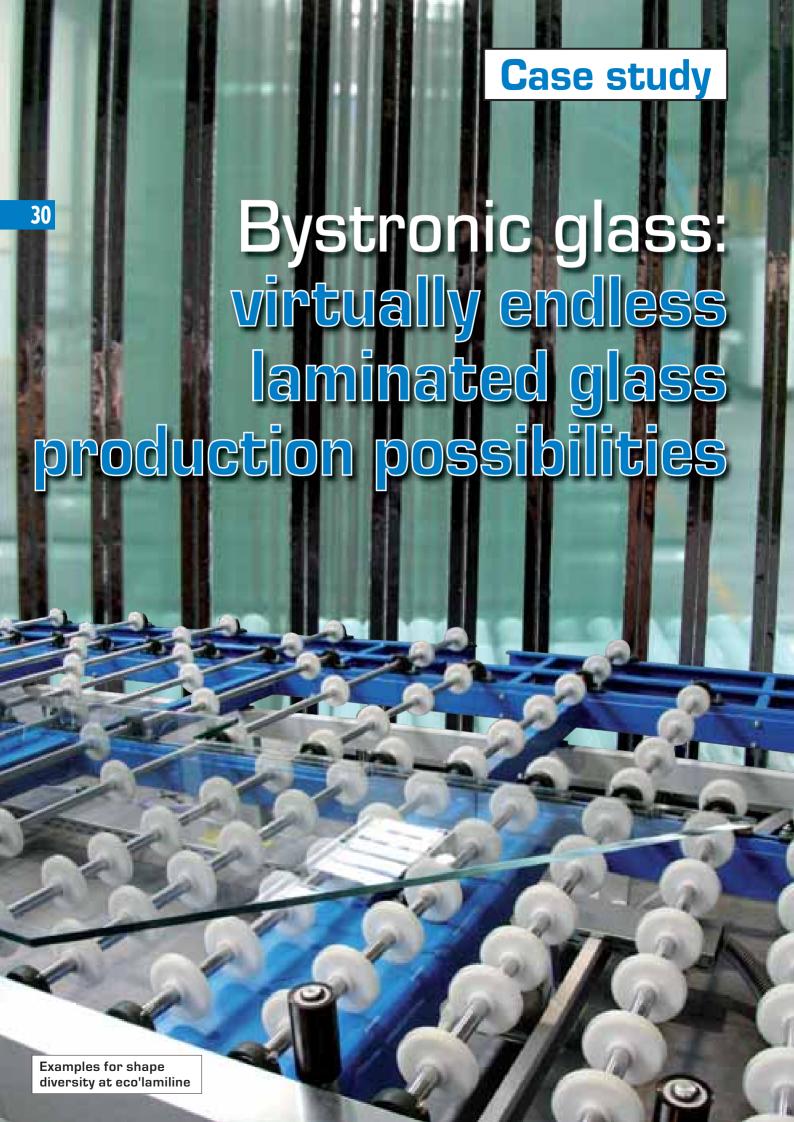
We will take care of you when making important decisions, to avoid bad headaches.



ITALIAN MACHINERY



**CUGHER GLASS S.r.l.**Milan (ITALY) - Tel. +39.02.66207762

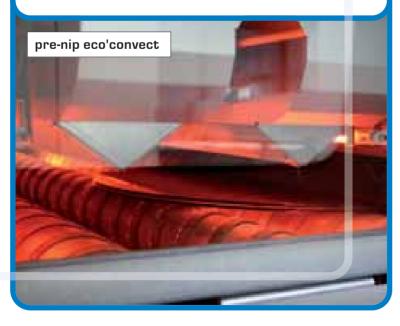


At the end of August 2011, Polish Mochnik Company commissioned the first eco'lamiline for the production of all types of premium laminated glass.

"We chose the new unit. from Bystronic glass due to its flexible and versatile production opportunities," explains company owner Artur Mochnik. Whether rectangles or model formats, whether float glass or coated, highlyreflective glass, whether tempered glass or strengthened glass - the eco'lamiline



can even create complex glass constructions without any problem whatsoever. This is ideal for the Mochnik Company, which adjusts its production to meet the individual needs and demands of its clients.



y purchasing the line for the production of laminated glass, Polish Mochnik Company has opened up a new business arena for itself. Previously, the company primarily supplied domestic and international customers with single pane safety glass as well as complying with customer wishes, by producing ground and drilled glasses. Mochnik is now expanding its product range, whilst, at the same time, aiming at the construction sector. "As we have seen an increased demand for laminated glass over the course of recent years, we made a decision at the beginning of 2010 to invest in a production unit," reports Artur Mochnik who goes on to say: "Bystronic glass, famous for its premium, modern machines quickly came into consideration as a potential supplier." After comprehensive consultatative meetings, the final decision for a laminated glass line was made at the Bystronic glass stand at glasstec 2010: Artur Mochnik and his Technical Plant Manager Tomasz Piechaczek were amazed by the eco'convect pre-nip, the core of the eco'lamiline that was presented for the very first time there." As we had the clear aim from the very beginning of manufacturing laminated glass in many varying sizes together with special constructions from the new unit, this revolutionary production technology came along at just the right moment for us," explains Tomasz Piechaczek.

#### Bystronic glass:

virtually endless laminated glass production possibilities







#### LIMITLESS LAMINATED GLASS SHAPE DIVERSITY

The laminated glass production has now been running on Mochnik's U-shaped eco'lamiline in Opole in the South-West of Poland since August 2011. With the aid of the Easy-Lift handling system from Bystronic glass, the glass plates are positioned on to the tilt table which is positioned at the laminated line inlet. The glass passes through the washing machine and disappears from the view of the observer located in front of the unit and into the clean room. Due to the U-shaped structure of the production, a horizontal suction frame transfers the glass at this point onto the adjacent positioning table before the film from one of the 12 film rolls is placed onto the glass and can be appropriately cut. As soon as this has been completed, the suction



Examples of shape diversity at eco'lamiline system. "The most different of models, shapes and constructions can be quickly and simply produced on the eco'lamiline," reports Tomasz Piechaczek, who is also particularly taken with the easy operation of the unit. In fact, even for the most untrained staff members, it is easy for them to familiarize themselves with this system. "In addition to perfect control, the impressive speed of the line and the quality of the end products were of great significance with regard to our decision," says the Technical Plant Manager.

frame also lifts the freshly washed cover glass over and positions it identically on top of the first glass lite. The glass-film-glass package then moves out of the clean room and into the eco'convect pre-nip. An automatic measurement of the glass package thickness and width takes place on its inlet table, to which the settings of the pre-nip are automatically adjusted.

#### **QUALITY, SPEED, SIMPLICITY**

In the eco'convect, a dynamic high performance convection system takes care of a homo-

geneous heating of the glass. The dynamic heat transfer during the heating process quickly and effectively heats the most different of glass constructions. Thanks to innovative radiant heater technology, the eco'convect consumes up to 50 per cent less energy than comparable machines. After heating, the press system creates an equally high, uniform pressure and, therefore, ensures ideal ventilation of the glassfilm-glass packages. The new profile of the presses is especially suitable for shaped formats and multifunctional glasses.

Complex glass constructions can be reproduced easily via the Laminoptic formulation management

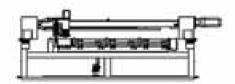




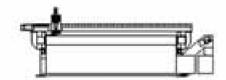
# TOTAL SOLUTIONS FOR GLASS INDUSTRIES!



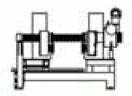
AUTOMOTIVE AND ARCHITECTURAL LOADING SYSTEM UNLOADING SYSTEM



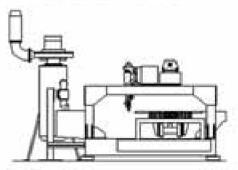
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STRAIGHT CUTTING MACHINE
SHAPE CUTTING MACHINE WITH EDGE DELETION DEVICE
WITH BREAKOUT DEVICE
DIAGONAL CUTTING MACHINE
LAMINATED GLASS CUTTING MACHINE



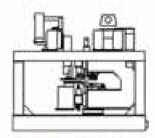
AUTOMOTIVE AND ARCHITECTURAL WATERJET CUTTING MACHINE



HIGH-TECH AND ARCHITECTURAL DOUBLE EDGING MACHINE WITH CUTTING DEVICE WITH BREAKOUT DEVICE



AUTOMOTIVE AND ARCHITECTURAL CUTTING/BREAKOUT/GRINDING MACHINE BEVELLING MACHINE



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# Keraglass: complete in-house production opening new markets



Glass-Technology International recently had the opportunity to speak with one of the top people of Keraglass about the recent and ongoing changes and developments in the company. Developments that not only regard new machinery, but also the fact that the company structure can now ensure complete in-house production – which has expanded to includes all machines needed for complete lines.

#### Valerie Anne Scott



**Double Star** 



heatedfew days before *Vitrum 2011*, *Glass-Technology International* had the opportunity of speaking to Roberto Bacchini – Sales Manager at Keraglass, about the company, its expanded production and recent and future installations of its furnaces and complete lines.

#### **TEMPERING**

Keraglass is, of course, well-know, especially for its tempering furnaces and screen printing equipment. These furnaces are part of the continuous ongoing development of the company, which has always been famous and well-known for its tempering and screen printing equipment. The new furnaces not only process extremely large glass sizes – 3.20 x 8 metres – but are also equipped with a 'pre-heating' chamber. This chamber does exactly what its name says: it preheats the glass, before it goes into the tempering furnace. And one of these large furnaces is actually being installed right now in Malaysia at a new company – DDG Glass – set up by partners such as Redwood (a company involved in luxury shop furnishings) and Dadi Glass, and is located near the border of Malaysia with Singapore.

A curious fact is that DDG Glass will be producing the glass for the factory in-house! And for processing the glass, the new company has installed exclusively European machinery, from well-known companies such as: *Bovone*, *Bystronic* and *Lisec*.

The Keraglass furnace – *Double Star*, with pre-heating chamber – is the largest furnace to

## Keraglass:

## complete in-house production opening new markets



be installed in South-East Asia and is a further confirmation of the preference for European machines and quality by Asian countries.

The Double Star is, at present, Keraglass's flagship product as, after seven years from the first furnace with pre-heating chamber made for Zanatta, we can now say that we were right to insist on having the pre-heating chamber for low-E glass. This is because, by using air to preheat the glass, the results are excellent with regards to tempering quality - starting right from 0.01.

Pre-heating the low-E glass with air at 500°C, using internal circulation of the hot air, and thus eliminating the possibility of contamination. At the same time, there is a considerably increase in production as glass can be pre-heated, while other glass (at 700°C) can be heated in the furnace at the same time.

This chamber is ideal for low-E glass, ensuring shorter production times with higher production quantities (about 30 per cent) and more or less the same costs. Moreover, quality is higher as the flatness of the glass is guaranteed. In fact, Keraglass has already installed quite a few of these furnaces with pre-heating in Europe, where the high quality of tempering is a fundamental request.

Part of one of these Jumbo-sized furnaces (3.21 x 6.80 metres) was on show at Vitrum, Milan, Italy, from 26 to 29 October 2011, which will be delivered to South America, and will be the first Jumbo-sized furnace for that country.

Tekno Tronik

#### **LAMINATING**

Keraglass has, since 2010, started to work with laminating with completely automatic lines, using PVB sheets, also automatic with regards to the assembly of the glass and PVB. And, especially with regards to this sector, the company carries out the manufacture of these machines entirely in-house – even washing machines (production started up in 2009). Moreover, the furnace also opens for maintenance, the only one of its kind in production worldwide.

In fact, a recent installation of this type of line of 2.60 x 5.10 metres with PVB was carried out at Maritan Glass, in Padua, north-east Italy, where the only part of this line that was not manufactured by Keraglass was the autoclave, which is from Maroso.

This is the first laminating line for Keraglass - which uses the *Leaderglass* brand (also used for washing machines) – after several years of R&D, which is enabling the company to enter markets where laminating is necessary.

#### **LAMINATING WITH EVA**

Leaderglass supplies multi-level furnaces with independent chambers, each of which can have more laminating chambers; in the higher chambers, there is also the possibility of laminating curved glass sheets, carrying out Heak Soak Tests, drying of marble and special screen printed glass thanks to fans which, by means of convection, heat all areas of the chamber uniformly.



Deco screen printer

Leaderglass has considerably increased the sales of Leader Lami and Leader Combi laminating furnaces, above all in Latin America and Europe. This is also thanks to their high versatility and that they are competitive investments, above all if compared to a laminating line using PVB and an autoclave, both in terms of investments and also regarding area occupied/dimensions and energy consumption. At the same time, laminating furnaces using EVA guarantee considerable production levels since more sheets of glass can be laminated at the same time using the same laminating trolley, therefore enabling to double the production of each chamber.

#### **PRODUCTION**

#### Historical products

Keraglass has always been well-known for its 'historical' production, such as screen printing, which is continuing to strengthen and expand its market share. The development of Keraglass' screen printers follows market demand, which, at present, is that of continuously increasing glass sizes and, therefore, machinery – now 2,200 x 4,200 millimetres and higher. Keraglass is presently manufacturing two complete lines of 2,600 x 5,200 millimetres, for the international market.

With regards to items to be screen printed, we are speaking about domestic appliances, where the market is mainly in South America – Argentina and Brazil – and where Keraglass





has a local office, but also for architecture, where precision in design is a must-have and where this can only be guaranteed by screen printing.

Of course, the company still has its roller machines as part of regular production, along with a brand new machine for edges – which is a sector closely connected to screen printing. In fact, it is possible to have a complete line made up of a roller machine, screen printer, edge printer and dryer.

#### Complete in-house production

The possibility of complete in-house production mentioned previously, has, for the past year, been taking place at Keraglass' recently increased company premises of about 6,500 square metres, which include three production areas.

#### **MARKETS**

If we want to take stock of the last three years, we can say that Italy is continuing to suffer as far as glass is concerned, due to, in fact, the financial situation.

Europe, on the other hand, is showing some signs of growth, with sales of furnaces in Belgium and France, and three furnaces with pre-heating chamber already installed in Poland, and more to come.

South America – Brazil in particular – is a strong market for us, as we said before, and new markets are opening worldwide, even in areas where activity is slow, an example of which is Dubai, where Keraglass will soon be installing one of its complete screen printer lines. ■



#### **Keraglass Engineering**

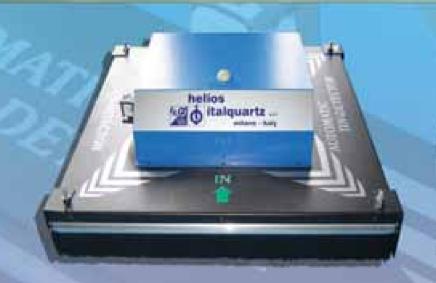
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#### AUTOMATIC TIN - DETECTOR

It is the technological development of the Manwood 25 - N. It can be fixed directly on the glass transportation line before the process starts in order to check every piece of glass. Thanks to the simplicity of the installation and its great flexibility it is suited for the mass manufacturing where the methodological control is essential to support the rate of production.

#### MANWOOD 25 - N

UV black light apparatus, able to identify the tinned coated side of the float glass even under high brightness conditions. Such identification is very important before the laminating, mirroring, printing and decorating processes.

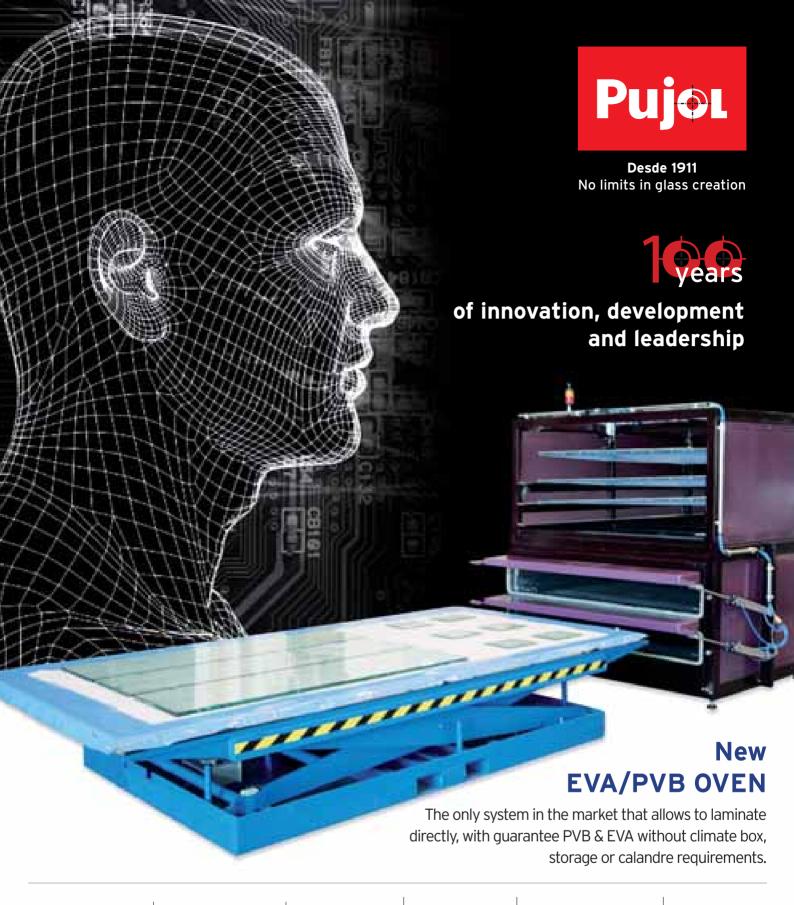




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#### **Evalam** color

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Film that increases the resistance to the flexion and glass breakage compared with PVB

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# Architectural applications

# Interpane: exclusive living with solar control coating for the perfect climate



Knightsbridge at the front door. One Hyde Park is probably the most exclusive place to live in London





Modern living in style – this is what the inhabitants of an exclusive area of London, United Kingdom, are guaranteed. This article 'shows us round' these highly expensive apartments, where energy consumption and environment protection are ensured, and where security and security personnel follows indications and training from the Special Air Service (SAS).

HE MOST EXPENSIVE **APARTMENT IN THE WORLD?** Knightsbridge, City of Westminster. This luxury neighbourhood has the finest restaurants, the most exclusive boutiques and now, perhaps the most expensive apartment in the world: One Hyde Park. The 14-storey building, inaugurated in the spring of 2011, is a complex of four interconnected towers designed by architect Richard Rogers of Rogers Stirk Harbour and Partners. The inhabitants of the penthouses have a breath-taking view of the city of London and of Hyde Park through the large areas of glazing in every room. To ensure colour-neutral transparency, thermal insulation on cold winter days and protection from the sun's heat in the summer, the glazing is made of modern triple insulation glass. Interpane provided the 14,000 square metres of iplus E thermal insulation glass with ipasol neutral 61/33 solar control coating.

Hyde Park on one side, Knightsbridge on the other: One Hyde Park is perfectly situated. Hyde

Park, the most well-known of the eight 'royal parks', stretches over 1.4 square kilometres, divided by the 11 hectares of the Serpentine.

The park and the lake are loved by Londoners and tourists alike. The lake is perfect for a swim or a row; with a permit, even fishing is allowed. If one prefers land activities, one can use the horse riding facilities or the bowling alley, or just picnic on the grass. Should the well-heeled dwellers of One Hyde Park choose instead to go

#### ONE HYDE PARK - CREDITS BOARD

- Object address: 68-114 Knightsbridge, London SW1, England
- · Building owner: Project Grande (Guernsey) Ltd
- Architect: Rogers Stirk Harbour & Partners, London, England
- Façade construction: Scheldebouw, Middelburg, Netherlands
- Engineering office: ARUP, London, England
- Insulation glass production: Flachglas Wernberg
- Glass products: iplus E with ipasol neutral 61/33
- Glass processor: Interpane Plattling

# Interpane: exclusive living with solar control coating for the perfect climate

44

for a stroll in Knightsbridge, they can enjoy exclusive shops such as Harrods, Harvey Nichols or Prada, the finest restaurants and the chicest bars and clubs. Buckingham Palace is barely a mile away.

Those who wish to stay in their apartment can make use of the excellent 24-hour room service of the associated five-star Mandarin-Oriental Hotel or the in-house wellness, gastronomy and shopping facilities.

Floor-to-ceiling ipasol neutral (61/33) solar control glazing provides a colour-neutral view of Hyde Park and Knightsbridge



Exclusive glass architecture with ipasol neutral

Four towers, 10 to 14 storeys high, linked to each other by glass stairwells and elevator shafts, a private underground car park, 84 luxury apartments including four penthouses: this is One Hyde Park. The most "affordable" flats go for EUR 6.4 million, the most expensive are worth EUR 165 million. The most exclusive of the apartments is spread over two levels, has seven rooms and a total floor area of 2,700 square metres. Just as impressive as the size of the apartment is the 360-degree view it affords of Hyde Park and London. The colour-neutral glazing lets the inhabitants observe the comings and goings in the busy streets of the British capital unhindered. The ipasol 61/33 solar control coating ensures that the rooms don't overheat in the summer, thereby reducing air conditioning costs. The building nonetheless receives ample daylight. On cold days, the low Ug value of the triple insulation glass with its iplus E coating provides effective thermal insulation. The energetic properties of the glass façade reduce energy consumption and protect the environment.

The inhabitants are also well-protected. The façade and the windows are bomb and bullet proof, the elevators are activated by a retina scanner, the security personal was trained by the Special Air Service (SAS), and the most exclusive apartments have a panic room where the residents can take shelter in the very unlikely event of a break-in.

The official opening of the building has just taken place after four years of construction work. Richard Rogers, whose office designed the building, received the Pritzker Architecture Prize in 2007. ■

TERPANE

Internation Classical Action Action

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# HAUTE COUTURE FOR ARCHITECTS

Creative architects need an innovative partner they can rely on. Interpane provides glass technologies with intelligent functions, clearly defined aesthetics, and the highest possible quality. ipasol is our solar control glazing; in summer it prevents overheating indoors and cuts air-conditioning costs. At the same time ipasol lets as much natural visible light as possible penetrate inside the building, bringing a better quality of life to residential, commercial, and industrial interiors.

- A broad spectrum of neutral glazing types
- A range of discreet nuances in color and tone
- Insulating glass panes up to 3210 x 6000 mm
- Product variants each ideally adapted for a particular energy transmission class
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- Highly efficient production of standard dimensions (coated single panes of normal glass) for further processing as insulating glass
- Excellent references from all over the world

New: ipasol ultraselect 62/29

**Light transmittance 62%** 

**Solar factor 29%** 

Light reflectance 10%

Ug-value 1.0 W/(m<sup>2</sup>K)

**Shading coefficient 0.31** 



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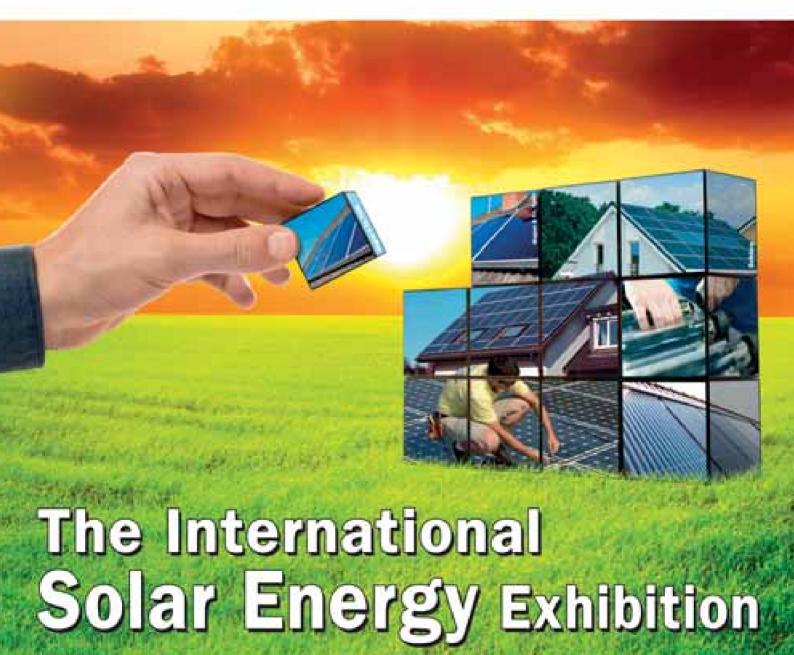
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# **Machinery**

20 With years of experience in glass processing machinery manufacture. Glassman Glass Machinery presents, in this article, its ment. This high-tech CNC work station is. according to the company, the ideal solution for the processof decorative glass, furniture glass and artistic glass.

# Glassman Glass Machinery: continuous development in hi-tech glass rocessing



Glass-Technology International 6/2011 www.glassonline.com

# Glassman Glass Machinery: continuous development in hi-tech glass processing

stablished in 1992, Glassman Glass Machinery is known as one of the earliest enterprises involved in developing and manufacturing machines for flat glass in China and has, since 2001, been developing rapidly when it began to research and develop CNC glass processing equipment.

The company's product range now includes: CNC Vertical Drilling and Milling Machines, CNC Work Centres, CNC Engraving Machines and Fully-Automatic Shaped Glass Bevelling Machines, which are perfectly suitable to process structural glass, frameless shower doors, glass stairs, auto glass, furniture glass and decorative glass, etc.

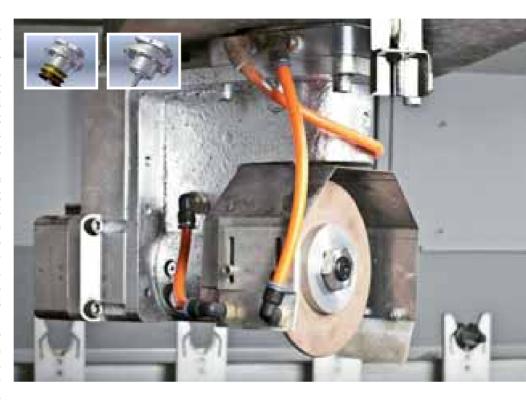
Glassman Glass Machinery's R&D team is committed to research and develop CNC glass machinery, continuously innovating technology, overcoming technical problems,

capturing market signals and supplying the most optimized equipment for the glass processing industry. Since its first CNC work centre in 2001, Glassman machinery is now up and running in more than 50 countries.

#### **CNC ENGRAVING MACHINE**

*GM-BKH-II* is a high-tech CNC work centre for high-level engraving on flat glass. The machine's capabilities include the direct transfer of CAD drawings, and the creation of optimized tool route and process. Thanks to the use of an international advanced numerical control system – Swiss NUM – this machine achieves the dynamic management of each axis and precise speed control.

The speciality of Glassman Glass Machinery's CNC engraving machine is that the spindle and body of the machine are designed to fit the engraving functions. According to the high consumption of the C axis, Glassman has carried out the relative treatment on both the structure and material, also solving functions regarding precise tool feeding. Thanks to the interaction of the PC and System, the processed corners, lines and edges are of the highest precision.



Flexibility of the control system can fulfil the requirement of different products, carrying out all processing work automatically. With the ideal combination of numerical control and PC system, this work centre can carry out the automatic management of the glassworks and is therefore suitable for mass production.

GM-BKH-II is ideal for the processing of decorative glass, furniture glass, artistic glass, etc.

#### Structure

GM-BKH-II is an open top machine, therefore facilitating glass loading and unloading operations. The bridge, which is equipped with an X axis, is made of structural steel. Movements of the machine are smooth, without shaking, thanks to its rigidity and cast iron head. Moreover, long working life and low noise levels are also ensured thanks to the internal water coolant system.

Advantages:

- extremely rigid structure;
- high accelerations, reaching maximum speeds of up to 27m/min.;
- high processing speed and high quality;
- high quality maintained also after many years of use thanks to low abrasion.



#### Work Table

The split-jointed aluminium alloy work table is equipped with a vacuum system, which maintains the position of the glass during processing. Once operations are finished, air is blow over the glass surface, thus facilitating loading and unloading operations, also avoiding damage to the delicate surfaces of special glass types. The surface of the work table is coated with wear-resistant polyurethane.

Glass processing sizes can be increased from 1,500 millimetres x 3,000 millimetres to 2,000 millimetres x 3,000 millimetres with out change in machine size.

#### Spindle

As for the main parts of the machine, the water, air and electricity supply of the spindle motor are specially studied by Glassman's experienced engineers.

Working heads can be exchanged so as to carry out edging, and, coordinated with special vacuum cups, provide the machine with multifunctions, thus expanding processing ranges and saving costs for small- to medium-sized companies.

#### NUM control

Thanks to the use of top-level European NUM control, the machine has a flexible and open system, making human-computer interaction much easier.

Multi-functioned Super CAD/CAM software is developed as per language, and achieves many excellent features, such as optimization of tool orders, automatically

choosing the shortest processing route, graphics processing simulation, classifying processing lines, self definition of tool feeding and retracing length, etc.

This updated CAD/CAM software realizes a perfect combination of polishing wheel compensation, both manually and automatically, with the possibility of using the polishing wheels with diameters of up to 100 millimetres.



## Glassman Glass Machinery Technology Co., Ltd.

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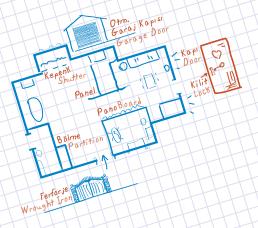
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# Windshields

# Safety Glass Experts International: bending perfect shapes part II

s explained in the first part of this article, published in Glass-Technology International issue 5/2011, modern windshield design features cross curvatures over 30 millimetres in car windshields and well over 70 millimetres in bus and special vehicle windshields. Although the trend of increasing height of the windshields naturally compensates challenges related to sagging depth to a degree, centre line sagging in modern extent still creates a real challenge. Of course any modern bending furnace, serial or single chamber, features enough IR-heating power to bend even deeper sagging than required, and, in fact, it is not really a question of total IR-power either, since simply increasing the bending time over glass transition temperature will result in more sagging.

One can continue to bend the glass pair up to the physical limitations created by the glass and mould size – there is no difficulty in executing this. However, bending deep cross curvature, which potentially includes a number of points that have to remain within a narrow frame of repetition still maintaining smooth progressive sagging profile and correct cycle time, is an objective that not all manufacturers can reach.

What really creates the challenge in bending

modern centre sagging is the equation of the following points:

- 1. controlling deep sagging shape->bending smooth and progressive shape;
- 2. repeating the sag within narrow tolerance from specified points (value adding devices in modern windshields);
- 3. bending the required cross curvature in efficient cycle time.

### CAUSES OF IMPERFECTIONS IN WINDSHIELD SAGGING PROFILE

Let's take a look of the causes of a uniform sagging profile. A perfect sagging profile is an important quality feature and is a fundamental requirement of a windshield. Without a smooth and progressive sagging profile, optical quality will suffer. Furthermore, it can affect wiper performance and potentially increase wind noise. The effect on optics is complete as the deformation in the sagging shape will result in both poor reflection distortion (waviness) and poor transmission optics. The magnitude of the effect is directly proportional to the extent of the deformation. Whereas minor flat spots might remain at acceptable levels in terms of transmission optics, the same flat spot can be unacceptable due to waviness in reflection distortion.

The second part of this two-part
article "Bending perfect shapes" will
review the challenge of bending
smooth and progressive sagging (cross

curvature). Smooth and progressive sagging profile is an important quality feature of a windshield and is a fundamental requirement. The importance of this characteristic has been acknowledged by vehicle manufacturers, but the interesting fact is that a trained eye can spot some recent vehicle models featuring poor sagging profiles.

Mika Eronen
SAFETY GLASS

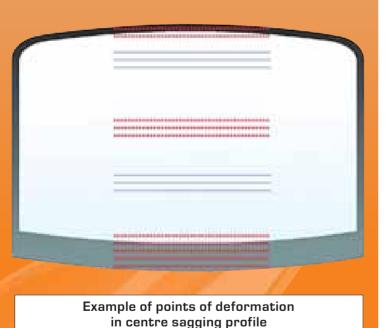
**EXPERTS INTERNATIONAL LTD.** 



Mika Eronen is an internationally experienced Finnish safety glass professional. Mika started his career in the glass industry at



Pilkington Finland in 1999. Working with the largest and most complex bus windshields in the markets, he has developed considerable knowledge on windshield manufacturing. In 2004, taken up by international challenges, Mika started international expert work carrying out new bending furnace start-ups, commissioning, customer training, and consultative projects, still developing his skills further in the art of bending process/technology and production of windshields. Today Mika is a partner in Safety Glass Experts International Ltd. His tasks include conducting on-site training and consulting projects, as well as management, planning and coordination of ongoing customer projects.



Legislative safety standards such as ECE R 43 stipulate only the very basic conditions for optical quality in terms of transmission optics. Passing the optical test defined in ECE R 43 is in no correlation to OEM vehicle manufacturer quality regulations. Therefore, in reality, the final product quality is determined by the vehicle manufacturer's standards, those that today reflect well the real requirements of the vehicle final users - therefore the gap between existing legislative norms and vehicle OEM quality regulations still keeps increasing. OEM product specifications define a strict set of requirements and tests for characteristics that are directly related to the windshield sagging profile.

### CONTROLLING SAGGING AND BENDING SMOOTH AND PROGRESSIVE SHAPES

The gravity bending process has a natural tendency to create non-progressive sagging shapes, where extensive sagging occurs at the printed edges, while flat spots or even inverse areas occur in central areas of the pane. Simple simulation explained in the first part of this article describing how paper sheets behave when bent to windshield-like shapes applies here too and is further enhanced by the black enamel printing applied to the windshield edges.

# Safety Glass Experts International: bending perfect shapes part II

To overcome the natural tendency to create un-uniform cross curvature shapes, the Heating Element Controls (HEC) bending process and mould tooling have to be fine-tuned to the point of excellence. Successful end results require that all process parameters be in perfect balance. All this starts from perfect loading conditions and is followed by uniform, well balanced heating distribution from the beginning of the bending process to the point of transition temperature. Thereafter, the HEC should start to focus again on the areas where heat is required to bend the desired sagging. How the HEC will be adjusted depends on the adjustment features available in the bending furnace.

No matter what IR-heating features are available, the principle is that accurate, direct radiation is required to distinct areas for the centre line of the glass, which can be adjusted in accordance with sagging shape results.

This applies for both bottom and top directions. There are many designs enabling this, including: adjustable heating element positions, heating elements placed in reflection grooves, special midsection heating element fields, as well as extra heating elements that can be located freely in the wagon.

In product introduction, the first bending trials will provide feedback on the centreline sagging profiles' individual nature in terms of sagging behaviour, and the HEC should now be adjusted carefully according to the results: more heating to areas with flat spots and less for partially over-heating areas. After a few test rounds, the nature of the sagging profile will become more evident and in the case of finetuning, the HEC alone is not sufficient enough to bend perfect profiles, and required mould adjustments should be started.

There are multiple mould tooling designs that can provide assistance in controlling IR-heat distribution. No matter how well designed the IR-heating automation is, there will always be scattered radiation that will also affect the undesired areas of the glass. The black printing enamel on the edges, in particular, absorbs all heating radiation and is affected to a great degree by the scattered radiation. Therefore, these areas will be either covered with so-called heat umbrellas or heat absorption plates installed under the glass pair. Both of these applications have their own strengths and

weaknesses and which one is more suitable is case dependent.

Double-Stage mould design is also sometimes key to improved performance in sagging profile. After the engineering and installation of heat controls tools to the mould, test trials can continue. At this stage, it can be assumed that due to the absorption of extensive heating some modifications to the HEC are required again to achieve centre sagging as per product specifications and also to fine tune the sagging to be smooth and progressive. Once again, after each test round, corrective actions should be assigned according to the last bending cycle results. In the introduction trials, understanding and availability of Visual Reference Points in combination with response variable such as pyrometer temperature, will ensure faster and more consistent progress in the trials as less "blind work" or "questimations" is involved.

#### REPEATING SAGGING

Repeatability of the process is one of the key factors in modern production lines as it affects the complete performance in many ways. With regards to repeating centreline sagging according to tight tolerances, key performance factors differ between products. With car and truck windshields (<2.2 square metres) the results rely more on correctly set HEC, furnace parameters, production supervision, and production planning.

Larger buses and special vehicles (>2.2 square metres) rely more on operator performance, as the bending furnaces (both singe chamber and serial) are mostly operated manually when complex modern shapes are produced. Here again know-how and the correct use of Visual Reference Points (VRP) will have an essential role. Visibility into bending furnace chambers is always somewhat limited, but mould solutions can be engineered according to individual requirements to provide reliable VRP, and ensure better process repeatability in terms of sagging.

## EFFICIENT CYCLE TIME AND SAGGING REQUIREMENTS

As stated in the opening paragraph, with enough bending time any sagging can be created. This, however, does not apply well in serial bending furnace production. Certain cycle target



Smooth and progressive sagging profile is required to gain perfect optics

time (CTT) and allowed cycle window are defined, and production capacity is planned accordingly. Of course, a serial furnace can be set to run according to longer CTT parameters but doing this might not be feasible or new CTT might not meet production capacity requirements.

In single chamber production, the case is simple since all production cycles are independent (to some extent) from each other, and if allowed by the production plan, individual products can use extended production time. In serial bending furnace production of car windshields with complex deep sagging, there is a requirement for a certain level of IR-heating power, adjustment and automation features that must be available to enable mixed production along with 12-20-millimetre normal sagging range products. The first priority is sufficient bottom heating, followed by IR-heating power and finally IR-

heating element controls for the middle section. In any case, general furnace parameters such as CTT must be defined according to the product featuring the deepest sagging and others adjusted to meet these parameters.

#### **CONCLUSIONS**

Mastering heat treatment processes remains the most important function of windshield manufacturers. Perfecting modern shapes is a constant challenge. To master the processes manufacturers need dedication to improve bending processes by fine tuning the HEC, furnace parameters, re-engineering and introducing new mould tooling designs. Furnace operators involved in introduction trials and production must have knowledge of VRP to enable efficient progress in introduction trials and ensure repeatability during production. To cover this topic completely in these 4,000 words is impossible, but the vital principles should be well covered here.

My upcoming book The Secrets of Windshield Manufacturing will cover this topic in further detail and provides readers with all the essentials required to produce quality windshields. Furthermore, our training programme "The Art of Gravity Bending Windshields" will provide further insight to this topic and more.





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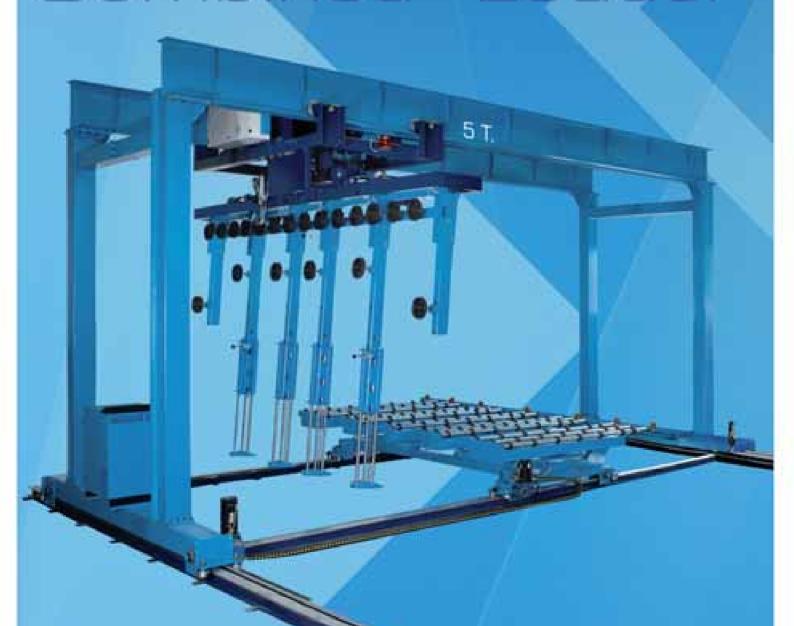
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# Web developments

# PROVIDING MORE AND DETAILED

Those of you who are subscribers to our daily news service, or even just regular visitors to our home page, will have noticed important

new web portal. Preparing this article, we

spoke to the main people involved in its development, who provided information on the services and innovations that are to be found for advertisers and visitors alike.

Valerie Anne Scott



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et up in 1996, the glassOnline portal was one of the first for the glass industry. With its many different sectors, such as trade opportunities, equipment offered and wanted, glass antiques, forum, online tools for professionals and, of course, the possibility of subscription to our publications, glassOnline has, since then, been a daily source of global updated information for both professionals and enthusiasts of the glass sector. Regular services provided by glassOnline have, more recently, also been expanded to include the possibility of downloading the magazines free of charge.

#### **KEEPING UP WITH THE TIMES**

Never before has the expression 'keeping up with the times' been so suitable. In fact, the entire glassOnline portal has undergone a radical renewal regarding graphics and services, to become more ideal for everyday use to check the latest news, find out about events or taking a look at the companies advertising on the website, while maintaining and enhancing its regular services, and adding more.

#### **INTERNET - WEB 2.0**

The most recent development of the worldwide web – Web 2.0 – remains unknown and unexplored territory for many. Also known as New web, it includes a series of online applications that provide an extremely high level of interaction, such as blogs, social networks, online encyclopaedias, forums, and much more. These extremely advanced and versatile applications are, however, still greatly underestimated and overlooked.

#### **COMPLETE RESTYLING**

And by applying this development, glassOnline has undergone a radical restyling and technological upgrade,

# Providing faster, easier, more accessible and detailed information

which, other than regarding, as previously mentioned - graphics, colours and style - also involve making life easier for visitors to the website and, of course for subscribers too, with more details, making information more available, as well as providing advertisers with a more up-to-date way of publicizing their companies and products.

For example, the Yellow Pages sector – where more than 4,000 glassworks, suppliers of hollow-, special-, flat-, art-, and fiber glass, as well as raw materials, alongside suppliers of equipment, plants, accessories and services – has a completely new format, with the addresses of glassworks for both the hollow and flat glass sectors taking part. Companies wishing to have their data published are invited to fill in and send us the free form.

The Yellow Pages sector also includes direct links of companies to their websites, where logos, categories of products and other information about the companies can also be found.



#### **NEWS SERVICE**

The new graphics also apply to the news service, which have a completely different format, now enhanced with headlines, summaries and photos, as well as keywords and tags. This updating provides subscribers with access to the archives of all Artenergy Publishing's glass publications: Glass-Technology International, Glass Machinery Plants & Accessories and the World Glass Directory.

#### **ADVERTISERS**

Services for advertisers have been increased, with the possibility of uploading video clips of products and services – an invitation that we at Artenergy strongly invite our advertisers to do!

And with regards to advertising, banners on the home page now have a new format, enhancing their visibility, and are GIF animated. Moreover, the same banners are repeated on all pages of the website.

#### **SUBSCRIBERS**

Subscribing to glassOnline services is now much more straight-forward. At the simple click of a button, visitors are taken to the page where all the services provided by the website are found: Classified Ads (offered and wanted) subscriptions or even just purchasing a single copy of one of the magazines, and much more.

#### **SOCIAL NETWORKS**

A completely new idea for glassOnline is the connection to the major social networks such as Facebook and Twitter, as well as the possibility of receiving news by RSS feed. Users of the portal can also register and manage their profile to request the news and information they are interested in.

And this is just the start of the updating of glassOnline. As technology move ahead, so does our work and the way in which we want to find out about news. And glassOnline will move, grow and develop too in response to these needs and demands.

Stay online to find out more!









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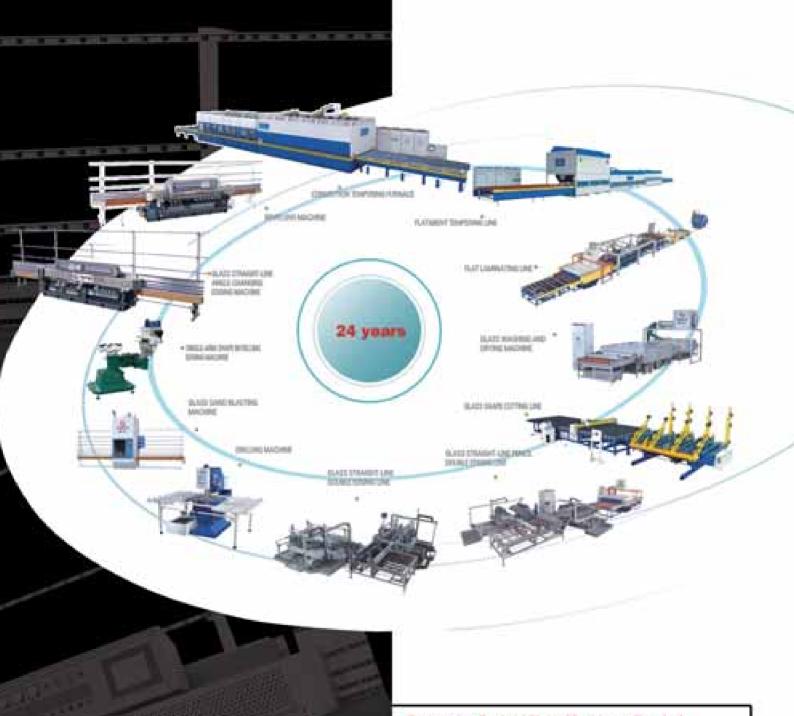
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GERADLINIGES UND FASSONSCHNEIDENCORTE RECTILÍNEO Y PERFILADO

#### ➤ COMPLETE STRAIGHT-EDGE LINES

Lignes completes rectiligne Geradeanlagen Líneas completas corte rectilíneo

Bando Kiko Bystronic glass CMS Brembana Forvet Fushan

#### Hegla Lisec Group

#### COMPLETE SHAPE CUTTING

Lignes complètes de découpe en forme Formschneideanlagen Líneas completas para corte perfilado

Bando Kiko
Bystronic glass
CMS Brembana
Fushan
Hegla
Lisec Group
Maver Glass Machinery
Mingte Glass Tech.

## AUTOMATIC CUTTING MACHINES FOR AUTOMOTIVE

Machines automatiques de découpe pour verres automobiles
Automatische Autoglas-Schneidemaschinen
Máquinas automáticas de corte para vidrios de automóvil

Bando Kiko B.H.T. Bystronic glass CMS Brembana Lisec Group Maver Glass Machinery

#### LOADING AND TILTING MACHINES

Chargeuses et basculeuses Beschickungs- und Kippmaschinen Cargadoras y volcadoras

Bando Kiko
B.H.T.
Bystronic glass
C.M.B. - Besana
CMS Brembana
For.El.
Fushan
Hegla
Intermac
Lisec Group
Maver Glass Machinery
Mingte Glass Tech.

#### **CUTTING TABLES**

Tables de découpe Schneidetische Mesas de corte

Bando Kiko

Bystronic glass CMS Brembana For.El. Fushan Hegla Lisec Group Maver Glass Machinery Mingte Glass Tech.

#### **➤ CUTTING OPTIMIZERS**

Optimisation de découpe Schnittoptimalisierung Optimizadores de corte

Bando Kiko
Bystronic glass
CMS Brembana
For.El.
Hegla
Lisec Group
Maver Glass Machinery
Mingte Glass Tech.
Optima

#### ➤ CUTTING PATH OPTIMIZERS

Optimisation de la découpe Schnittoptimalisierung Sistemas de optimización del corte

Bando Kiko
Bystronic glass
CMS Brembana
Lisec Group
Maver Glass Machinery
Optima

#### ➤ CAD SYSTEMS

CAD systemes CAD Systemen CAD sistemas

CMS Brembana Lisec Group Maver Glass Machinery

# ARMOURED AND LAMINATED GLASS CUTTING MACHINES

Machines pour découpe de verres blindés et feuilletés Schneidemaschinen für Panzer- und Verbundglas Máquinas de corte para vidrio blindado y estratificado

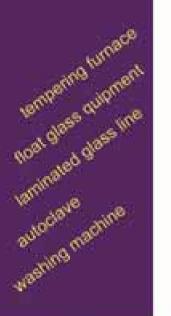
Bando Kiko Bystronic glass C.M.B. - Besana CMS Brembana Hegla Lisec Group



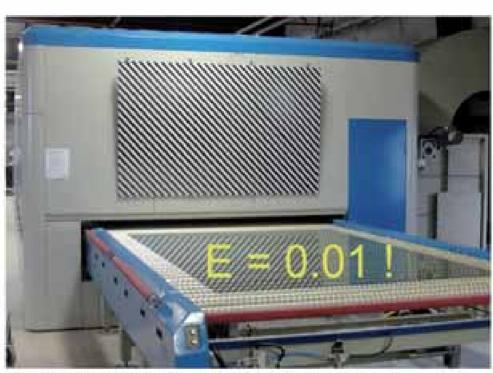


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Bending and tempering C - shape

Continuous tempering 2.8mm x 7 million sqm per year 3.2mm at 2.8kwh/sqm

Laminagted glass equipment mmFull automation Hi performance

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Coming soon

parabolic bending and tempering line J-shape bending and tempering line

YUNTONG GLASS TECHNOLOGY

QINHUANGDAO - CHINA wttww.yuntongglass.co.uk

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#### > ROUND OR SHAPE **CUTTING MACHINES**

Machines pour découpe ronde et faconnage Rund- und Formschneidemaschinen Máguinas para corte redondo y perfilado

**Bando Kiko Bystronic glass CMS Brembana** Hegla **Lisec Group Maver Glass Machinery** Mingte Glass Tech.

#### **➤ CUTTING ACCESSORIES**

Accessoires pour découpe Schneidezubehör Accessorios para el corte

**Avrox** Bando Kiko Softeco

#### > AUTOMATIC SAWS FOR CUTTING LAMINATED AND **BULLET-PROOF GLASS**

Machine automatique à scies verticales pour la coupe du verre stratifié et anti-effractions Automatische Senkrechtsägemaschinen zum Schneiden von Verbundund kugelsicherem Glas Maquinas automaticas de sierras verticales para el corte de vidrios estratificados y a prueba de balas

#### **CMS Brembana**

#### **▶** Breaking systems

Systèmes de brisure Bruch-Systeme Sistemas de troncado

**Bando Kiko Bystronic glass Fushan** Hegla **Lisec Group** Mingte Glass Tech. **CMS Brembana** 

#### **CUTTING MACHINES WITH BREAKING AND EDGE DELETING DEVICES**

Machines de découpage du verre avec système de polissage des bords Glas-Schneidemaschinen mit Kantenabschleifungs-Vorrichtung

Máquinas para corte v desbarbado

**Bando Kiko Bystronic glass CMS Brembana** Hegla **Lisec Group Mayer Glass Machinery** 

#### ➤ GLASS CUTTING FLUIDS

Fluides pour la découpe du verre Glasflüssigkeit Fluidos para el cortamiento del vidro

#### **Maver Glass Machinery**

#### **➤ Accessories**

Accessoires Sonstiges Zubehör Accessorios varios

**Maver Glass Machinery** 

#### **EDGING** AND **BEVELLING**

**FAÇONNAGE DES BORDS ET BISEAUTAGE KANTENBEARBEITUNG UND FACETTIERUNG CANTEADORAS Y** BISELADORAS

#### **➤ C**OMPLETE **EDGING LINES**

Installations complètes pour le façonnages des bords Komplette Kantenbearbeitungsanlagen Línea canteadora completa

**Bando Kiko** C.M.B. - Besana **CMS Brembana** For.El. **Forvet Fushan** SKG - Skill Glass

#### **➤ C**OMPLETE **BEVELLING LINES**

Installations complètes pour le biseautage Komplette Facettieranlagen Línea completa para biselado

**Bando Kiko** C.M.B. - Besana **CMS Brembana** 

#### Fushan Zafferani Glas

#### **➤ C**OMPLETE AUTOMOTIVE **GLASS EDGING AND BEVELLING LINES**

Lignes complètes pour le biseautage et le meulage de verre pour l'industrie automobile

Komplette Strassen zum Abfasen und Schleifen von Glas für die Automobilindustrie Líneas completas para achaflanar y biselar el vidrio para la industria automovilística

**Bando Kiko** B.H.T. **Bystronic glass** Intermac **SKG - Skill Glass** 

#### DOUBLE-EDGE **GRINDING MACHINES**

Rectilignes bilaterales Doppelseitige geradlinige Kanten-schleifmaschinen Rectilíneas bilaterales

**Bando Kiko** C.M.B. - Besana **CMS Brembana** Forvet Fushan Intermac

#### ➤ VERTICAL-EDGE GRINDING **MACHINES**

Rectilignes verticales Vertikale Kantenschleifmaschinen Rectilíneas verticales

**Bando Kiko Bystronic glass** C.M.B. - Besana For.El. **Fushan Glassman Glass Machinery Technology** SKG - Skill Glass **Zafferani Glas** 

#### ➤ BEVELLING MACHINES FOR **ROUND AND SHAPED GLASS**

Biseauteuses pour ronds et formes diverses Facettiermaschinen für Rund- und Formschliffe Biseladoras para vidrios redondeados y perfilados

**Bando Kiko CMS Brembana Fushan** 

#### **Glassman Glass Machinery Technology** Intermac

#### ➤ STRAIGHT-EDGE BEVELLING **MACHINES**

Biseauteuses rectilignes Geradlinige Facettenschleifmaschinen Biseladoras rectilíneas

**Bando Kiko CMS Brembana** Fushan Zafferani Glas

#### **▶** BEVEL POLISHING MACHINES

Polisseuses pour biseaux Facettenpoliermaschinen Lustradoras para corte a bisel

**Bando Kiko CMS Brembana** Intermac Zafferani Glas

#### ➤ STRAIGHT-EDGE **ENGRAVING MACHINES**

Machines pour gravures rectilignes Geradlinige Gravurmaschinen Máquinas para incisiones rectilíneas

**CMS Brembana** Intermac SKG - Skill Glass

#### > SHAPED GLASS **ENGRAVING MACHINES**

Machines à découper pour des plaques de verre découpées selon gabarit Gravurmaschinen für Formgeschnittene Glasplatten Máquinas cortadoras para hojas de vidrio cortado según plantilla

#### **CMS Brembana Glassman Glass Machinery** Technology Intermac

#### **➤ CORNER GRINDING** MACHINES

Machines pour le rodage des angles Winkelschleifmaschinen Máquinas para el pulido de ángulos

**CMS Brembana** Fushan Intermac SKG - Skill Glass

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#### ➤ SHAPED GLASS GRINDING MACHINES

Machines pour le rodage de verres en forme Formschleifmaschinen Máquinas para el pulido de vidrios en forma

Bando Kiko CMS Brembana For.El. Fushan Intermac

#### **▶** Belt grinding machines

Machines a bande Bandmaschinen Máquinas a cinta

C.M.B. - Besana Fushan

#### ➤ LATHES - VERTICAL AND HORIZONTAL

Tours horizontaux et verticaux Horizontale und vertikale Schleifböcke Tornos horizontales y verticales

#### C.M.B. - Besana CMS Brembana

#### **EMBOSSING MACHINES**

Machines pour échancrures Hohlschliffmaschinen Máquinas para muescas

#### C.M.B. - Besana CMS Brembana

#### **➤ PORTABLE MACHINES**

Machines portatives Tragbare Maschinen Máquinas portátiles

#### Helios Italquartz Maver Glass Machinery

#### ➤ DIAMOND TOOLS

Outils diamantés Diamantwerkzeuge Utiles de diamante

Bando Kiko Maver Glass Machinery Mole Moreschi

#### ➤ Polishing wheels

Meules de polissage Polierscheiben Muelas de brillo

Bando Kiko Maver Glass Machinery Mole Moreschi

#### ➤ POLISHING AGENTS AND OXIDES

Agents de polissage Poliermittel und -oxyde Abrasivos y oxidos limpiadores

#### **Maver Glass Machinery**

#### ➤ Polishing belts

Bandes abrasives
Polierbänder
Cintas abrasivas

#### **Maver Glass Machinery**

#### **ACCESSORIES**

Accessoires divers Sonstiges Zubehör Accessorios varios

CMS Brembana Helios Italquartz Maver Glass Machinery Mole Moreschi

#### WASHING

MACHINES À LAVER WASCHMASCHINEN MÁQUINA LAVADORAS

#### ➤ HORIZONTAL WASHING MACHINES

Machines a laver horizontales Waagerechte Waschmaschinen Lavadoras horizontales

Bando Kiko
B.H.T.
Bystronic glass
For.El.
Fushan
Lisec Group
Mingte Glass Tech.
Yuntong Glass
Mech-Electro Technology

#### ➤ VERTICAL WASHING MACHINES

Machines à laver verticales Senkrechte Waschmaschinen Lavadoras verticales

Bystronic glass
For.El.
Lisec Group
Mingte Glass Tech.
Yuntong Glass
Mech-Electro Technology
Zafferani Glas

#### ➤ WASHING MACHINES FOR AUTOMOTIVE GLASS

Machines à laver pour verres automobiles Waschmaschinen für Automobilgläser Lavadoras para vidrios de automóvil

Bando Kiko B.H.T. Bystronic glass Mingte Glass Tech.

#### ➤ Washing purification systems

Systèmes de purification pour les machines à laver Reinigungsystem für Waschmaschinen Sistemas de purification del aqua

#### Bystronic glass For.El. Mingte Glass Tech.

#### ➤ LIQUID WASHING CONCENTRATES

Liquides concentrés pour le lavage du verre Flüssige Glasreinigerkonzentrate Líquidos concentrados para el lavado del vidrio

#### **Maver Glass Machinery**

#### **ACCESSORIES**

Accessoires Sonstiges Zubehör Accessorios varios

Helios Italquartz Maver Glass Machinery

## MIRROR PRODUCTION

INSTALLATIONS POUR MIROIRS
SPIEGELBELEGANLAGEN
INSTALACIONES PARA ESPEJOS

# ➤ COMPLETE PLANTS & CONVEYORS FOR MIRROR PRODUCTION

Installations complètes & convoyeurs pour la production de miroirs Komplette Fertigungslinien & Förderanlagen zur Spiegelfertigung Líneas completas & trenes para la producción de espejos

#### Fushan Mingte Glass Tech.

#### ➤ PAINTING EQUIPMENT

Installations pour vernir Lackieranlagen Installaciones para pintura

#### Mingte Glass Tech.

#### > DRYING OVENS

Fours de séchage Trockenöfen Hornos desecadores

#### Mingte Glass Tech.

#### ➤ AUTOMOTIVE MIRROR BENDING FURNACES

Fours de bombage pour miroirs et rétroviseurs pour véhicules automobiles Biegeöfen für KFZ-Rückspiegel Hornos de curvado para retrovisores de automoviles

#### B.H.T.

#### **➤ Accessories**

Accessoires Zubehör Accessorios

**Helios Italquartz** 

## INSULATING GLASS

MACHINES ET
INSTALLATIONS POUR
VERRES ISOLANTS

ISOLIERGLASMASCHINEN UND ANLAGEN

MÁQUINAS E INSTALACIONES PARA VIDRIO - CÁMARA

#### COMPLETE INSULATING GLASS LINES

Installations complètes pour verres isolants
Komplette Fertigungslinien für Isolierglas
Líneas completas para vidrio cámara

Bystronic glass For.El.

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#### Lisec Group Zafferani Glas

#### ➤ AUTOMATIC SEALING LINES

Installations automatiques pour le scellage Automatische Versiegelungsanlagen Líneas automáticas para sellado

Bystronic glass For.El. Lisec Group

#### ➤ AUTOMATIC SPACER BENDING MACHINES

Plieuses automatiques pour entretoises
Automatische Faltmaschine für Abstandhalter
Plegadoras automáticas para separadores

Bystronic glass For.El. Lisec Group

#### ➤ DESICCANT SALT FILLING MACHINES

Remplisseuses pour sels déshydratants Trockensalzeinfüller Embudos para llenado con deshidratantes

Bystronic glass For.El. Lisec Group

#### ➤ SPACER CUTTING SAWS

Scies pour la coupe d'entretoises Spezialsägen für Abstandhalter Sierras para el corte de los separadores

For.El. Lisec Group

#### **▶** BUTYL EXTRUDERS

Extrudeuse de Butyl Butilextruder Extrusores de butilo

Bystronic glass For.El. Lisec Group Maver Glass Machinery

#### ➤ HOT-MELT EXTRUDERS

Extrudeuse de Hot-Melt Hot-Melt-Extruder Extrusores de fusión en caliente

For.El.
Lisec Group
Maver Glass Machinery

#### ➤ POLYURETHANE EXTRUDERS

Extrudeuse de polyurethanes Polyurethanextruder Extrusor de poliuretanos

Bystronic glass For.El. Lisec Group Maver Glass Machinery

#### ➤ POLYURETHANE ENCAPSULATION

Capsulage de polyurethanes Polyurethaneinkapselung Encapsulado de poliuretano

Bystronic glass Lisec Group Maver Glass Machinery

#### ➤ SILICONE EXTRUDERS

Extrudeuse de silicone Silikonextruder Extrusores de siliconas

Bystronic glass For.El. Lisec Group Maver Glass Machinery

#### ➤ POLYSULPHIDE SEALANT EXTRUDERS

Extrudeuse de scellants polysulfuriques Extruder fur Schwefelsaurehaltige Klebemittel Extrusores de polisulfuros

Bystronic glass For.El. Lisec Group Maver Glass Machinery

#### **➤ GAS FILLING EQUIPMENT**

Appareils pour remplissage de gaz Gasfüllgerate Equipos para relleno con gas

Bystronic glass For.El. Lisec Group Maver Glass Machinery

#### **▶** DESICCANT SALTS

Sels déshydratants Trockenmittel Sales deshidratantes

**Maver Glass Machinery** 

#### > SPACERS/PROFILES

Entretoises
Abstandhalter
Separadores

#### **Maver Glass Machinery**

#### ➤ GEORGIAN BARS

Croisillons de vitrages isolants Sprossen

Barrotillos para vidrios aislantes

#### Hegla Maver Glass Machinery

#### **➤** Butyl

Butyle Butyl Butilo

#### **Mayer Glass Machinery**

#### **➤ POLYURETHANE SEALANTS**

Produits de scellage polyurethanes Polyurethanerhaltige Sellantes de poliuretanos

#### **Maver Glass Machinery**

#### **▶** Polysulphide sealants

Produits de scellage polysulfuriques Schwefelsaurehaltige Dichtungsmittel Sellantes polisulfúricos

#### **Maver Glass Machinery**

#### ➤ HOT MELT

Hot Melt Hot Melt Hot Melt

#### **Maver Glass Machinery**

#### **➤ OTHER SEALANTS**

Produits de scellage divers Dichtungsmittel Sellantes varios

#### **Maver Glass Machinery**

#### **▶** Pantographs

Pantographes Pantographen Pantógrafos

#### Fratelli Pezza

#### **ACCESSORIES**

Accessoires Zubehör Accessorios

For.El.
Helios Italquartz
Maver Glass Machinery

#### **TEMPERING**

TREMPE
TEMPERTECHNIK
TEMPLADO

#### TEMPERING FURNACES [ARCHITECTURAL GLASS]

Fours de trempage pour le verre destiné à la construction Härtungsöfen für das Glas, das für Bauwesen bestimmt ist Hornos para templar el vidrio para la construcción

B.H.T.
Fushan
keraglass
Glasstech
Hornos Industriales Pujol
Keraglass
Landglass Technology
Lisec Group
China Liaoning North Glass
Machine Co., Ltd.
Mingte Glass Tech.
Yuntong Glass
Mech-Electro Technology

#### TEMPERING FURNACES (AUTOMOTIVE GLASS)

Fours de trempage pour le verre destiné à l'industrie automobile

Härtungsöfen für das Glas, das für die Automobilindustrie bestimmt ist

Hornos para templar el vidrio para la industria automovilística

B.H.T.
Glasstech Inc.
Keraglass
Landglass Technology
China Liaoning North Glass
Machine Co., Ltd.
Mingte Glass Tech.
Yuntong Glass
Mech-Electro Technology

#### **➤ Accessories**

Accessoires Zubehör Accessorios

Helios Italquartz Keraglass Landglass Technology Maver Glass Machinery

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Mingte Glass Tech. Yuntong Glass Mech-Electro Technology

### **BENDING**

BOMBAGE BIEGEN CURVADO

### ➤ BENDING FURNACES [ARCHITECTURAL GLASS]

Fours de courbure pour le verre destiné à la construction Biegeöfen für das Glas, das für Bauwesen bestimmt ist

Hornos para curvar el vidrio para la construcción

B.H.T.
Fushan
Glasstech Inc.
Keraglass
Mingte Glass Tech.
Yuntong Glass
Mech-Electro Technology

### ➤ BENDING FURNACES (AUTOMOTIVE GLASS)

Fours de courbure pour le verre destiné à l'industrie automobile Biegeöfen für das Glas, das für die Automobilindustrie bestimmt ist

Hornos para curvar el vidrio para la industria automovilística

B.H.T.
Glasstech Inc.
Keraglass
Mingte Glass Tech.
Yuntong Glass
Mech-Electro Technology

### ➤ Accessories

Accessoires Zubehör Accessorios

Ayrox Glasstech Inc. Keraglass Mingte Glass Tech. Softeco



# LAMINATED GLASS PRODUCTION

INSTALLATIONS POUR VERRES FEUILLETÉS VERBUNDGLASANLAGEN INSTALACIONES PARA VIDRIO ESTRATIFICADO

### **➤ C**OMPLETE PLANTS

Installations complètes Komplette Fertigungslinien Instalaciones completas

B.H.T.
Bystronic glass
For.El.
Fushan
Hornos Industriales Pujol
Mingte Glass Tech.
Terruzzi
Tema
Yuntong Glass
Mech-Electro Technology

### LAMINATED WINDSCREEN BENDING FURNACES

Four de bombage pour pare-brise feuilletés
Ofen zur Biegung von
Sicherheitswindschutzscheiben
Horno de curvado para parabrisas de vidrio estratificado

B.H.T. Glasstech Inc. Keraglass Mingte Glass Tech.

### **➤ A**UTOCLAVES

Autoclaves Autoclaves

Bystronic glass
China Liaoning North Glass
Machine Co., Ltd.
Terruzzi
Yuntong Glass
Mech-Electro Technology

### **CLIMATIC CABINS**

Cabines climatiques Klimazellen Cabina climática

Bystronic glass For.El. Mingte Glass Tech. Yuntong Glass Mech-Electro Technology

### ➤ INFRARED OVENS

Four à radiations infrarouges Infrarotöfen Hornos a rayos infrarrojos

B.H.T.
Bystronic glass
For.El.
Mingte Glass Tech.
Tema
Yuntong Glass
Mech-Electro Technology

### ➤ Presses/Bending Machines

Calandres (presses)
Kalander (Pressen)
Prensas

For.El.

# RESIN LAMINATING MATERIALS AND EQUIPMENT

Matériaux et installations pour la production de verre stratifié avec résine

Materiale und Anlagen für die Herstellung von Schichtglas mit Harzverbindung

Materiales e instalaciones para la producción de vidrio estratificado con resina

### **Maver Glass Machinery**

### ➤ PVB - SHAPING AND CUTTING EQUIPMENT

Machines pour la découpe selon gabarit du PVB Maschinen für die Formung und den Schnitt von PVB Máquinas para perfilar y cortar el PVB

Ayrox Bystronic glass For.El. Softeco

# ➤ PVB - WIRING TECHNOLOGY FOR HEATABLE LAMINATES

Cablage du PVB pour verre feuilleté chauffant Heizdrahtverlege -Technologie für beheizbares Verbundglas Cableado del PVB para el

vidrio laminado calentable

Ayrox Softeco

### **➤ Accessories**

Accessoires Zubehör Accessorios

Ayrox Helios Italquartz Softeco Tema

### **DRILLING**

PERÇAGES BOHRTECHNIK TALADROS

### ➤ AUTOMATIC DRILLING LINES

Installations automatiques de perçage Automatische Bohranlagen Líneas automáticas de taladro

Bando Kiko Bystronic glass C.M.B. - Besana Forvet Intermac SKG - Skill Glass

### ➤ MULTI-SPINDLE DRILLING MACHINES

Perceuses multiples Reihenbohrmaschinen Taladradores múltiples

Bando Kiko
Bystronic glass
C.M.B. - Besana
CMS Brembana
Forvet
Intermac
SKG - Skill Glass

# ➤ DRILLING MACHINES WITH OPPOSITE DRILLING HEADS

Perceuses à pointes oposées Bohrmaschinen mit entgegengesetzten Bohrern Taladradores a puntas contrapuestas

Bando Kiko
Bystronic glass
C.M.B. - Besana
CMS Brembana
Forvet
Fushan
Glassman Glass Machinery
Technology

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Intermac SKG - Skill Glass Zafferani Glas

### ➤ PORTABLE DRILLING MACHINES

Perceuses portatives Tragbare Bohrmaschinen Taladradores portátiles

### CMS Brembana Maver Glass Machinery

### ➤ DRILLING AND MILLING MACHINES

Maquines pour percer et fraiser les plaques de verre Bohr- und Fräsmaschinen für Glasplatten Máquinas para agujerear y fresar hojas de vidrio

C.M.B. - Besana
CMS Brembana
Forvet
Glassman Glass Machinery
Technology
SKG - Skill Glass

### > DIAMOND DRILLS

Forets diamantes
Diamantbohrer
Pequeños agujeros
diamantados

### Maver Glass Machinery Mole Moreschi

### **ACCESSORIES**

Accessoires divers Sonstiges Zubehör Accessorios varios

CMS Brembana Maver Glass Machinery

# OTHER EQUIPMENT AND PLANTS

INSTALLATIONS DIVERSES SONTIGE ANLAGEN INSTALACIONES VARIAS

### TURNKEY PLANTS / ENGINEERING - FOR BUILDING GLASS

Istallations clefs à la main -Engineering - verre plat pour constructions Schlüsselfertige Anlagen -Engineering - für Bauflachglas Instalacíones llave en mano -Engineering - para vidrio plano para la construcción

Bando Kiko B.H.T. Bystronic glass Cugher Glass Intermac Keraglass Lisec Group

# TURNKEY PLANTS / ENGINEERING - FOR AUTOMOTIVE GLASS

Installations clefs à la main -Engineering - verre automobile Schlüsselfertige Anlagen -Engineering - für Automobilglas Instalacíones llave en mano -Engineering - para vidrio para de automóviles

Bando Kiko B.H.T. Bystronic glass Cugher Glass Intermac

# TURNKEY PLANTS / ENGINEERING - FOR DISPLAY GLASS

Installations clefs à la main -Engineering - display deverre Schlüsselfertige Anlagen -Engineering - Glasdisplay Instalacíones llave en mano -Engineering - Display para vidrio

### Bando Kiko Cugher Glass

### ➤ WORKING CENTRES - CNC CONTROLLED

Centre de travail à control numérique
Arbeitszentrum mit
Zahlenkontrolle
Centro de trabajo de control numérico

Bando Kiko
Bystronic glass
C.M.B. - Besana
Fushan
Glasstech Inc.
Glassman Glass Machinery
Technology
Hegla
Intermac
Mingte Glass Tech.
SKG - Skill Glass

# FIBERGLASS/ GLASSWOOL PRODUCTION LINES, EQUIPMENT AND PRODUCTS

Installations pour la production du fibre de verre (systèmes & produits)
Glasfaser - Anlagen (Systeme und Produkte)
Instalacíones para la producción de fibra de vidrio (máquinas & productos)

### Lipex

### ➤ VACUUM COATING EQUIPMENT AND PLANTS

Systèmes et installations pour le revêtement sous vide Systeme und Anlagen für die Vakuumbeschichtung von Glasplatten Sistemas e instalacíones para el revestimiento en vacío

### Interpane

### ➤ ENAMELLING EQUIPMENT AND PLANTS

Systèmes et installations pour la peinture du verre Systeme und Anlagen für die Emaillierung von Glas Systemas y equipos para el esmaltado del vidrio

### Rollmac

# ➤ SANDBLASTING SYSTEMS, EQUIPMENT AND PLANTS - OPTIMIZERS

Machines et installations pour le sablage - Optimisation Sandstrahlmaschinen und - anlagen - Optimalisierung Maquinas e instalaciones para pulido con arena - Optimizadores

Fratelli Pezza Fushan SKG - Skill Glass

### ➤ SCREEN PRINTING EQUIPMENT AND PLANTS

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# Glas Trösch/Euroglas: a perfect circlethe HQ Building in Abu Dhabi



An iconic landmark, this is the description given to the "HQ Building Abu Dhabi" thanks to its truly unconventional shape. This area is currently undergoing serious development, with a project for offices, hotels, commerce, residential and leisure facilities at Al Raha Beach. The building, developed in accordance with the requirements of the U.S. Green Building Council Assessment System LEED, covers a total gross floor area of 61,900 square meters, and has a diameter of 120.9 meters and a depth of 36.4 meters in the centre, and 10 meters at the edge.

1 Raha Beach, an 11-kilometre-long urban development region in Abu Dhabi, is the site of the first circular building to be constructed in the United Arab Emirates. As the 'kick-off' to the mega project for offices, hotels, commerce, residential and leisure facilities along the highway to Dubai, the HQ Building Abu Dhabi has an unconventional shape, with two circular, bulbous, curved glass façades, offering open office and commercial space with flexible partitioning over 23 floors, and providing spectacular views of the city, the Straits and the Persian Gulf. Although the North-South facing building would have been easier to cool as a result of the reduced direct sunlight, the two fullyglazed main façades are East and West facing in line with the Al Raha Master Plan. Consequently, with the reflection of the sunrise and sunset every morning and evening they provide a spectacular sight.

With a diameter of 120.9 meters and a depth

the edge, the HQ Building covers a total gross floor area of 61,900 square meters, comprising units of various sizes with diverse potential uses, depending upon the individual floor. One part is being used as the headquarters of

of 36.4 meters in the centre and 10 meters at

One part is being used as the headquarters of Aldar, Abu Dhabi's largest property developer; the remaining space will be leased and offers users the full range of fixtures and fittings under the international category A for office buildings, including a prayer room, restaurants, a fitness room and small retail shops. The building was developed in accordance with the requirements of the U.S. Green Building Council Assessment System LEED and includes efficient air-conditioning, lighting and water systems, underground waste processing, as well as a sophisticated, space-saving lift system.

### HIGHLY COMPLEX, THREE-DIMENSIONAL 'DIAGRID' STEEL STRUCTURE

The unusual shape of the building is attributable to a design by the architects MZ & Partners, a design which had already received the award for 'Best futuristic design' in 2008 at the Building Exchange Conference in Valencia and which has now been handed over to the leading firm of engineers Arup for realization. It soon became clear to the planners that concrete was not an option as a construction material for the structure with its 25-metre cantilevered design in every longitudinal direction. In addition to time-consuming and costly on-site construction work, a concrete structure would have required countless and unwanted internal supports. This was the reason for the development of a complex, gridlike, diamond-shaped steel structure – a 'diagrid' - simultaneously creating the building's succinct façade look. It comprises triangular elements, which are linked together via prefabricated node points, the various angles creating the three-dimensional cantilevered appearance of the façades. In this context a rhomboid area extends over eight stories. This design construction transfers the majority of the resultant loads to the external skin and consequently provides for an almost entirely support-free interior, with maximum flexibility for the floor plan and unhindered views. Two internal concrete cores housing the lifts, emer-

The external pane, made from blue tinted basic glass Glacier with a Slilverstar Sunstop Blue 30 T coating

Euroglas: a perfect circle - the HQ Building in Abu Dhabi

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gency stairs and first aid rooms are used to reinforce the construction. The all-round, curved shape of the building creates additional, powerful horizontal forces in the floor ceilings under the weight of the construction itself.

This is why the two circular façades are linked together via tie rods and a horizontal support connects the external, middle and internal supports for all floors.

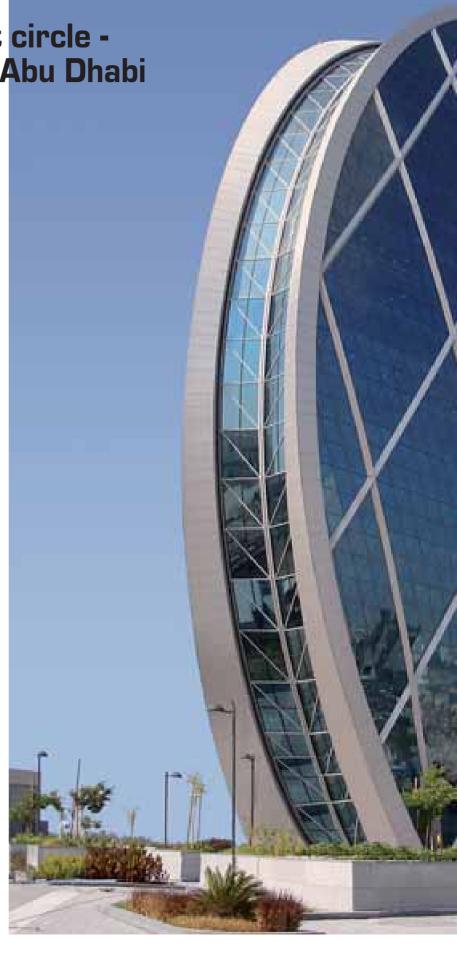
### GLASS WITH A TEMPERABLE SOLAR CONTROL COATING

The diagrid steel structure was sealed using a total of more than 10,000 glass elements which had previously been assembled during the prefabrication phase to create approximately 9-square-metre-large, triangular panels with aluminium frames. In this context, the retaining brackets for the frame profiles determined the angle of each glass panel in the three-dimensional, curved structure. This had been standardized on the basis of a previous design, which would have required 10,000 different glass shapes, in such a way that only eight different shapes were needed for the entire building shell.

The extreme climate conditions in the region, with daytime temperatures of up to 50°C, turned the execution of the 16,000-square-metre glass façade into a challenge. As a result of the stringent requirements in terms of quality and solar control, the planners chose insulation glass from Glas Trösch/Euroglas. Its external pane, from the blue tinted basic glass Glacier with a Silverstar Sunstop Blue 30 T coating, provided for an overall energy transmittance of just 18 per cent, together with the desired reflection effect. The internal pane, made from Eurofloat clear glass, was also given a Silverstar ENplus T coating.

Seamless logistics and a timely, efficient handling and construction process were fundamental to the processing and tempering of the glazing which had been transported by truck and ship container from Switzerland to Abu Dhabi. This enabled the firm of White Aluminium Enterprises to carry out all the additional processing steps on-site: after cutting, the coated panes were able to be thermal-

The unconventional shape of the HQ Building Abu Dhabi





ly tempered to create toughened safety glass and then be assembled together to create insulating glass.

### PROCESS OPTIMIZATION THROUGH BUILDING INFORMATION MODELLING

The HQ Project Team was spread throughout the world, with partners in Dubai, Sydney, the United Kingdom and Italy. In order to ensure efficient teamwork between the participating planners, engineers, processors and the manufacturing plants, a highly developed 3D model - the Building Information Modelling was employed during the actual initial phases of the project. This provided all those involved with parallel access to continually updated model data with the same degree of precision. Interface problems in the planning and speeded up the manufacture of components and material procurement were therefore avoided. Compared to conventional workflows, this meant an approximately 25 per cent reduction in the time required for the entire planning and construction process. The method of approach also allowed for overlaps between the timing of the planning and construction phase, enabling the façades to be sealed and the commencement of work on the interior fitting out in parallel with the construction of the internal floor structure and the steel support structure. The HQ Building was finally ready for occupation at the end of 2010 and now awaits the completion of additional, spectacular neighbouring buildings in Al Raha Beach.



### Glas Trösch/Euroglas

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# ICG: Annual Meeting sets the course for the future

The 2011 ICG Annual Meeting, held in China, was the stage for making important decisions regarding energy savings and technology, but also about the future of materials and technologies. This article gives us a short overview of this meeting, with the presence of the important players of the applications and developments of glass.

The ICG Annual Meeting 2011 in Shenzhen, China was jointly sponsored by the Chinese Ceramic Society and also ran under the banner of the first Hi-Tech International Forum on Glass. The event was organized by the China Triumph International Engineering Co., Ltd., with the assistance of the Glass, Special Glass and Electronic Glass Committees of the Chinese Ceramic Society, the Photovoltaic Glass Professional Committee of CAIGA, the Shenzhen Solar Energy Society, the South China University of Technology and Shenzhen University.

The technical sessions over the first two days were followed by a visit to a local Industrial Park in Huizhou City.

The main event started with a brief opening ceremony, with welcome speeches from:

- Prof. Peng Shou, the ICG Vice-President and President of CTIEC, the conference organizers; he introduced those on the top table, including Peter Simurka (ICG Secretary), Gan Fuxi, Jacques Lucas and the Secretary of the CCS, Jin Zhanping.
- In addition to speakers, he also welcomed more than 200 experts to the conference from 19 different countries;
- the President of ICG, Fabiano Nicoletti, who took the opportunity to urge Chinese scientists to become more involved in ICG activities:
- Renwei Zhang, the President of the CCS, who commented that flat glass production in China had increased by 60 per cent since the last joint CCS/ICG meeting in China in 2004;
- the Deputy Mayor of the Shenzhen Municipal Government who welcomed all to the international cosmopolitan city of Shenzhen, a metropolis that had been constructed in the last 30 years and had an emphasis on biomedical and the internet based industries.

### ICG awards

The opening ceremony included the award of the two prestigious prizes in the gift of ICG at its Annual Meetings. Prof. Conradt was awarded the Turner Prize, given to an ICG Technical Committee Chairman for his contribution to ICG activities, specifically in Prof. Conradt's case for his chairmanship of the ICG Technical Committee on Education and Training in Glass Science and Engineering (TC23) and his contribution to road-mapping exercises. At the age of just 31, John Mauro became the youngest reci-pient of the Gottardi award since its inception in 1987 for his work on glass structure. He had also received the Weyl Award at the ICG Congress the previous year. The rest of the day was devoted to Plenary Talks and a Round Table Discussion.

### Global role of the ICG

Fabiano Nicoletti spoke on the Global Role of the International Committee of Glass. He explained the recent changes in the ICG constitution that promote the inclusion of international glass companies, associated organizations

# ICG: Annual Meeting sets the course for the future

and individual members within its structures and activities but commented that while China pays the highest fees, having the largest glass output, it unfortunately is only 13th in the list of participants n TCs, a situation that needs changing. He demonstrated how the ICG is adapting to the pressures imposed on industry and academia by a whole raft of environmental issues and shortages of money for research by stimulating activities such as:

- 1) road-mapping;
- 2) promoting international consortia to carry out major research developments; and
- 3) enhancing the image of glass in society.

### The future of materials and technologies

These themes were taken up next by Klaus Bange who spoke on 'The Future of Materials and Technologies'. He described the various tools available for technology foresight, a relatively new mechanism for strategic decision-making and then commented specifically on the work that ICG has carried out in creating roadmaps, for example, in innovative glass melting technologies, advanced materials, glass surface properties, as well as functional coatings.

He perceived glass as absolutely key for energy saving, energy generation and energy storage, with solar power having the largest potential for growth.

Structure modelling and property prediction Prof. René Vacher introduced the next speaker, John Mauro, the winner of this year's Gottardi Award. Mauro has 64 peer reviewed publications, four patents with a further six patents pending and is working in the Glass Research Department of Corning Inc. (United States). After the presentation of his award, he spoke on his work in structure modelling and property prediction using his 'Temperature-dependent Constraint Theory of Glass'.

This avoids some of the limitations of MD simulations and allows modelling of dynamic properties such as glass melt viscosity-temperature relationships, glass transition and fragility, and mechanical properties such as hardness for complex glass compositions.

### Application and developments

In the afternoon, the first presenter was the Vice-President of ICG and Chairman of the China Triumph International Engineering

# ABOUT THE INTERNATIONAL COMMISSION ON GLASS (ICG)

ICG is a non-profit international glass society consisting of 34 national organizations in glass science and technology. The aim of ICG is to promote cooperation between glass experts. ICG organizes Technical Committee (TC) work (laboratory round robins, publication of scientific and technical papers). ICG organizes the International Congress on Glass every three years.

Company (CTIEC), Peng Shou. He spoke on the 'Application and Development Direction of New Glass in National Strategic New-rising Industry' covering particularly:

- ultra-clear solar glass;
- ultra-thin substrate glass for displays;
- · energy saving glass; and
- energy saving plus emission reduction in glass production.

Glass output is rising steeply and by 2020 Chinese output of flat glass for photovoltaics is expected to exceed the total global production of flat glass in 2005.

The concerns associated with nuclear power stimulated by the recent earthquake in Japan may well accelerate this trend.

### Global view of the flat glass industry

Masayuki Kamiya, Senior Executive Officer and Chief Representative of the AGC Group for China, gave a global view of the flat glass industry. AGC has 47,000 employees in 250 group companies throughout 27 countries and its products are used in the architectural, automotive, display and appliance industries with a perception of unlimited potential for the future. Plastic is not seen as a threat but rather as a composite component that can enhance glass applications.

### Energy and its efficiency

F.C. Paulson with C.J. Hoyle provided a 'Practical Approach to an Energy-efficient Float Furnace with Low Emissions' by considering first what is possible in designing an energy efficient float furnace and then analysing the effect of constraints such as capital and operating costs, emission controls and waste heat recovery technologies. L. Goethals spoke on 'Energy Efficient Automation Solutions with Higher Quality and Lower Cost for Glass and Solar Industry', commenting on the long association of Siemens with China – one that started 138 years ago. Siemens spends five per cent of its annual budget on R&D, an unusually high proportion.

The company has developed a range of energy optimization tools for use in industry, which easily recover their cost over the lifetime of the plant. Siemens is also heavily involved in manufacturing coating systems for photovoltaics, an area of potentially massive growth with up to 50 per cent of our electricity being generated using solar power by 2050.

# Results of the ICG Business Meeting held during the conference

The ICG held its 2011 Annual Meeting in Shenzhen, China. The Coordinating Technical Committee (CTC) and Steering Committee Business Meetings and the Annual Council Meetings took place parallel to the first Hi-Tech International Forum on Glass. The Council made the following relevant decisions:



 Peng Shou was elected as President Elect with a time of Presidency from 2012 to 2015;

- · Manoj Choudhary was nominated a Vice President;
- to promote an effective transition, President ICG F.Nicoletti, President Elect S. Peng and the next Vice President M. Choudhary will work as a team;
- Brian McMillan as a new member of the Steering Committee;
- Hande Sengel as a new member of the new CTC member;
- replacing TC01 by a Communication Bureau (CB) with B. McMillan as a chair. CB will be in charge of the website, press releases and Editorial Team. John Parker will continue to work as a Secretary of CTC, leader of teachers for Summer School and filter for the website.

The president Elect, Peng Shou outlines his programme for the ICG for the coming year. His talk emphasized four specific themes that he hopes to take up during his term of office:

- to increase the number of member organizations in ICG particularly using his links to the ASEAN countries, without neglecting the older members of the community in America and Europe;
- to strengthen communication and cooperation, making particular use of the website and press releases;
- to promote technological progress and development of glass around the world by strengthening global cooperation among scientific research institutes, academic groups, universities and entrepreneurs;
- to make more effort to help developing countries by assisting them in improving the quality and yield of glass products, and helping to solve environmental problems by promoting energy saving and emission reduction technologies.

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### Innovative technologies

Bringing the day's plenary talks to a close, Zhifeng Long spoke on 'Enabling Advanced Displays through Innovative Glass Technologies'.

He commented that consumers are demanding thinner, lighter and more functional electronic devices and explained how Corning technology is facilitating these trends by improving glass properties and offering innovative glass technologies. Two of the company's products, an environmentally friendly substrate and a thin but durable cover glass, were presented as examples.

All the speakers for the day then joined in a Round Table discussion with questions from the floor. The range of topics raised was large, covering:

- education and the need for both courses and textbooks;
- a discussion on the factors limiting the involvement of China in ICG activities such as language barriers;
- the possibilities for developing new melting and forming technologies, using in flight fusion, electric melting etc and making sheet as thin as 0.3 millimetres;
- ways to combine activities in related fields e.g. the glass, polymer and metallic glass communities, and to bring the Glass Physics community within the ICG umbrella;
- whether there is sufficient R&D activity worldwide and how it can be stimulated.

A Poster session followed with 15 presentations on a wide range of topics.

In the evening the Conference Banquet was arranged in the Wuzhou Guest House.

### THE SECOND DAY OF THE CONFERENCE

The second day of the event was structured as four parallel sessions under the headings:

- Glass Structure and Properties (21 papers);
- Photonic Glass (19 papers), Plate Glass (20 papers)
- and Electronic Glass (15 papers).
   Both plenary talks (30 minutes) and shorter (15 minutes) presentations were included.

Last but not least, a visit to the Industrial Park of Avic Sanxin, Huizhou City, Guangdong Province was organized followed by lunch. Avic Glass manufactures solar glass, electronic glass, quality auto glass, aero glass.





# CHINA GLASS 2012

# 23rd China International Glass Industrial Technical Exhibition

Shanghai New International Expo Centre April 2 - 5, 2012

> Organizer: The Chinese Ceramic Society Contact: Mr.Zhou Qinghong, Ms.Yao Wenxian

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# winner designs glass pavilion for Tampere

he assignment set for the architectural competition, held for the first time this year, was to design a glass pavilion for the Bank of Finland Square, Tampere. The competition was organized by the City of Tampere, Finnpark, Tampere University of Technology, Glaston and GPD. The goal of the architectural competition was to look into and apply the new opportunities that have opened up in glass architecture and to construct a high-quality landmark in central Tampere that would also serve as a meeting point for Tampere residents.

### A BOOST FOR TAMPERE'S ARCHITECTURE

The invitational competition, which the organizers are planning to arrange regularly, and the pavilions and other structures erected in central Tampere are designed to give a boost to Tampere's current architecture scene. The structure is designed to be the first in a glimmering string of glass pavilion pearls, a wholly new architectural and cultural route through Tampere.

Inviting domestic and international trailblazers

Over the next few years, several small glass structures will be built in central Tampere. Respected Finnish and foreign architects were, thanks to a recent competition, invited to design the buildings. State-of-the-art glass technology will be used in the design and implementation of the buildings.

### THE PROJECT

What could benefit the city whilst using the best qualities of glass? What could one want to see here in the winter, after ploughing through the Hämeenkatu shops, reaching the impenetrable darkness of Tammerkoski? What could create additional value to a perfect spring afternoon spent in Koskipuisto? The architectural themes are based on upgrading the entire square, in creating a new place within the city. In fact, it uses the visual and technical sensibilities inherent to glass to adjust ones senses of time through distorting daily and annual rhythms.

The location is the most centrally conceivable in Tampere, where Näsijärvi flows into Pyhäjärvi, creating the energy needed to set up the first factories around which the city grew. The tip of this site is well visible along Hämeenkatu, but is particularly the focal point at the end of Hatäänpan valtatie.

### The pavilion

We propose to plant a Magnolia tree for Tampere. An intelligent glass dome will provide the tree with a more southern climate, complete with ventilation, shading and lighting. The air exhaust of the parking garage will provide additional heating during the cold, dark months. This dome will have its own microclimate, fine-tuned using the technical abilities provided by its glazed surface. The Magnolia will be nurtured to bloom into magnificent bright pink blossom by the first of May each year. Its strong perfume will fill the pavilion and, on some spring days, may even drift down into the garage.

Architecturally, the project uses the most obvious, simple qualities that glass has. Transparency is used to provide the Magnolia tree with sunlight, reflections dissolve the dome into surrounding foliage, and refractions magnify the blossoms of the Magnolia onto the full undulating dome. These spherically extruded surfaces create a variety of illusions while relating to the traditions of sand, soda and chalk melted down and blown into fantastic shapes.

The pavilion houses an information kiosk as suggested by the organizer of the competition. There will also be a large LED screen on the concrete wall of the staircase structure displaying necessary information.

The glass is melted into shape by gravitation. The flat panel is placed on a

simple triangular frame and melted into its distinctive spherical, double curved shape. This process uses a process similar to that used in windscreen manufacturing. Each pane has a maximum dimension of 2.600 millimetres to fit into an autoclave for laminating. Chemical hardening is not considered necessary for public safety here. The structural steel frame is a domed form consisting of straight t-shaped profiles which are braced through the tree with steel wires. This bracing allows for a much thinner steel structure overall. Many of the triangular units have distinctive functions: six of the glass units at the tip of the dome will open up to let hot air ventilate out. Some of the higher units will have integrated LED lights to provide the tree with additional lighting to shorten the long winter nights. The most southern units of the top of the dome can have electrochromic switchable coating for additional shading if necessary. Four panes on the southeastern side of the pavilion will have steel grilles in place of glazing, thus creating a 20-square-metre exhaust air vent. The thickness of the glass should be adjusted to allow for melting the snow with the heat provided by the heat exchange system of the garage exhaust air, but still have sufficient thickness to create the correct climate for the Magnolia. A sprinkler system will be planted into the soil so as to water the tree with an appropriate mist. A water basin collects the rainwater from the self-cleaning glass surfaces of the pavilion. This water is filtered and pumped to the Magnolia tree above. The edge of the basin also creates a boundary to protect against snow ploughing.

With its natural forms and movement, the tree will contrast beautifully with the exact glass structure that envelops it. The Magnolia tree will give a soft image to the square at the centre of industrial Tampere.

### 100 per cent glass bus shelters, glass paving

The bus shelters are used as additional showcases for a variety of innovations in glass. Each shelter will have three perpendicular surfaces, the narrow vertical surface having an integrated LED information screen, the longer vertical surface housing four colour printed advertisements, and the roof with integrated photovoltaics to power the screen, lighting and to melt snow from the roof. All this would be structurally built to transmit loads.

The paving is cast of cemented glass. Mixed using recycled materials and containing 67 per cent of mixed coloured glass from bottle banks, white cement and residual potash (potassium carbonate) to alkalize the cement and therefore not disturb the glass.

### Street furniture, trees and lighting

Traditional glassblowing methods will be used to create a series of colourful benches and seats across the square. Urban trees will be planted around the square to supplement and contrast with the Magnolia.

The square will have a minimum of low lighting in addition to the LED lighting of the pavilion itself. The surrounding orange street lighting will be contrasted by the cooler light glowing from the pavilion.





in architecture and engineering to compete at regular intervals in designing new elements for this string of structures will certainly increase the visibility of the Tampere region.

A group of renowned international architects were invited to participate in this year's competition: James Carpenter from New York; Keith Boswell, the head of the San Francisco office of Skidmore Owings & Merrill; the Finnish ALA Arkkitehdit of Helsinki; and Professor Werner Sobek from Stuttgart.

### ALA ARKKITEHDIT'S PROPOSAL, 'MAGNOLIA', EMERGED AS THE WINNER

The judges unanimously selected 'Magnolia' as the winner of the competition. In the proposal, a greenhouse fashioned in a round shape from triangular parts, is the entrance structure to the underground car park. The proposal calls for the planting of a magnolia tree inside the greenhouse. The triangular glass elements are forged in a mould, using windshield production technology, then laminated together.

According to the judges, 'Magnolia' achieves the illusion of fragility and lightness, inherent in glass, while using the original, authentic features of glass. The piece has the potential to become an internationally interesting sight, Tampere's new landmark, and a meeting point recognized by the city's residents.

In their review, the judges emphasised the cityscape-related and innovative properties of the proposal, as well as its originality, the functionality of the entire design and its relationship with the cultural and historical environment.

consideration of the sustainable construction aspect, the utilization of advanced glass technology, and technical and financial feasibility.

'Magnolia' was designed by ALA Arkkitehdit, with the architects Juho Grönholm, Antti Nousjoki, Janne Teräsvirta and Samuli Woolston responsible for the actual design. The other members of the team were Harri Ahokas, Julius Kekoni, Mikko Kilpeläinen, Gerard Gutierrez, Petra Grisova and Yena Young.

The judging committee comprised the City of Tampere's city planning director, Jyrki Laiho (chairman); the City of Tampere's city planning architect, Sakari Leinonen; Professor Hannu Tikka of the Tampere University of Technology; Finnpark Oy's Managing Director, Markku Hiltunen; the Managing Director of Aihio Arkkitehdit, Timo Meuronen; the Chairman of the GPD Arrangements Committee, Jorma Vitkala; Structural Engineer **Timothy** Macfarlane: and Architect Samuli Miettinen. appointed by the Safa Competition Committee. Architect Antti Pirhonen served as the competition's secretary.

The winner of the competition was officially announced on 17 June at the opening ceremony of the GPD Conference. The architecture competition is co-funded by ERDF-project 'Internationalization of the glass cluster in Tampere region'.

The Glass Performance Days (GPD) is an independent forum dedicated to the development of the global glass industry. GPD is organized biennially, consisting of the largest and leading international glass conference, several workshops, glass product exhibition and versatile social activities.





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9th Edition

Milano - Italy

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The International Solar



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THE ONLY GUIDE TO AGENTS WORLDWIDE

# AGENTS

GUIDE 2012



Find out who represents who in the world glass industry

**ALPHABETICAL LIST** 

COUNTRY BY COUNTRY



**OVER 1.8 MILLION HITS PER MONTH** 

### **COMPLETE PROFILES:**

- ADDRESS
- COMPANY OFFICERS
- ANNUAL TURNOVER
- TURNOVER FROM GLASS
- NUMBER OF EMPLOYEES
- NOMINAL CAPITAL

- COMPANY FOUNDED
- LOCAL OFFICES/BRANCHES
- PRODUCTS
  REPRESENTED
- COMPANIES REPRESENTED
- COUNTRIES

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# Alphabetical list

- A. JACOVIDES TRADING LTD.
- AAR S.H. DE C. Y R. LANDLER
- A.F.C. PEREIRA INOVAGLASS
- AGID ASIA GLASS INDUSTRY DEVELOPMENT
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- A.T.M.I.
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- GLASS & GLAZING TECHNOLOGIES PVT. ITD.
- GLASS INDUSTRY SERVICES SA
- GLASS LINES LLC
- GLASS PLANET CO. LTD.
- GLASS PRO LLC
- GLASS SPECIFICS
- GLASSTOOLS TECHNOLOGY
- GLASTECH PROJECTA GROUP
- GLASTECHNIK HOLGER KRAMP GMBH
- GLASTEKNIK S THORRALL APS
- GRAHA REKA ADIYASA P.T.
- GUSMAO REPRESENTAÇÕES
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- HOGI A BV
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- IDRA D.O.O.
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- KAELER HOLDING AG (INCORPORATING KAELER MOSCOW AND KAELER KIEV)
- KHADJI GLASS MACHINERY KGM
- KIRIAKIDIS VAS SA
- KRISTALLSPEGEL & GLAS AB
- KUTAS DIS TIC.PAZ. A.S.
- LANA INTERNATIONAL EST.
- LECHNER SRL
- LUSPOL RYSZARD KOWALCZYK
- MAB EXPORT D.O.O.
- · MACHINES AND WHEELS, INC.
- MAQUINAS ARGENTINAS DEL VIDRIO S.A. "MAVSA"
- MARBOLZ VETROSTILE
- MARC PREVOST MACHINERY MPM INC.

- MAVHISA S.A.DE C.V.
- MAZUR FIRMA HANDLOWA
- MC DIAM SP.Z 0.0.
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- MESLIER MANUEL DE CASTRO LDA
- MIDDLE EAST FACTORIES' EQUIPMENT L.L.C. (ME EQUIP)
- MILLCHEM
- MINUSCO BENELUX B.V.
- MONTAJES INDUSTRIALES S.A.
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- MULTI-TECH (THAILAND CO. LTD.)
- NINESUN CONSULTING CO. LTD.
- OTTO GLASTECHNIK GMBH
- OVERSEAS GLASS AGENCIES
- P.A.L. GLASS MACHINERY LTD.
- PAVLOS KOULOURIS
- PETER HAWKINS LTD.
- PETREA AGENTURA TEHNICA SRL • PG GLASS - BIURO INZYNIERSKIE
- PGM-TECHNIC CO. LTD. • PIETERMAN GLASTECHNIEK - BELGIUM
- PIETERMAN GLASTECHNIEK THE
- **NETHERLANDS**
- PROFIL MACC SRL PROMAC GROUP - GLASS DIVISION
- PT IMACO PRATAMA MAJU
- PT. VICTORY INDOTRADING
- R. MEYER S.L. • RAW MATERIAL COM. REFRATARIOS LTDA.
- RECENT ADDITIONS
- REPLIK

- RTTSTEKLO
- ROVER CO. LTD.
- SACAV SRL / T3 GLASS ENGINEERING
- SALEM DISTRIBUTING
- SALEPSI S.A.
- SC ABITARE CG SRL
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- SELIM CORPORATION
- SHANGHAI BOYU GLASS TECHNOLOGY
- SHINSUNG ENGINEERING CO. LTD. -
- SIGMA TRADE CO.
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- STEKLOCENTR COMPANY
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- TECNOMAVI
- TECNOVATT SRI
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# **Country-by-country**

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- GIL BARBARA SRL
- GLASS EXPORT S.A.
- HERRAMAQ ARGENTINA SRL
- MAQUINAS ARGENTINAS DEL VIDRIO S.A. "MAVSA"
- MONTAJES INDUSTRIALES S.A.

### **Australia**

- BREMNER GLASS EQUIPMENT P/L
- CRA. GLASS
- ELEGANT I.G. SUPPLYLINE
- INTERPRODUCT PTY. LTD.
- OVERSEAS GLASS AGENCIES

### **Belgium**

PIETERMAN GLASTECHNIEK

### **Brazil**

- BLANCK & PARTNERS
- GUSMAO REPRESENTAÇÕES
- RAW MATERIAL COM. REFRATARIOS LTDA.

### Canada

- MARC PREVOST MACHINERY MPM INC.
- REPLIK

### Chile

• DECRISTAL S.A.

### China

- CIAOYI GLASS C&T CO. LTD.
- DELTA MARKETING & INVESTMENT LTD.
- ECTRAG EURO-CHINA TRAD. CO., LTD.
- NINESUN CONSULTING CO. LTD.
- SHANGHAI BOYU GLASS TECH. CO., LTD.

### Croatia

• IDRA D.O.O.

### **Cyprus**

• A. JACOVIDES TRADING LTD.

### **Czech Republic**

• ROVER CO. LTD.

### Denmark

- CORNEGA APS
- GLASTEKNIK S. THORBALL APS
- THERMO KEMI APS

### **Ecuador**

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- ENGINEERING FOR SPECIAL WORKS
- FIVE STARS TRADING COMPANY
- INDUSTRIAL ENGINEERING & TRADING CO.
- INTERNATIONAL TRADING CENTRE ITC
- MEDGENCO INTERNATIONAL TRADE CO.

### **Finland**

- RERNARDI
- FEROX GLAS OY
- GLASTECH PROJECTA GROUP

### **France**

• J.M.G. (JUST MACHINERY FOR GLASS)

### Germany

- GLASTECHNIK HOLGER KRAMP GMBH
- HEINER REKER
- ING.- BURO ECKHARD STOSCHEK
- OTTO GLASTECHNIK GMBH

### Greece

- ATHENS GLASS E. MARKOPOULOS & CO. E.E.
- DIKEOS ELIAS
- KIRIAKIDIS VAS SA
- PAVLOS KOULOURIS

### Hong Kong - China

- EUNOTECH HONG KONG LTD.
- WITTSBURG ENTRERPRISES LTD.

### **Hungary**

• EFAGLAS CO. LTD. - GLASINDUSTRY TRADING

### India

- CERACON ENGINEERS PVT. LTD.
- GLASS & GLAZING TECH. PVT. LTD.

### Indonesia

- GRAHA REKA ADIYASA P.T.
- PT IMACO PRATAMA MAJU
- PT. VICTORY INDOTRADING

### Iran

- AGID ASIA GLASS INDUSTRY DEV.
- ALBORZ DJAAM TECHNICAL CO. (EX SHAZFAM)
- ARYA TEC ENGINEERING & COMMERCE COMPANY
- KHADJI GLASS MACHINERY KGM
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- SI.STE SRL
- STARA GLASS HYDRA GROUP
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- UAB "IDELIS"
- UNIGIDA, UAB

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- MARBOLZ VETROSTILE
- MAVHISA S.A.DE C.V.

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• CONTINENTAL TRADING COMPANY

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TRADECOM CORPORATION

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- ALTA-WELD INC.
   (ALTA FAR EAST WEEDING MATERIALS INC.)
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- MC DIAM SP.Z 0.0.
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- MESLIER MANUEL DE CASTRO LDA
- TEC INDE LDA

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- MILLCHEM

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- MERAN
- RITSTEKLO
- STEKLOCENTR COMPANY

# 2012

# **Country-by-country**

### **Singapore**

AIRVAC PRIVATE LIMITED

### Slovenia

• MAB EXPORT D.O.O.

### **South Korea**

- DAE JONG CORPORATION
- SELIM CORPORATION
- SHINSUNG ENGINEERING CO. LTD. SECO
- UCS CORPORATION

### **Spain**

- DAMGLASS SL
- JCM SUMINISTROS INDUSTRIALES SL
- JOSEP SERRAL -MAQUINARIA VIDRIO
- R. MEYER S.L.
- SUMINISTROS ARIES, S.L.
- SUVISUR SL
- TECNOMAVI
- VTTRIIM S A

### Sweden

• KRISTALLSPEGEL & GLAS AB

### **Switzerland**

- GLASS INDUSTRY SERVICES SA
- KAELER HOLDING AG (INCORPORATING KAELER MOSCOW AND KAELER KIEV)

### **Taiwan**

- CY HANK INDUSTRIAL CO. LTD.
- USE ELECTRONICS CO. LTD.
- ZENIRAYS COMPANY LTD.

### **Thailand**

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- GLASS PLANET CO. LTD.
- M.P.T MACHINERY CO. LTD.
- MULTI-TECH (THAILAND CO. LTD.)
- PGM-TECHNIC CO. LTD.
- TRIREX INTERNATIONAL CO., LTD.

### The Netherlands

- EUROFITT BENELUX BV
- FEBAC EUROPE BV PROCESSING
   TECHNOLOGY
- FÜLDNER MACHINES BV
- HOGLA BV
- MINUSCO BENELUX B.V.
- PIETERMAN GLASTECHNIEK THE NETHERLANDS

### **Tunisia**

• A.T.M.I.

### **Turkey**

- FLAT GLASS INTERNATIONAL LTD.
- GECIT CONSULTANCY & REPRESENTACY LTD.
- KUTAS DIS TIC.PAZ. A.S.
- SDC IC VE DIS TICARET LTD.STI.

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- GLASS LINES LLC
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- MIDDLE EAST FACTORIES' EQUIPMENT L.L.C. (ME EQUIP)
- SIMCO INDUSTRIAL MACHINERY TRADING CO.

### Ukraine

• VITRAL LTD.

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- ARGENT ENTERPRISES, INC.
- BESANA LOVATI USA
- BESANA LOVATI WEST COAST
- DE GORTER INC.
- IGE SOLUTIONS INC.
- INTERCHANGE EQUIPMENT INC.
- MACHINES AND WHEELS, INC.
- RECENT ADDITIONS
- SALEM DISTRIBUTING

### A. JACOVIDES TRADING LTD.

**Headquarters**9 Imvrou Street
Latsia Industrial Area

2234 Nicosia - Cyprus Tel: +357-22-454840 Fax: +357-22-454843

E-mail: jaco.ing@cytanet.com.cy
Company Officers

Andreas Jacovides: General Manager Mikaela Jacovidou: Marketing Manager Maria Marinou: Administrator Manager

Company Data

Annual turnover: USD 5,000,000 Number of employees: 16 Turnover from glass: 35% Company founded: 1983 Nominal capital: USD 100,000

Local offices/branches:
Address | Imvrou str., 9 | 2234 Latsid Industrial Area

Companies represented:

3M (USA)
ALTUGLAS (FRANCE)
BAYER SHEET EUROPE (GERMANY)
KÖMMERLING (GERMANY)
MOMENTIVE (USA)
PROFILGLASS (ITALY)
PROFINE (GERMANY)

UOP (ITALY)

### AAR S.H. DE C. Y R. LANDLER

Bahia Blanca 3203 C1417 Asw Buenos Aires - Argentina Tel: +54-11-45027418 Fax: +54-11-45047045 E-mail: aar@sion.com www.landler.com.ar

### A.F.C. PEREIRA - INOVAGLASS

Zona Ind. da Agrela Pav. C 4825-026 Agrela Sto. Tirso - Portugal Tel: +351-229-689900 Fax: +351-229-689901 E-mail: afc@afcpereira.com www.afcpereira.com

### AGID - ASIA GLASS INDUSTRY DEVELOPMENT

Flat no. 4, No.374, Hoseinieh Alley, Dolat St. - Pasdaran Ave.
Tehran 19516 376 45 - Iran
Tel: +98-21-22577760
Fax: +98-21-22547228
E-mail: info@agid-inc.com
www.agid-inc.com

### **AIRVAC PRIVATE LIMITED**

Blk 3023, Ubi Road 3 #05-10, Ubiplex 1 Singapore 408663 - Singapore Tel: +65-65424321 Fax: +65-65421819 E-mail: sales@airvac.com.sg www.airvac.com.sg

### ALBORZ JAAM TECHNICAL CO. LTD.

Headquarters

Unit 1, Bldg. 370, Jamaledine Asdadabadi Ave. 14367 Tehran, Iran Tel: +98-21-88031897 Fax: +98-21-88058551

E-mail: alborzj.djam@gmail.com

www.alborz-djam.com
Company Officers

M.H. Moravej: Chairman E-mail: mhmoraveje@gmail.com

F.A. Shooshtari: Managing Director **Company Data** 

Annual turnover: USD 1,000,000 Number of employees: 5 Company founded: 1991 Nominal capital: USD 1,300,000

Agent/Representative of:

• Machinery/Equipment suppliers

Flat and automotive glass processing machinery, equipment & tools

GLASS MANUFACTURERS

Automotive glass

Companies represented:

ARTIFEX (GERMANY)
FOSHAN GLOBAL (CHINA)
GOLIVE (CHINA)
LOVATI FRATELLI (ITALY)
SCHIATTI ANGELO (ITALY)
SHENZHEN INTERTRADE (CHINA)
SOUTH GLASS TECHNOLOGY (CHINA)

Countries where we act: Italy, Germany, China

### ALTA-WELD INC. (ALTA FAR EAST WELDING MATERIALS INC.)

Headquarters

Sun Valley Drive, Km 15, West Service Rd., 1700 Paranaque, Metro Manila - Philippines

Tel: +63-2-8234032/8242966 Fax: +63-2-8211782

E-mail: altaweld@compass.com.ph

**Company Officers** 

Alfredo K.S. Tan: President & CEO Alfred C. Tan: EVP & General Manager May Mendoza: ADM/Operations MGR

**Company Data**Annual turnover: USD 1,720,000
Number of employees: 28

Turnover from glass: 26% Company founded: 1985 Nominal capital: USD 238,000

Local offices/branches:

Address La Purissima - Bacolod City Address Esteban Saarnes St., 6th Division, Patag, Cagayan

DE ORO CITY
ADDRESS RM. 2B BTDT BLDG. - A.C.
CORTES AVE. MANDAUE,

CEBU CITY
ADDRESS 150 ROSE ST., LANDMARK III
SUBD. SASA, DAVAO CITY

Agent/Representative of:

• Machinery/Equipment suppliers

Hollow glass machines, flat glass machines wheels for glass processing

Glass Manufacturers

San Miguel Corporation, Asia Brewery, Alliance Global Arcya Glass

Companies represented:

BELFORTGLASS (ITALY)
BOTTERO SPA (ITALY)

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# AGENTS GUIDE

ENGELHARD (USA) METALOR (HONG KONG) TRIULZI (ITALY) UTP SCHWEISSMATERIAL (GERMANY) ZANETTI MACCHINE (ITALY)

Countries where we act: Philippines

### ARGENT ENTERPRISES INC.

Headquarters

P.O. Box 140, PA15337-0140 Gravsville, USA Tel: +1-724-499-5800 Fax: +1-724-499-5715

E-mail: aeinc@windstream.net www.aeincglass.com

**Company Officers** 

Ron D. Argent: President & CEO

**Company Data** Company founded: 1995

Turnover from glass: 100% Local offices/branches:

ADDRESS P.O. BOX 140 GRAYSVILLE, PA 15337-0163 USA

Agent/Representative of: MACHINERY/EQUIPMENT SUPPLIERS

Batch House, batch chargers, cullet handling, furnaces, distributors, forehearths, AZS, mullite sillimanite, flux refractories. Annealing and Decorating lehrs, Art studio furnaces, vacuum pumps GLASS MANUFACTURERS

**Companies represented:** 

ANTONINI NORTH AMERICA (ITALY) BATISTI MECCANICA (ITALY) FALORNI GIANFRANCO (ITALY) JSJ JODEIT (GERMANY)
LDM GLASS CONSULTING (USA)
LUBISOL ENGINEERING (BULGARIA) MOTIM FUSED CAST REFRACTORIES (HUNGARY) PARKINSON SPENCER REFRACTORIES (UK) ZIPPE NORTH AMERICA (GERMANY) VARIOUS INDUSTRY PARTNERS

Countries where we act: Canada, USA, Mexico

### **ARYA TEC ENGINEERING** & COMMERCE COMPANY

Unit 8, 2nd Floor, No. 306, Pasdaran St. Tehran 1945934513 - Iran Tel: +98-21-22766548 Fax: +98-21-22573785 E-mail: info@aryatec.ir www.en.arvatec.ir

### ATHENS GLASS E. MARKOPOULOS & CO. E.E.

### Headquarters

31, Kapidaki Str. - Center GR 10445 Athens - Greece Tel: +30-210-8547520 Fax: +30-210-8547521 E-mail: athensgl@otenet.gr

www.ath-glass.gr **Company Officers** 

Evdorimos Markopoulos: Mngr. Director Monica Markopoulou: Sales

Supervisor

Vaseilia Karfi: Int. Operations Coordinator

Company Data Company founded: 1991 Annual sales: EUR 4,000.000 Number of employees: 10 Nominal capita: EUR 12,000

Local offices/branches: YOYNICKI TRG. G, VRSAC ADDRESS

CITY, P.C. 26300, SERBIA

Agent/Representative of: Machinery/equipment suppliers

Cutting tables/lines, pre-laminated lines, autoclaves, washing machines/lines, grinding and drilling machines, screen printing GLASS MANUFACTURERS

Clear float glass, special glass, figured glass, mirrors

Companies represented:

AGI AFRICA GLASS (S. AFRICA) BEIJING WINDOW SP MACHINE (CHINA) BYSTRONIC GROUP (SWITZERLAND) CHINA GLASS HOLDINGS (CHINA) CMS BREMBANA GROUP (ITALY) C.R. LAURENCE (USA) GREAT WALL GLOBAL GLASS (HONG KONG) MOLE MORESCHI (ITALY) OFFICINE MISTRELLO (ITALY) QINHUANGDAO TUCHENG GLASS (CHINA) SCHOLZ MASCHINENBAU (GERMANY) STEFIGLASS (ITALY)

Countries where we act: Albania, Bulgaria, Croatia, Cypus, Romania, Serbia, Slovenia

### ATMI

14, Avenue Slimane Ben Slimane, APT. R26, 2092 MANAR II - Tunisia Tel: +216-71-886035 Fax: +216-71-827894 E-mail: atmi.salemkeskes@gnet.tn

### BERNARDI

Headquarters Pekolanraitti 6A 8

30100 Forssa, Finland Tel: +358-400-482418 Fax: +358-343-34441 E-mail: info@bernardi.fi **Company Data** Company founded: 1986

Turnover from glass: 100% Local offices/branches:

DENMARK Lithuania

NORWAY SWEDEN

Agent/Representative of:

Machinery/equipment suppliers

Companies represented:

BIMATECH (ITALY) BOTTERO (ITALY) BOVONE DIAMOND TOOLS (ITALY) BOVONE ELETTROM. (ITALY) F.LLI PEZZA (ITALY) MARVAL (ITALY) PUTSCH - MENICONI (ITALY) QUARANTA (ITALY)

Countries where we act: Baltic Countries, Scandinavia

### BESANA LOVATI USA

2570 Viceroy Drive Winston-Salem, NC 27103 - USA Tel: +1-336-7685504 Fax: +1-336-7687549 E-mail: BesLov@aol.com www.hesanalovati.com

### **BESANA LOVATI - WEST COAST**

12405 Slauson Avenue Whittier, CA 90606 - USA Tel: +1-562-6963607 Fax: +1-562-6961678 E-mail: BesLovWC@aol.com www.besanalovati.com

### **BLANCK & PARTNERS CONS. PROJ.** REP. LIDA

Headquarters

Av. Dr. Chucri Zaidan 920 - 9° And 04583-904 São Paulo - Brazil Tel: +55-11-30484099 Fax: +55-11-30484099

E-mail: blanck.partners@uol.com.br

**Company Officers** 

Ingo Schulze Blanck: Director E-mail: schulzeb@uol.com.br Nicole Schulze Black Huguette Schulze Blanck

**Company Data** Annual turnover: EUR 300,000 Nominal capital: USD 5,000 Number of employees: 3 Company founded: 1997

Turnover from glass: 50/80% Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Float line equipment, special glass trucks, engineering, consulting

**Companies represented:** 

BOSCH HOFMANN (BRAZIL) FAMEK (SWEDEN) GFM (AUSTRIA)
GRENZEBACH (GERMANY) HOPPECKE (GERMANY) HUBTEX (GERMANY) MAFI (GERMANY) SPRINGER (GERMANY)

Countries where we act: Argentina, Chile, Uruguay

### **BREMNER GLASS EQUIPMENT P/L**

4 Walker Street, P. O. Box 1 Braeside - Victoria 3195 - Australia Tel: +61-3-95872400 Fax: +61-3-95875933 E-mail: greg@bge.com.au www.bge.com.au

### CASTRO GLASS TRADE S.L.

Headquarters

Benito Castro 10 28028 Madrid, Espana Tel: +34-91-713-1510 Fax: +34-91-726-0006 E-mail: castroglass@castroglass.es www.castroglass.es

**Company Officers** 

Agustin Perez Alonso: General Manager **Company Data** 

Annual turnover: EUR 2,800,000 USD 3.816.484

Number of employees: 11 Company founded: 1986 Turnover from glass: 100% Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Edging & bevelling machines, Drilling & lifting machines, Laminated lines, Wheels, Drilling and rounters

GLASS MANUFACTURES

Type of glass

**Companies represented:** 

BOVONE (ITALY) BOVONE DIAMOND TOOLS (ITALY) DIAMUT (ITALY) FORVET (ITALY) INTERMAC BUSETTI (ITALY) RBB BRAZZI (ITALY) RBM (ITALY) STEA (ITALY)

Countries where we act:

Spain

### CERACON ENGINEERS PVT. LTD.

Headquarters

B-1/75, Janak Puri New Delhi 110058 - India Tel: +91-11-25598468 Fax: +91-11-25525397 E-mail: ceracon@vsnl.com

**Company Officers** 

Jagdish Sarin: President Arun Bahl: Vice President Harender Singh: Accounts Manager

**Company Data** 

Number of employees: 10 Company founded: 1995

Agent/Representative of: MACHINERY/EQUIPMENT SUPPLIERS

Furnace design, audit, feader forehearths, IS machines, hot- and cold-end chains, sprockets. ware handling, testing, pushers, packaging, software, cleaning, etc.

GLASS MANUFACTURERS

Container, float, solar, others Companies represented:

USA:

AGR INTERNATIONAL DURATEMP E.W. BOWMAN QUANTUM ENGINEERED PRODUCTS STRUTZ INTERNATIONAL

BHF/FIVES STEIN FIC (UK) GRAPHOIDAL IS MAINTENANCE LATTIMER

PENNINE INDUSTRIAL EQUIPMENT SHEPPEE INTERNATIONAL

**EUROPE:** 

BERNARD ET BONNEFONDE (FRANCE)

# 2012

D. WIDMANN (GERMANY)
FLAMMATEC (CZECH REPUBLIC)
GLASS SERVICE (CZECH REPUBLIC)
HEYE INTERNATIONAL (GERMANY)
IRIS INSPECTION MACHINES (FRANCE)
PUTSCH (GERMANY)
RONDOT (FRANCE)
STG (GERMANY)
ZECCHETTI (ITALY)

MEXICO: INTERGLASS

INDIA:

TEMPSENS INSTRUMENTS

**Countries where we act:**Africa, Gulf Countries, Indian Sub
Continent, Middle East

### CERAM TRADE CO. LTD.

Headquarters

3-6-11 Chiyoda, Takaishi Osaka, 592-0005, Japan Tel: +81-72-262-2655 Fax: +81-72-262-2656 E-mail: ceram@pearl.ocn.ne.jp www18.ocn.ne.jp/~ceram

Company Officers
Katsu Hatanaka: Manager
Company Data

Number of employees: 4 Company founded: 1991 Turnover from glass: 70%

Agent/Representative of:
• Machinery/equipment suppliers

Forehearth and distributor systems, electro-boost, electrode holders, engineering

**Companies represented:** 

F.I.C. UK (UK)
LUBISOL ENGINEERING (BULGARIA)
PARKINSON SPENCER REFRACT. (UK)
TUFF-TEMP CORPORATION (USA)

Countries where we act:
Japan

### CIAOYI GLASS C&T CO. LTD.

No. C400 Yeqing Plaza No. 9 Wangijing Beilu Chaoyang District 100102 Beijing - China Tel: +86-10-64392168 Fax: +86-10-64392010 E-mail: ciaoyigl@163bj.com

### **CONTINENTAL TRADING COMPANY**

ang. Amr Ibnou El Ass rue Océan-Imm (D) 3° étage Roches Noires Casablanca 20300 - Morocco Tel: +212-22-405850 Fax: +212-22-406357 E-mail: fatihi@atlasnet.net.ma

### **CORNEGA APS**

Holte Stationsvej 6 - Postbox 3 DK-2840 Holte - Denmark Tel: +45-45-423078 Fax: +45-45-421544 E-mail: info@cornega.com

### **CORPOTRADE**

P.O. Box 50385 - Mekalles Beirut - Lebanon Tel: +961-1-685999 Fax: +961-1-684099 E-mail: info@corpotrade.com www.corpotrade.com Company Officers

Charles Maalouf: CEO
Caline Boulos Maalouf:
Operations Director

Tarek el Hoayeck: Sales Director

**Company Data** 

Annual turnover: EUR 8,000,000 Number of employees: 52 Company founded: 1973 **Local offices/branches:** ADDRESS UAE. PO BOX 21532. DUBAI.

OAE, PO BOX 21332, DUBAI,
KSA, PO BOX 69239, RIYADH, KSA
EGYPT, 13 ALI ADB ELRAZEK ST.
HELIOPOUS, CAIRO
SYRIA, PO BOX 10807,
DAMASCUS, SYRIA
CYPUS, PO BOX 42687, LARNACA
6501, CYPRUS

Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

Storing, cutting, grinding, pre-processing, double-glazing, heat soaking, silk printing, CNC work centers, distortion measuring, tempering, handling devices, eding/bevelling, tools and drills for glass

• Glass manufacturers

**Companies represented:** 

ADELIO LATTUADA (ITALY) BENTELER (GERMANY) CEFLA (ITALY) CRD (UK) DIAMUT (ITALY) EDGETECH (USA) FOR.EL. (ITALY)
FRATELLI PEZZA (ITALY) GLASSROBOTS (FINLAND) HEGLA (GERMANY) INTERMAC (ITALY)
KALTETECHNIK (GERMANY) LITESENTRY (USA) MULTI KUBLSYSTEME (GERMANY) SCHOLZ (GERMANY) STEINEMANN (GERMANY) TMB (GERMANY) TYROLIT (ITALY) VON ARDENNE (GERMANY)

Countries where we act: Algeria, Bahrain, Egypt, Iraq, Jordan, KSA, Kuwait, Lebanon, Morocco, Oman, Qatar, Sudan, Syria, Tunisia, UAE, Yemen

### **CORRENS CORPORATION**

Ark Yagi Hills, 8-7, Roppongi 1- chome Minato-ku - Tokyo 106-0032 - Japan Tel: +81-3-51140711 Fax: +81-3-35831330 E-mail: sales@correns.co.jp www.correns.co.jp

### C.R.A. GLASS (ROD CRANWELL PTY. LTD.)

Headquarters

14 Finlayson Drive. Aldgate 5154 Adelaide, South Australia

Tel: +61-8-83709444 Fax: +61-8-83709447 E-mail: CRA@bigpond.com Company Officers

Rod Cranwell: Managing Director Wendy Cranwell: Company Secretary Company Data

Annual turnover: USD 645,000 Number of employees: 2 Company founded: re-formed 1992 Turnover from glass: 12%

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Flat glass processing, cutting lines, vertical processing lines, heat treatment, washers & IGU lines, water filtration

GLASS MANUFACTURERS

Nirror, Murano glass

Companies represented:

CDS GROUP (UK)
DENVER (SAN MARINO)
GLASSLINE (USA)
LITE SENTRY (USA)
RCN ENGINEERING (ITALY)
SKG SKILL GLASS (ITALY)

Countries where we act: Australia

### C.Y. HANK INDUSTRIAL CO. LTD.

Headquarters

Rm 1001, San Chin Bldg, 31-1, Sec. 2, Hsin Sheng N. Rd - 67-541 Taipei - Taiwan Tel: +886-2-25318190

Fax: +886-2-25715571 E-mail: cyhank@ms45.hinet.net www.cyhank.tw.com

**Company Officers** 

Chung-Yi Wu: President
Judy Chang: Manager
Company Data
Number of employees: 15
Company founded: 1976
Turnover from glass: 90%
Local offices/branches:
CANTON
TAICHUNG

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Grinding machines, cutting machines, software

• GLASS MANUFACTURERS

Materials

Companies represented:

ADELIO LATTUADA (ITALY) CMS BREMBANA (ITALY) OPTIMA (ITALY)

Countries where we act: China. Taiwan

### DAE JONG CORPORATION

Headquarters

388-1, Yeongok-Ri, Silchon-Eup 464875 Gwangju City, Gyunggi Province South Korea Tel: +82-31-7987071 Fax: +82-31-7987074 E-mail: djkor@hananet.net **Company Officers** T. I. Kim: General Manager Y.C. Chung: Director W. S. Lee: Managing Director I. J. Jang: Director **Company Data** Number of employees: 5 Company founded: 1982 Turnover from glass: 70% **Companies represented:** ALLMETAL, INC. (USA) KÖMMERLING (GERMANY) KURARAY EUROPE (GERMANY) LISEC (AUSTRIA) PROFILGLASS (ITALY)

### DAMGLASS SL

Headquarters

VITO IRMEN (GERMANY)

Benavent 10 08028 Barcelona - Spain Tel: +34-93-3399683 Fax: +34-93-4111708 E-mail: fexas@damglass.com www.damglass.com

**Company Officers** 

Jordi Fexas: Manager Alessandro Spada: Export Dept. Eduard Molina: Sales Manager **Company Data** 

Company founded: 1950

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Machinery and accessories for crystal glass. More than 20 years of specialization in the production of sand-blasting machines

**Companies represented:** 

BATISTI (ITALY)
BLUESTEIN (ITALY)
DORMA IBERICA (SPAIN)
LEMONPACK (SPAIN)
METRAL (SPAIN)
OMV VISMARA (ITALY)
TCG (SPAIN)
TK TEKNO KILNS (ITALY)
ZAFFERANI GLAS (ITALY)

Countries where we act: Algeria, Benelux, Croatia, Dubai, France, Germany, Mexico, Peru, Portugal, Russia, Spain, Turkey, UK

### DE GORTER INC.

5623 Cannon Drive Monroe, Nc 28110 - USA Tel: +1-704-2822055 Fax: +1-704-2258290 E-mail: peter@degorter.com www.degorter.com

### DECRISTAL S.A.

Headquarters

Santa Magdalena 75 of 310 Providencia, 7500000 Santiago Chile

Tel: +56-2-3342914/15

Fax: +56-2-3342917

E-mail: decristalsa@entelchile.net

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# AGENTS GUIDE

### **Company Officers**

Pedro De La Fuente: General Manager Cecilia Rivera: Sales Manager Andres Gabler: Product Manager Company Data

Annual turnover: USD 2,000,000 Number of employees: 4 Company founded: 30 years **Local offices/branches:** ADDRESS FLORIDA N° 716 OF 7° G, BUENOS AIRES, ARGENTINA

### Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Cutting tables, bevellers, bent glass

• GLASS MANUFACTURERS

Monolithic, insulating glass **Companies represented:** 

ANTIQUE MIRROR (ITALY)
BILLCO (USA)
BOTTERO (ITALY)
CRANE REVOLVING DOORS (USA)
CRICURSA ESPAÑA (SPAIN)
FOR.EL. (ITALY)
HSVEGLIO (ITALY)
KERAGLASS (ITALY)
PPG INDUSTRIES (USA)
VIRACON (USA)

Countries where we act: Argentina, Brazil, Chile, Uruguay

### **DELTA MARKETING & INVESTMENT LTD.**

Shanghai Oriental Centre Unit 1102 31 Wu Jiang Road Shanghai 200041 - China Tel: +86-21-52110236 Fax: +86-21-52110238 E-mail: glass.division@delta-china.com

### **DEMAXO**

Michurinski Prospect 58 119192 Moscow - Russia Tel: +7-495-9256600 Fax: +7-495-9256604 E-mail: demaxo@demaxo.ru www.demaxo.ru

### DENVER LTD.

Headquarters

Leninsky Rajon, Derevnia Kalinovska 1A 142703 Moskovskaya ablast - Russia Tel: +7-495-7806516

Fax: +7-495-7806517 E-mail: info@d-e-n-v-e-r.ru

www.d-e-n-v-e-r.ru
Company Officers

Michael Vilinsky: Owner Caterina Chukina:

Head of Purchasing Dept. **Company Data** 

Number of employees: 110 Company founded: 1995 Turnover from glass: 35%

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

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**Companies represented:** 

ALU PRO (ITALY) FENZI (ITALY) MACOTEC (ITALY) MARVAL (İTALY)
METALGLASS (İTALY)
NUOVA OXIDAL (İTALY)
REINHARDT TECHNIK (GERMANY)
RENATO FATTORINI (İTALY)

Countries where we act: CIS. Russia

### **DIKEOS ELIAS**

Headauarters

11c Megaloupoleos Str. 15236 Denzeli - Athens - Greece Tel: +30-210-8035751-2 Fax: +30-210-8035753

E-mail: eliasdikeos@ath.forthnet.gr

**Company Officers**Elias Dikeos

George Dikeos

Company Data

Company founded: 1975

Agent/Representative of:

• Machinery/equipment suppliers

Cutting, grinding, bevelling, drilling, tempering, washing, etc.

Companies represented:
AACHENER (GERMANY)
ADELIO LATTUADA (ITALY)
ALUPRO (ITALY)

ALDPRO (ITALY)
DUEZETA (ITALY)
FENZI (ITALY)
FRATELLI PEZZA (ITALY)
LISEC (AUSTRIA)
SCHRAML (AUSTRIA)
TAMGLASS (FINLAND)
VITREAL SPECCHI (ITALY)

ZEOCHEM AG (SWITZERLAND)

EBCOTECH ENGINEERING

37, Jalan Tembaga Sd5/2g

Bandar Sri Damansara
52200 Kuala Lumpur - Malaysia
Tel: +60-3-62746599

Fax: +60-3-62758199

E-mail: info@ebcotech.com.my

www.ebcotech.com.my

### ECTRAG EURO-CHINA TRADING CO., LTD.

18c, Tower A, The Great Mall No.6 Xiaozhuang, Chaoyangmenwai Beijing 100026 - China Tel: +86-10-65302502 Fax: +86-10-65934497 E-mail: webmaster@ectrag.com www.ectrag.com

### EFAGLAS CO. LTD. - GLASINDUSTRY TRADING

Katona U. 7 - 5900 Oroshaza Hungary Tel: +36-68-413454 Fax: +36-68-410617 E-mail: efaglas@axelero.hu www.efaglas.hu

### **ELEGANT I.G. SUPPLYLINE**

Headquarters

T6/25 Narabang Way, Belrose 2085 Sydney, Australia

Tel: +61-2-94736500 Fax: +61-2-94736509

E-mail: office@elegantig.com.au

Company Officers

Sandro Ianni: Managing Director Matthew McCudden: Product Manager Kellie McIver: Office Manager

**Company Data** 

Number of employees: 5

Local offices/branches:

Address T6/25 Narabang Way, Beirose 2085 NSW, Australia

### Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Machinery for glass processing and equipment. Insulated glass components

**Companies represented:** 

DOW CORNING (AUSTRALIA)
EDGETECH (USA)
GALAXY (CHINA)
GLASS ALLIANCE (ITALY)
H.B. FULLER (USA)
LISEC (AUSTRIA)
PROFILGLASS (ITALY)
SCHIATTI ANGELO (ITALY)

### **ENGINEERING FOR SPECIAL WORKS**

**Headquarters** 

12 Sayed Abd EL Wahed Street 11341 Cairo, Egypt Tel: +2-0122-1619119 Fax: +2-02-22592054 E-mail: w.shafei@esw-eg.com

Company Officers
Wael EL Shafei: General Manager

**Company Data** 

Annual turnover: EUR 300,000,00 USD 250.000.00

Number of employees: 2 Company founded: 2007 Turnover from glass: 90% Nominal capital: EUR 50,000,000 **Local offices/branches:** ADDRESS 12 SAYED ABD EL WAHED STREET

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Refractories, handeling equipment, coplete lines, raw materials

Companies represented:

DSF (UK)
FIVES STEIN (UK)
GEDEVELOP (SWEDEN)
HUNPRECO (UK)
INTERGLASS (MEXICO)
INTERMOLDE (PORTUGAL)
LATTIMER (UK)
PENICO (UK)
PNEUMOFORE (ITALY)
PYROTEK (USA)
SYSTEMRES (FRANCE)
WALL COLMONOY (UK)

Countries where we act: Kuwait, Saudi Arabia, Syria, U.A.E.

### **ERTEKA UAB**

Verslo 4, Liudyne Lt-38130 Panevezio Raj. Lithuania Tel: +370-45-555335

Tel: +3/0-45-555335 Fax: +370-45-555330 E-mail: info@erteka.lt www.erteka.lt

### EUNOTECH HONG KONG LTD.

Room 401, World-Wide Ind. Centre 43 Shan Mei Street Fo Tan - Shatin Hong Kong - China

Tel: +852-26022992 Fax: +852-26022990 E-mail: eunotech@hkstar.com

### **EUROFITT BENELUX BV**

Headquarters

Industrieweg 28, 3133 EE Schiedam The Netherlands Tel.: +31-10-4451062

Fax: +31-10-4451002
Fax: +31-10-4353481
E-mail: b.dejong@eurofitt.ni

E-mail: b.dejong@eu www.eurofltt.eu Company Officers B. de Jong: Director (email as above)

### Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Diamond drills, Floor springs

Companies represented:

### GUILIN CHAMPION UNION (CHINA) ZHICHENG (CHINA)

**Countries where we act:**Belgium, Denmark, Finland, The Netherlands, Norway, Sweden

### **EUROPEAN MACHINERY SALES LTD.**

Unit 3, Acre, Dappers Lane Angmering West Sussex BN16 4EN United Kingdom Tel: +44-1903-783007 Fax: +44-1903-779966 E-mail: sales@europeanmachinerysales.co.uk

www.europeanmachinerysales.co.uk \_\_\_\_\_\_EXA SRL

Headquarters

Via Madonna Del Pozzo, 4 26010 Offanengo (CR) - Italy

Tel.: +39-0373-330331 Fax: +39-0373-330336 www.exa-engineering.com

Company Officers
Alberto Colosio: Sales Manager

Paolo Mizzotti: Automation Manager

Company Data

Company founded: 2009 **Agent/Representative of:**• Machinery/EQUIPMENT SUPPLIERS

Screen printing equipment for automotive, architectural and appliance glass

automotive, architectural and appliance glass

Companies represented:

WINDO MACHINERY (CHINA)

Countries where we act: Europe (Western)

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### FEBAC EUROPE BV PROCESSING **TECHNOLOGY**

Headquarters

Fischerpad 102, 6135 KS Sittard The Netherlands Tel: +31-46-4586360 Fax: +31-46-4586903

E-mail: info@febac.eu www.webshop-febac.eu **Company Officers** 

H. Naus: General Manager **Company Data** 

Company founded: 2007 Agent/Representative of: MACHINERY/EQUIPMENT SUPPLIERS

All types of machinery and tooling for glass and stone processing Companies represented:

MACOTEC (ITALY) NEPTUN (İTALY)

Countries where we act: Austria, Belgium, Czech Republic, Denmark, Finland, Germany, Hungary, Luxemburg, Norway, Poland, Romania, Sweden, Switzerland. The Netherlands

### FEROX GLAS OY

Headauarters

Lehdokintie 8, 28660 Pori - Finland Tel: +358-2-64301100 Fax: +358-2-6376224 E-mail: info@feroxglas.fi www.feroxglas.fi

**Company Officers** Hannu Nieminen: Managing Director Jari Uoti: Sales Manager

Outi Nieminen: Controller **Company Data** 

Company founded: 2000 Companies represented:

AACHENER CHEMISCHE WERKE (GERMANY) BENTELER (GERMANY) BOTTERO (ITALY)

CECA (FRANCE) DUEZETA (ITALY)

HELMUT LINGEMANN GMBH (GERMANY) KÖMMERLING (GERMANY)

MARVAL (ITALY) REINHARDT (GERMANY) VITO IRMEN (GERMANY)

Countries where we act: Finland

### FIRST MULTITEC CO., LTD.

Headquarters

3 Ekamai Soi 10, Sukhumvit 63 Rd. North Klongton, Wattana, Bangkok 10110 - Thailand Tel: +66-2-7144246

Fax: +66-2-7144248 E-mail: firstmultitec@gmail.com

E-mail: fmtec@truemail.co.th

**Company Officers** Luechai Thitayanapong: Managing Director Viruch Cheunjaiwang: Sales Manager Autcharat Chaiwongse: Sales Assistant

**Company Data** 

Annual turnover: USD 2.000.000 Number of employees: 5 Company founded: 1998 Turnover from glass: 30% Nominal capital: USD 20,000 Local offices/branches:

Address 3 Ekamai soi10, Sukhumvit 63 RD, NORTH KLONGTON, WATTANA BANGKOK 10110 THAILAND

Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

Refractory furnace engineering Companies represented:

CLAUDIUS PETRES (GERMANY) GT / MCR ( ITALY) MACGREGOR BULK (SWEDEN) RHI GLAS (GERMANY) SCANTECH (AUSTRALIA) SCHEUCH (AUSTRIA) THORWESTEN (GERMANY) TYSSENNKRUPP FOEDERTECHNIK (INDIA) VEGA INDUSTRIES (INDIA) YARA (GERMANY)

Countries where we act: Thailand

### FIVE STARS TRADING COMPANY

12 Haroon Street, Mesaha Suare P.O. Box 477 Imbaba 12311 Dokki - Giza - Egypt Tel: +20-2-33386864 Fax: +20-2-37620630 E-mail: info@5stars-trading.com www.5stars-trading.com

### FLAT GLASS INTERNATIONAL LTD.

World Trade Center Istanbul A2 Block, 9th Floor, Office No: 305 34149 Yesilkoy Istanbul - Turkey Tel: +90-212-4656252 Fax: +90-212-4656255 E-mail: info@fgilimited.com

### FÜLDNER MACHINES BV

Headquarters

www.fgilimited.com

De Koumen 116, 6433 KE Heerlen The Netherlands

Tel: +31-45-5217757 Fax: +31-45-5231292

E-mail: info@fuldner.com www.fuldner.com

**Company Officers** 

Hans Füldener: Director

**Company Data** Annual turnover: USD 5,000,000 Number of employees: 15

Company founded: 1992 Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

Companies represented:

ADELIO LATTUADA (ITALY) GFPM (ITALY) MAPPI INT. (ITALY) PUTSCH MENICONI (ITALY)

Countries where we act: Austria, Benelux, Germany, Switzerland

### **GECIT CONSULTANCY** & REPRESENTACY LTD. CO.

Headquarters

Sari Lale Sok. No. 6-5 34726 Istanbul - Turkey Tel: +90-216-4505682 Fax: +90-216-4505480 E-mail: gecit@gecit.net

www.gecit.net **Company Officers** 

Serdar Ozgen: Manager Fatih Ibrahimoglu: Sales **Company Data** 

Number of employees: 3 Company founded: 1990 Turnover from glass: 80%

Agent/Representative of: • MACHINERY/EQUIPMENT SUPPLIERS

Press machines, annealing lehrs, refractories for glass furnaces, inspection machines, printing machines, lehr belts, shear blades, melting pots

**Companies represented:** 

Antonini (Italy)
Fastner & Co (Germany) IRIS INSPECTION MACHINES (FRANCE) PIETRO BONAITI (ITALY) P-D REFRACTORIES (GERMANY) RUREX STAHL (GERMANY) TECNO5 (ITALY) WALTEC MASCHINEN (GERMANY)

Countries where we act:

### GEOBELS TECHNOLOGIES INC.

**Headquarters** 

Unit 9, RVA Bldg. 858, Remedios St. Malate, 1004 Manila - Philippines Tel: +63-2-5212853

Fax: +63-2-5219133 E-mail: gti@thenet.ph **Company Officers** 

Ivan Dimhisip

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

IS machine and parts, lehrs, decorating machines, hotware handling machines

Companies represented:

BOWMAN EW (USA) DURA TEMP CORP (USA) **EUROTHERM (UK)** FERMAC (ITALY) GLASS SERVICE (CZECH REPUBLIC) INTERGLASS (MEXICO) MAUL TECHNOLOGY (USA) Ross Controls (USA) RAMSEY PRODUCTS (USA) STRUTZ INTL (USA) HENRY F. TEICHMAN (USA)

Countries where we act:

Indonesia, Korea, Malaysia, Philippines, Taiwan, Vietnam

### **GIL BARBARA SRL**

Venezuela 110 - Piso 17 Of. "J" 1095 Buenos Aires - Argentina

Tel: +54-11-43435427 Fax: +54-11-43344213 E-mail: gilbarbara@gilbarbara.com.ar www.gilbarbara.com.ar

### **GLASS EXPORT S.A.**

Headquarters

Ibera 5895, 1431 Buenos Aires -Argentina

Tel: +54-11-45724914 Fax: +54-11-45724928

E-mail: glass@glassexport.com.ar

**Company Officers** 

Daniel Chimienti: President Bernardo Szulman: Vice President Sebastian Szulman: Sales Executive

Local offices/branches: ADDRESS SUR 69 N° 3140 Col. VIADUCTO PIEDAD 08200 MEXICO D.F.

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Lehrs, IS machines, feeders, pushers, palletizers, conveyors moulds, batch plants, refractories, wrapping machines, etc.

• GLASS MANUFACTURERS

Hollow

**Companies represented:** 

ANTONINI (ITALY) BDF (ITALY) EMMETI (ITALY) GIANCARLO PEREGO (ITALY) GLASS TECHNOLOGIES (ITALY) LAHTI PRECISION (FINLAND) OCMI/MODERNE MECANIQUE (ITALY) OMS (ITALY) SIGMA (ITALY)

Countries where we act: Latin America

### **GLASS & FURNACES: PROBLEMS & PRODUCTIVITY IMPROVEMENT**

Headquarters

Bosques de Bolonia 405 - A 66250 Garza Garcia, - Mexico Tel: +52-81-83355673 Fax: +52-81-83355673 E-mail: hvacav@prodigy.net.mx

**Company Officers** Humberto Vaca: Director

Agent/Representative of: • MACHINERY/EQUIPMENT SUPPLIERS

Those used in batch houses and in furnaces

Countries where we act: All Latin America

### **GLASS & GLAZING TECHNOLOGIES** PVT. LTD.

302, Raheja Plaza, Off Andheri Link Road, Andheri (W), Mumbai 400 053. - India

Tel: +91-22-40990000 Fax: +91-22-40990040

E-mail: ggt.mum@glassprocess.com www.glassprocess.com

### **GLASS INDUSTRY SERVICES SA**

Headauarters

3, Av. Ruchonnet P.O. Box 759

1001 Lausanne - Switzerland

Tel: +41-21-3124411

Fax: +41-21-3232424

E-mail: glaspel@gmail.com

www.gis-ch.com

**Company Officers** 

Sergio Pellecchi: President & CEO

Antonio Marchesi: Financial

Manager & Exec. V.P.

Rudolf Moser: Officer

**Company Data** 

Annual sales: USD 8-9 million Nominal capital: USD 100.000

Number of employees: 11

Company founded: 1970

Turnover from glass: 100%

Local offices/branches:

ADDRESS AV. CORDOBA 632 C 1054 AAS

BUENOS AIRES, ARGENTINA

### Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

Melting furnaces, forming machines, advisers, consultancies

GLASS MANUFACTURERS

Soda lime glass for bottles, glass wool, pressed glass, crystal a.s.o.

Companies represented:

ADVANTECH (ITALY)

CONTINENTAL WORLD CONSULTING

(SWITZERLAND)

INTERCONSULT (PANAMA) Countries where we act:

Argentina, Brazil, Chile, Colombia, Cuba, Mexico, Peru, Uraguay,

Venezuela

### **GLASS LINES LLC**

Level 41, Emirates Towers Sheikh Zayed Rd. Po Box 31303

Dubai - UAE United Arab Emirates

Tel: +971-4-3199196

Fax: +971-4-3303365

E-mail: mail@glasslines.com

www.glasslines.com

### **GLASS PLANET CO. LTD.**

Headquarters

89/10 Soi Sukhonthasawat Casa City Sukhonthasawat 1

Lad Phrao, 10230 Bangkok - Thailand

Tel: +66-2-5532394 Fax: +66-2-5532396

E-mail: info@glassplanet.co.th

**Company Officers** 

Jitti Silaphan: Managing Director Jutima Silaphan: General Manager

**Company Data** 

Annual turnover: USD 5,000,000 Nominal capital: USD 29,000

Number of employees: 4 Company founded: 2001

Turnover from glass: 100%

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Batch plant, furnace, press machines, Press & Blow machines **Companies represented:** 

CGE (GERMANY) GLASSROBOTS (FINLAND) HORN (GERMANY)

OLIVOTTO (ITALY) ZIPPE (GERMANY)

Countries where we act: Thailand

### **GLASS PRO LLC**

Office 310, 2 Ferganskarg Street

109444 Moscow - Russia

Tel: +7-495-2585226

Fax: +7-495-2585226 E-mail: info@glass-pro.ru

www.glass-pro.ru

### **GLASS SPECIFICS**

Headquarters

293 Magaret Hunt Street, Gars

Fontein - 0042 Pretoria

Rep. Of South Africa

Tel: +27-12-3616664

Fax: +27-12-3616865

E-mail: john@glass-specifics.co.za

www.glass-specifics.co.za

**Company Officers** 

John McNocher

**Company Data** 

Number of employees: 4

Company founded: 1998

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Cutting, drilling polishing, bevelling, CNC profiling, toughening,

automotive fitting Companies represented:

3M (SOUTH AFRICA/USA)

ASHTON INDUSTRIAL (UK)

BOHLE (SOUTH AFRICA)

BOHLE (SOUTH AFRICA)
BOTTERO/BIMATECH (ITALY)
CASSO SOLAR (USA)
COOL TEMPER (UK)
C.R. LAURENCE (USA)
DOW CORNING (SOUTH AFRICA/USA)
MOLE MORESCHI (ITALY)

SULAK (CZECH REPUBLIC)

VITRODODI (İTALY) ZANETTI (İTALY)

Countries where we act:

Angola, Kenya, Mozambique, South

Africa, Zambia, Zimbabwe

### **GLASSTOOLS TECHNOLOGY**

Ryazansky Prospekt, 8a

Moscow 109428 - Russia

Tel: +7-495-7284399 Fax: +7-495-7375643

E-mail: zapros@glasstools.ru

www.glasstools.ru

### **GLASTECH - PROJECTA GROUP**

Moottorikatu 11

Fin-65170 Vaasa - Finland

Tel: +358-6-3204700

Fax: +358-6-3120173 E-mail: glastech@glastech.fi

www.projecta.fi

### **GLASTECHNIK HOLGER KRAMP GMBH**

Albert-Einstein-Strasse 18 D-23617 Stockelsdorf - Germany

Tel: +49-451-499690

Fax: +49-451-4996949

E-mail: info@glastechnik.com

www.glastechnik.com

### **GLASTEKNIK S. THORBALL APS**

Headquarters

Midtager 26 B, DK-2605 Brøndby

Denmark

Tel: +45-36-720900

Fax: +45-36-703335

E-mail: ja@staps.dk

www.staps.dk

**Company Officers** 

Jesper Andersen: Adm. Director

Company Data

Nominal capital: USD 200,000

Number of employees: 11

Company founded: 1975

Turnover from glass: 100% **Local offices/branches:** 

ADDRESS OREBYGAARDVEL 6. TJØRRING. DK-7400 HERNING

### Agent/Representative of:

 MACHINERY/EQUIPMENT SUPPLIERS All equipment for the flat glass industry

Companies represented:
AACHENER CHEMIE (GERMANY)

ARTIFEX (GERMANY)

BOHLE (GERMANY)

GLASSTECH INC. (USA)

HAKON (CZECH REPUBLIC) HAMMER GLASS (SWEDEN)

INTERMAC (ITALY)

KERAGLASS (ITALY) PANNKOKE (GERMANY)

SCHIATTI ANGELO (ITALY)

SIMEC (ITALY)

STREMLER (FRANCE)

SULAK (CZECH REPUBLIC)

TRIULZI (ITALY) VITO (GERMANY)

GRAHA REKA ADIYASA P.T.

Jl. Hayam Wuruk No. 3 ii

Jakarta 10120 - Indonesia

Tel: +62-21-3503301

Fax: +62-21-3808974 E-mail: fchong@cbn.net.id

### **GUSMAO REPRESENTAÇÕES**

Rua dos Sitiantes, 241

Freguesia do O'

Cep 02737-000 San Paulo - Brazil Tel: +55-11-39982020

Fax: +55-11-39912020

E-mail: gusmao@gusmao.com.br www.gusmao.com.br

### **GUTAL TRADING EST. (UAE)**

BMTC Building II Floor, suite no.17 PO Box 12881, Deira - Dubai -

UAE - United Arab Emirates Tel: +971-4-2680477

Fax: +971-4-2629236 E-mail: gutal@emirates.net.ae

www.gutal.com

### **HEINER REKER**

Headquarters

Waldweg 16, 33758 Schloss Holte

Germany

Tel: +49-5207-77227

Fax: +49-5207-923455

**Company Data** 

Company founded: 1994

Turnover from glass: 100%

GLASS MANUFACTURERS

glass production

**Companies represented:** 

FLUORITAL (ITALY)

MT FORNI INDUSTRIALI (ITALY) OCMI (ITALY)

Hungary, The Netherlands, Poland, Slovakia, Switzerland

Bernardo de Irigoyen 1139

Tel: +54-11-47600315

Fax: +54-11-47616786 E-mail: info@herramaq.com.ar

Headquarters

The Netherlands

Fax: +31-182-390707

N.B.J. Klemann: General Manager

**Company Data** 

Nominal capital: USD 99,000 Number of employees: 18

Agent/Representative of:

GLASS MANUFACTURERS

float glass, safety and fire resistant, patterned and wired glass

Countries where we act: Worldwide

Wrangham, Philips Lane,

Darrington, WF8 3BH Pontefract, UK

E-mail: info@heinerreker.de

www.heinerreker.de

Agent/Representative of:

Glass forming, glass decoration,

ECOTECNE (ITALY)

TECNO 5 (ITALY)

Countries where we act: Austria, Czech Republic, Germany,

HERRAMAO ARGENTINA SRL

1602 - Buenos Aires - Argentina

www.herramaq.com.ar

HOGLA B.V.

P.O. Box 100, 2810 AC Reeuwijk

Tel: +31-182-390700

E-mail: sales@hogla.com

www.hogla.com

**Company Officers** 

R. Hendriks: Sales Manager

J. Klemann-Joosten: Financial Mng.

M. Van Kesteren-Dewaard: Account Ex.

Annual turnover: USD 33,500,000

Company founded: 1983 Turnover from glass: 100%

Horticultural glass, (satin) etched glass, solar glass, float glass, blue

Companies represented: CENTRAL GLASS (JAPAN) C.G.I. INTERNATIONAL (UK)

GLASFABRIK LAMBERTS (GERMANY)

IAIN GLASS

Headquarters

# 2012

Tel: +44-1977-279094
Fax: +44-1977-279094
E-mail: iainglass@talktalk.net
Company Officers
Iain Glass: CEO
Margaret Glass: PA
E-mail: margaretglass@talktalk.net
Company Data
Annual turnover: EUR 500,000
Turnover from glass: 100%

Agent/Representative of:

• Machinery/Equipment suppliers

Inspection equipment conveyors, palletizers, lehrs

**Companies represented:** 

ALL GLASS (ITALY)
CAR-MET (ITALY)
MSC/SGCC (FRANCE)
PHARMAMECH (ITALY)

Countries where we act:

### IDRA D.O.O.

Cakovecka 17 10000 Zagreb - Croatia Tel: +385-1-3011822 Fax: +385-1-3638847 E-mail: idra@zg.t-com.hr www.idra.cro.net

### IGE SOLUTIONS INC.

2875 Jupiter Park Drive, Suite 100 Jupiter, FL 33458 - USA Tel: +1-561-7417300 Fax: +1-561-7413071 E-mail: info@igesolutions.com www.igesolutions.com

### INDUSTRIAL ENGINEERING & TRADING CO.

15, El Khalifa El Mammoun Str. Office 201 & 205 11341 Heliopolis Cairo - Egypt Tel: +20-2-2919004 Fax: +20-2-2910403 E-mail: gsaharty@thewayout.net

### **ING.- BURO ECKHARD STOSCHEK**

Holzheimer Weg 42b D-41464 Neuss - Germany Tel: +49-2131-401790 Fax: +49-2131-41807 E-mail: info@stoschek.com www.stoschek.com

### **INOVAGLASS**

Headquarters

Zona Industriale da Agrela, Pav.C 4825-026 Santo Tirso, Portugal Tel: +351-22-9689900 Fax: +351-22-9689901 E-mail: software@afcpereira.com www.inova.afcpereira.com Company Officers
Ricardo Pereira: Manager
Helder Pinto: Software Developer Company Data

Annual turnover: USD 500,000 Number of employees: 11 Company founded: 2008 Turnover from glass: 100% Nominal capital: USD 50,000 Local offices/branches:

Zona Industrial da Agrela, Pav. C 4825-026 Agrela, Sto Tirso

Companies represented:
Bottero (ITALY)

### INTERCHANGE EQUIPMENT INC.

90 Dayton Avenue Passaic NJ 07055 - USA Tel: +1-973-4735005 Fax: +1-973-4734485 E-mail: sales@interchangec

 $E-mail: sales@interchangecorp.com\\www.interchangecorp.com\\$ 

### INTERNATIONAL TRADING CENTRE (ITC)

Headquarters

132, El Bahr El Aazam St. 239 Giza, Egypt Tel: +20-2-35738192/35732273 Fax: +20-2-35739183 E-mail: itc@tedata.net.eg **Company Officers** Philip Fayez: General Manager

Philip Fayez: General Manager Gamal Basher: General Manager Company Data

Annual turnover: USD 2,000,000 Nominal capital: USD 100,000 Number of employees: 17 Company founded: 1983 Turnover from glass: 40%

Agent/Representative of:
• Machinery/Equipment suppliers

Machinery, production lines, raw material and turnkey projects **Companies represented:** 

FIVES STEIN (UK)
GIANCARIO PEREGO (ITALY)
LAHTI PRECISION (FINLAND)
NEUBOR GLASS (ITALY)
OCMI-OTG (ITALY)

Countries where we act:
Egypt

### INTERPRODUCT PTY. LTD.

Headquarters

Oakwood Road, 5243 Oakbank Australia Tel: +61-8-83884906

Fax: +61-8-83980011 E-mail: interproduct@ad

E-mail: interproduct@adsl.on.net

Company Officers

Gilbert V.D. Aue: Managing Director Magdalena V.D. Aue: Director **Company Data** 

Company founded: 1996

Agent/Representative of:
• Machinery/Equipment suppliers

Machinery, tools, consumables **Companies represented:** 

ADI (ITALY)
ARTIFEX (GERMANY)
BAUDIN (FRANCE)
BOHLE (GERMANY)
JANBAC (FRANCE)

KNOPP (GERMANY)
PANNKOKE (GERMANY)
STARLITE (USA)
VFG (GERMANY)
VITO (GERMANY)
WENDT-BOART (BELGIUM)

Countries where we act: Australia, Pacific

### ITALPOL

Headquarters

Via Versilia 374, 47023 Cesena - Italy Tel: +39-335-5622250 E-mail: italpol@italpolglass.it italpolglass@wp.eu www.italpolglass.it Company Officers Strejczek Jaroslaw: Owner

Company Data
Company founded: 1990
Turnover from glass: 100%

**Agent/Representative of:**• MACHINERY/EQUIPMENT SUPPLIERS

Manipulation and storage, straight line and shaped cutting, edging and bevelling machines, drilling, engraving, sanblasting, washing, mirrormaking and silvering, laminated glass plants, tempering and bending, silk-screen printing

• GLASS MANUFACTURERS

Laminated glass plants, tempering, bending, processing, finishing **Companies represented:** 

BOYONE DIAMOND TOOLS (ITALY)
BOYONE ELETTROMECCANICA (ITALY)
CUGHER GLASS (ITALY)
LOVATI FRATELLI (ITALY)
MAPPI INT. (ITALY)
MAROSO (ITALY)
MAVER (ITALY)
RCN (ITALY)

Countries where we act: Czech Republic, Poland, Slovakia

### J.C.M. - SUMINISTROS INDUSTRIALES S.L.

Headquarters
Poligono Torrelarragoiti,
Parcela 8, Pabellon 5A
48170 Zamudio - Vizcaya - Spain
Tel: +34-94-4522847
Fax: +34-94-4522791
E-mail: info@jcm.es
www.jcm.es

Company Officers

Juan Carlos Martinez: Co-Owner E-mail: juancarlos@jcm.es Gonzalo Martinez: Co-Owner E-mail: gonzalo@jcm.e Company Data

Number of employees: 13 Company founded: 1987 Turnover from glass: 100% Local offices/branches:

POLIGONO TORRELARRAGOITI PARCELA 8

Pabellon 5A

Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

All kinds of machinery and tools for the flat glass industry

Companies represented:

ALBAT+WIRSAM (GERMANY)
DI GREGORIO (ITALY)

GLASS INSPECTOR (SPAIN)
GLASTON-BAVELLONI (ITALY)
GLASTON-TAMGLASS (FINLAND)
MALNATI (ITALY)
OLMAR (SPAIN)
TEKNO KILNS (ITALY)
VISMARA (ITALY)

Countries where we act:
France, Morocco, Portugal, Spain,
South America

### J.M.G. (JUST MACHINERY FOR GLASS)

Headquarters

8 rue Diego Velazque 77176 Savigny Le Temple, France

Tel: +39-6-07142120 Fax: +33-1-64411517

E-mail: besanalovatifr@aol.com

Company Officers

Jean Marc Giudici

Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

Grinding / Drilling machines, Washing machines, Tempering furnaces /HST/ IR furnaces, Cutting tables and lines, Storage racks and automatic loaders, Glass printing (digital and screenprinting)

**Companies represented:** 

C.M.B. BESANA (ITALY)
CMC IMPIANTI (ITALY)
CUGHER GLASS (ITALY)
DIP TECH (ISRAEL)
H&C (BEGIUM)
MACOTEC (ITALY)
OFFICINE MISTRELLO (ITALY)
QUARANTA (ITALY)

**Countries where we act:**Benelux, France, North Africa,
Switzerland

### JOSEP SERRAL - MAQUINARIA VIDRIO

Calle Tramuntana, 44-46 - BAJOS, 1 A- 08030 Barcelona - Spain Tel: +34-933-465958 Fax: +34-933-116361 E-mail: josepserral@josepserral.com www.josepserral.com

### KAELER HOLDING AG (INCORPORATING KAELER MOSCOW AND KAELER KIEV)

Headquarters

Winzerhalde 16 CH-8049 Zurich - Switzerland Tel: +41-44-2730230 Fax: +41-44-2730320 E-mail: info@kaeler.com www.kaeler.com

www.kaeler.com
Company Officers

Fredy Reif: CEO

E-mail: fredy.reif@swissonline.ch Martina Grossmann: Director E-mail: martini.grossmann@kaeler.com

# 2 0 1 2

# AGENTS GUIDE

### **Company Data**

Annual turnover: EUR 12.000.000.00 Nominal capital: EUR 250,000.00 Number of employees: 35 Company founded: 1970 Turnover from glass: 20% Local offices/branches: KAELER MOSCOW KAFIER KIEV

Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS From furnaces to final ampoule

or vial production

Companies represented:

OCMI (ITALY) OLIVOTTO (ITALY)

Countries where we act: CIS countries

### KHADJI GLASS MACHINERY - KGM

### Headquarters

No. 602 6th Floor, Marjan Tower North Mofatteh Ave. 7th Tir Sq. 1588964494 Tehran - Iran Tel: +98-21-88325678 Fax: +98-21-88325679 E-mail: info@kgm-ir.com www.kgm-ir.com **Company Officers** 

M.A. Khadji: Managing Director **Company Data** 

Company founded: 2000

Agent/Representative of: • MACHINERY/EQUIPMENT SUPPLIERS

Glass machinery, Glass tools, Glass materials

**Companies represented:** 

BOHLE (GERMANY) DIAMOND (ITALY) EKANG (KOREA) FENZI (ITALY) GLASTON (ITALY) OST (UK) PUJOL (SPAIN) RBB DI BRAZZI (ITALY)

VIDRIARTE (SPAIN)

Countries where we act:

### KIRIAKIDIS VAS SA

### Headquarters

Industrial Area Of Thessaloniki Sindos Thessaloniki Gr 57022 - Greece Tel: +30-2310-799490 Fax: +30-2310-799412 E-mail: zoi@kiriakidisglass.gr www.kiriakidisglass.gr **Company Officers** Kiriakidis Chabalanpos Kiriakidov Zoi

**Company Data** 

Annual turnover: EUR 8,000,000 Nominal capital: EUR 3,060,000 Number of employees: 37 Company founded: 1998 Turnover from glass: 90% Quality certifications: ISO, CE

### KRISTALLSPEGEL & GLAS AB

Headauarters

Box 3009, 125 03 Alvsjo - Sweden Tel: +46-8-992666

Fax: +46-8-992660 E-mail: huttenlocher@telia.com

**Company Officers** Gert Huttenlocher: Managing Dir.

**Company Data** 

Number of employees: 2

Agent/Representative of: MACHINERY/EQUIPMENT SUPPLIERS

Glass working machines, all kinds of flat glass for buildings and interior glazing

**Companies represented:** 

BERLINER GLASS (GERMANY) BOTTERO (ITALY) BOVONE DIAMOND TOOLS (ITALY) BOVONE ELETTROM. (ITALY) FRATELLI PEZZA (ITALY) GLASFABRIK LAMBERTS (GERMANY) GLASHÙTTE LAMBERTS (GERMANY) IBG MONFORTS (GERMANY) INTERVER (SWITZERLAND/FRANCE) PUTSCH-MENICONI (ITALY)

Countries where we act: Sweden

### KUTAS DIS TIC.PAZ. A.S.

### Headquarters

Aydos Cod. Velibaba, Nah. Noito Pendik - 81520 Istanbul, Turkey Tel: +90-216-5856500 Fax: +90-216-3073929 E-mail: caistoli@impdesas.com **Company Officers** 

Oben Ahiskali: Sales Rep. Agent/Representative of:

Machinery/equipment suppliers

Glaston machines

Companies represented:

GLASTON (FINLAND)

Countries where we act: Turkey

### LANA INTERNATIONAL EST.

### Headquarters

Sweifiyah-Alwakalat St - Bld. no.13, 1st Floor, P.O. Box 346 Marj Aihamam, 11732 Amman - Jordan Tel: +962-6-5810487 Fax: +962-6-5810497 E-mail: lanaco@orange.jo **Companies represented:** 

ASSA ABLOY ITALIA (ITALY) GLASTON (WORLDWIDE) JOHNSON MATTHEY (THE NETHERLANDS) KURARAY-TROSIFOL PVB (GERMANY) LISEC (AUSTRIA) SAINT-GOBAIN GLASS (WORLDWIDE)

### **LECHNER SRL**

Via Della Fondega 12 15061 Arquata Scrivia (AL) - Italy Tel: +39-0143-637054 Fax: +39-0143-637055 E-mail: lechner@lechner-srl.com www.lechner-srl.com

### LUSPOL RYSZARD KOWALCZYK

### Headauarters

ul. Syrokomli 3, 30-102 Kraków Poland

Tel: +48-602-334745 Fax: +48-12-4270405

E-mail: luspol@poczta.onet.pl www.bottero.com

**Company Officers** 

Ryszard Kowalczyk: Owner

E-mail: ryszard.kowalczyk@interia.pl

**Company Data** 

Company founded: 1994

Agent/Representative of: • MACHINERY/EQUIPMENT SUPPLIERS

Cutting, grinding, drilling, storage, IG production, tempering, bending, silk printing

Companies represented:

BOTTERO GROUP (ITALY) KERAGLASS (ITALY) RBB DI BRAZZI (ITALY)

Countries where we act: Poland

### MAB EXPORT D.O.O.

Vodovodna Pot 3 - 5000 Nova Gorica -Slovenia

Tel: +386-5-3313850 Fax: +386-5-3313854 E-mail: mab@mab-export.si

www.mab-export.si

**Company Officers** 

Jasnic Albin: Procurist Vidmar Branko: Manager

**Company Data** 

Annual turnover: USD 10,000,000 Number of employees: 20

Company founded: 1992

Countries where we act: Bosnia and Hercegovina, Bulgaria, Croatia, Kosovo, Macedonia, Montenegro, Serbia

### MACHINES AND WHEELS, INC.

327 South Road - High Point, NC 27262 - USA Tel: +1-336-3730777

Fax: +1-704-5473153 www.machinesandwheels.com

### **MAQUINAS ARGENTINAS** DEL VIDRIO S.A. "MAVSA"

### Headquarters

San Antonio 1119 1276 Buenos Aires - Argentina Tel: +54-11-43029900/6002 Fax: +54-11-43029900/6002 E-mail: info@mavsa.com.ar www.mavsa.com.ar

### **Company Officers**

Diego H. Fuentes: Manager Director Gustavo D. Fuentes: Manager Marcelo Cerioli: Adm. Director

**Company Data** 

Annual turnover: USD 3,000,000 Nominal capital: USD 1,500,000 Number of employees: 20

Company founded:1974 Turnover from glass: 100%

Agent/Representative of: MACHINERY/EQUIPMENT SUPPLIERS

Complete press lines for tableware and IS lines, moulds for tableware and containers

**Companies represented:** 

PUTSCH (GERMANY)

### MARBOLZ VETROSTILE S.A. DE C.V.

Av. Lazaro Cardenas 1200 Col. Alamo Industrial 44490 Guadalajara - Mexico Tel: +52-33-36662415 Fax: +52-33-36662630 E-mail: info@vetrostile.com www.vetrostile.com

**Company Officers** 

Idilio Bolchini Bavelloni

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Bevelling, edging, insulating glass lines, tempering lines, washing equipment, tools, spares

**Companies represented:** 

### BOTTERO (ITALY)

Countries where we act: Carribean, Central America, Mexico,

### MARC PREVOST MACHINERY - MPM INC.

3875, Saint-Jean -Baptiste boulevard- Montreal Ouebec H1B 5V4 - Canada Tel: +1-514-6404040 Fax: +1-514-6405454 E-mail: info@mpm.ca www.mpm.ca

### MAVHISA S.A.DE C.V.

Gabino Barreda 927, Col. San Carlos Guadalajara - Jalisco - Mexico Tel: +52-33-36192590 Fax: +52-33-36195747 E-mail: ventasgdl@mavhisa.com.mx www.mavhisa.com.mx

### MAZUR - FIRMA HANDLOWA

Ul. Tama Pomorzanska 14 D Pl 70-030 Szczecin - Poland Tel: +48-91-8120141 Fax: +48-91-8120142 E-mail: mazur@mazur.pl www.mazur.pl

### MC DIAM SP.Z O.O.

Al. Lotników 12 02-668 Warszawa - Poland Tel: +48-22-8434847 Fax: +48-22-8478131 E-mail: mcdiam@mcdiam.com.pl www.mcdiam.com.pl

### MECHANIK A.G.L. LTD. / GILRAPHAL LTD.

### Headquarters

19 Hahatechet ST Industrial Zone 77521 Ashdod, Israel

# 2 0 1 2

Tel: +972-8-8524640 Fax: +972-8-8525182

E-mail: mechanik@mechanik.agr.co.il

www.maysa.com.ar

**Company Officers** 

Ralph Bendavid **Company Data** 

Annual turnover: USD 2,000,000 Number of employees: 9

Company founded:1995

Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS Machinery for glass, glass tools, glass

accesories, silicones, spacer bars **Companies represented:** 

BOHLE AG (GERMANY) GLASTON BAVELLONI (ÍTALY) PROFILGLASS (ITALY) TREMCO (UK)

Countries where we act: Israel, Palestine

### MEDGENCO INTERNATIONAL TRADE CO.

13 El Bostan Street 11111 Cairo - Egypt Tel: +20-2-23933550 Fax: +20-2-23928487

E-mail: medgenco@soficom.com.eg

www.medgenco.com

### MERAN

Kotivakovskava Str. 6 Guild 8 - 115201 Moscow - Russia

Tel: +7-495-7416843 Fax: +7-495-3801386 E-mail: info@meran.ru www.meran.ru

### MESLIER MANUEL DE CASTRO LDA

Headquarters

157 Praca de Republica 4050-498 Porto - Portugal Tel: +351-22-2004381

Fax: +651-22-2084052 E-mail: meslier@mail.telepac.pt

**Company Officers** Rui Montenegro Ferraz: Director

Alvaro Fonseca: Director Companies represented:

BOVONE (ITALY)

COSMA IMPIANTI (ITALY)

INTERMAC (ITALY)

ITALMATIC (ITALY) LANZETTA (ITALY)

NEPTUN (İTALY)

RBB DI BRAZZI (ITALY)

RCN (ITALY) SCHIATTI (ITALY)

Countries where we act: Portugal

### **MIDDLE EAST FACTORIES' EQUIPMENT L.L.C. (ME EQUIP)**

P.O Box: 20265, Dubai - UAE United Arab Emirates Tel: +971-6-5318480 Fax: +971-6-5319480 E-mail: info@meequip.com www.meequip.com

### MILLCHEM

Po Box 8595 - edeglen, 1613 90 Newton Road Meadowdale, 1600 - Johannesburg Rep. Of South Africa Tel: +27-11-9742255 Fax: +27-11-9742253 E-mail: chris@millchem.co.za www.millchem.co.za

### MINUSCO BENELUX B.V.

Headauarters

Industrieweg 28 3133EE Vlaardingen The Netherlands

Tel: +31-10-4451069 Fax: +31-10-4353481

E-mail:

info-nl@minusco-benelux.com www.minusco-benelux.com

**Company Officers** 

Rene Coenen

Tom Jacob

**Company Officers** 

Annual turnover: EUR 1,500,000 Number of employees: 4 Company founded: 2009

Local offices/branches: SCHEMKENSSTRAAT 1

3583 Paal-Beringen -BEIGIUM

Agent/Representative of:

Architectural hardware

Companies represented:

ADLER (FRANCE) COLCOM (FRANCE) EUROFITT (THE NETHERLANDS) MINUSCO (FRANCE)

Countries where we act: Belgium, Germany, Luxembourg, The Netherlands

### MONTAJES INDUSTRIALES S.A.

Aviador Alejandro Fernández 1729/33 - B1686HNE Hurlingham Buenos Aires - Argentina Tel: +54-11-46659171 Fax: +54-11-46621933 E-mail: info@mindustriales.com.ar www.mindustriales.com.ar

### M.P.T MACHINERY CO. LTD.

50/57-58 Wuttakard Rd. Bangkao Chomthong Bangkok 10150 - Thailand Tel: +66-2-8763684 Fax: +66-2-8763688 E-mail: mptmac@ksc.th.com www.mptmac.co.th

### MULTI-TECH (THAILAND CO. LTD.)

Headquarters

4/194 M. 5 Ladplakao Road Anusawaree, Bangkhen 10220 Bangkok - Thailand Tel: +66-2-9717100 Fax: +66-2-5221786

E-mail: sales@lmultitech-thai.com www.multitech-thai.com

**Company Officers** 

Wichan Khunviroipanich:

Managing Director Phattaree Porncharatchpisan

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Glass convertion machines Companies represented:

DIP TECH (ISRAEL) LISEC (AUSTRIA) OCMI (ITALY)

Countries where we act: Thailand

### NINESUN CONSULTING CO. LTD.

Room 309, Nr.10 Building, Legend Commercial Plaza Nr. 3599 QiXin Road 201101 Shanghai - China Tel: +86-21-34096597 Fax: +86-21-34096589 E-mail: jianpingyu@china.com **Company Officers** 

James Yu: GM

E-mail: jianpingyu@china.com Celine Jiang: Sales Manager E-mail: jiuhui@china.com

Company Data

Annual turnover: EUR 5,000,000.00 Nominal capital: EUR 500.000.00 Number of employees: 10 Company founded: 1998

Agent/Representative of: • MACHINERY/EQUIPMENT SUPPLIERS

IS machines, Forehearths, Annealing and tempering lehrs, Silk-screen printing machines for glass products and plates, PTA mould welding machines, Vacuum systems, Fans systems,

Strapping machines, Palletizers and Depalletizers

Companies represented: ANTONINI (ITALY) BOTTERO (ITALY) CERINNOV (FRANCE) COMMERSALD IMPIANTI (ITALY) FERMAC (ITALY) GLASS SERVICE (ITALY) LWN LUFTTECHNIK (GERMANY) OMS (ITALY) PNEUMOFORE (ITALY) REVIMAC (ITALY) STRUTZ (ÚSA) ZECCHETTI (ITALY)

Countries where we act: China, DPRK

### OTTO GLASTECHNIK GMBH

**Headquarters** 

Augsburger Str. 43 82110 Germering - Germany Tel: +49-89-8940860 Fax: +49-89-89408614 E-mail: info@otto-glastechnik.de www.otto-glastechnik.de **Company Officers** Uwe Leupold: Owner Matthias Heidkrueger: Owner

**Company Data** 

Company founded: 1980 Number of employees: 10

Agent/Representative of • MACHINERY/EQUIPMENT SUPPLIERS

Kilns, sandblasters, drilling machines, CNC, warehousing equipment, glass cut-

ting machines, edging machines, tools, **Companies represented:** DAMGLASS (SPAIN)

FLEX (GERMANY) HAKON (CZECH REPUBLIC) ITALIANA MACCHINE (ITALY) MAKITA (GERMANY) MAVER (İTALY) PAVONI (ITALY) PREBENA (GERMANY) SCV (ITALY) SULAK (CRECH) TK TEKNO KILNS (ITALY) ZAFFFRANI (ITALY)

Countries where we act: Austria, Czech Republic, Germany, Switzerland

### OVERSEAS GLASS AGENCIES

138-140 Malcom Road Braeside VIC 3195 - Australia Tel: +61-3-95872488 Fax: +61-3-95872688 E-mail: enquires@oga.com.au www.oga.com.au

### P.A.L. GLASS MACHINERY LTD.

Headquarters

33 Hornsby Square Southfields Business Park Basildon Essex SS15 6SD United Kingdom Tel: +44-1268-493382 Fax: +44-1268-493385

E-mail: sales@palmachinery.co.uk www.palmachinery.co.uk

**Company Officers** 

Paul Lithauer: Managing Director **Company Data** 

Company founded: 2000 Agent/Representative of:

 MACHINERY/EQUIPMENT SUPPLIERS Glass processing machinery

**Companies represented:** ADELIO LATTUADA (ITALY) EMAR (ITALY) MAPPI INT. (ITALY) RBB DI BRAZZI (ITALY)

Countries where we act: Ireland, United Kingdom

### **PAVLOS KOULOURIS**

**Headquarters** 

Tinou 17-19, 14452 Metamorfosi Athens - Greece Tel: +30-210-2846840 Fax: +30-210-2843790 E-mail: elenkoglass@gmail.com **Company Officers** 

Pavlos Koulouris Sandra Koulouris

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# AGENTS GUIDE

### Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

Sealants for I.G., glass doors hardware

• GLASS MANUFACTURERS

Float glass, mirrors, low-E glass **Companies represented:** 

KAVEH GLASS INDUSTRY GROUP (IRAN) KÖMMERLING (GERMANY) USAF (TAIWAN) XINYI GLASS (CHINA)

Countries where we act: Albania, Bulgaria, Greece

### PETER HAWKINS LTD.

Caste Lane Melbourne Derbyshire DE73 8JB United Kingdom Tel: +44-1332-864747 Fax: +44-1332-864748 E-mail: info@phawkins.co.uk www.phawkins.co.uk

### PETREA AGENTURA TEHNICA SRL

Str. Carpati nr. 2B 505100 Codlea, Brasov - Romania Tel: +40-268-253067 Fax: +40-268-254290 E-mail: ioanpetrea@clicknet.ro www.petrea.ro

### PG GLASS

### Headquarters

Ul. Francesco Nullo 12-77 31-543 Krakow - Poland Tel: +48-12-4113132 Fax: +48-12-4113132 E-mail: andrewu@o2.pl **Company Officers** Andrzej Weglowski Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Glass forming machinery/equipment glass furnaces, technological consultancy

**Companies represented:** 

GLASS SERVICE (ITALY)

Countries where we act: Poland

### PGM-TECHNIC CO. LTD.

16/106 Chaloem Phrakiat Thi 9, Sol 28, Dokmai District, Pravate 10250 Bangkok - Thailand Tel: +66-2-7516729 Fax: +66-2-7518512 E-mail: info@pgm-technic.com www.pgm-technic.com

**Company Officers** 

Klaus Wolff: Director E-mail: K.Wolff@pgm-technic.com Chuda Thaneekul: Director

C.Thaneekul@pgm-technic.com **Company Officers** 

Nominal capital: EUR 50,000.00 Number of employees: 4 Company founded: 2010

### Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Spare parts and variables for glass forming machines (parts are made from subcontractors under PGM authority)

Countries where we act: Germany, Indonesia, Malaysia, Thailand

### PIETERMAN GLASTECHNIEK **BELGIUM**

Schemkensstraat 1 3583 Paal-Beringen - Belgium Tel: +32-11-421775 Fax: +32-11-420792 E-mail: sales@pgv-be.com www.pieterman-glastechniek.be

### PIETERMAN GLASTECHNIEK

Headquarters

Industrieweg 28 3133 AH Vlaardingen The Netherlands Tel: +31-10-4358022 Fax: +31-10-4353481 E-mail: info@pgv-nl.com www.pieterman-glastechniek.be **Company Officers** 

R.C. Pieterman E. Indesleege B. de Jong

**Company Data** 

Annual turnover: USD 13,000,000 Number of employees: 46 Company founded:1953 Local offices/branches:

SCHEMKENSSTRAAT 1 ADDRESS 3583 Paal-Beringen -

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Glassworking machinery **Companies represented:** 

ADLER (FRANCE) BOVONE (ITALY) EUROMEC (ITALY) FORVET (ITALY) HAKON (CZECH REPUBLIC) HELIMA (GERMANY) INTERMAC (ITALY)
RBB DI BRAZZI (ITALY) SCHIATTI (ITALY)
SULAK (CZECH REPUBLIC) WIN (GERMANY)

Countries where we act: Belgium, Luxembourg, The Netherlands

### PROFIL MACC SRL

Headquarters

C.da Alezza Z.I. 74012 Crispiano, Taranto (Italy) Tel: +39-99-613637 Fax: +39-99-612461 E-mail: info@profilmacc.it www.profilmacc.it **Company Officers** Gianni Digregorio: Owner Martino Digregorio: Owner

Tonio Digregorio: Owner

**Company Data** Number of employees: 20

Company founded: 1984 Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

All types of machinery for flat glass processing

**Companies represented:** 

BOVONE (ITALY) DI GREGORIO (İTALY) GFPM (ITALY)
SCREENLINE - PELLINI (ITALY)

Countries where we act:

### PROMAC GROUP - GLASS DIVISION

Unit 3b & 3c Hadrians Way Glebe Farm Industrial Estate Rugby Warwickshire CV21 1ST United Kingdom Tel: +44-1788-577577 Fax: +44-1788-567938 E-mail: sales@promac.co.uk www.promac.co.uk

### PT IMACO PRATAMA MAJU

Headquarters

Jl. Ciputat Raya 2 E 12310 Jakarta - Indonesia Tel: +62-21-7502280 Fax: +62-21-7502367 E-mail: imaco@idola.net.id **Company Officers** 

J. Trisnadi: Sales Manager **Company Data** 

Annual turnover: USD 4,000,000 Number of employees: 10 Company founded: 1985 Turnover from glass: 80%

Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

Glass presses

• GLASS MANUFACTURERS

Tableware

**Companies represented:** 

ANTONINI (ITALY) BDF (ITALY) Dr. SCHMITT (GERMANY) FERMAC (ITALY) KLÖPPER (GERMANY) OLIVOTTO-GLASS (ITALY) VALSPAR (GERMANY)

### PT. VICTORY INDOTRADING

Headquarters

Jl. Mayang II Blok AN6/6, Pondok Kelapa Permai 13450 Jakarta Timur - Indonesia Tel: +62-21-70615361 Fax: +62-21-8477362 Mob: +6281586883883 E-mail: info@victory-indotrading.co.id **Company Officers** Venito Bastian: President E-mail: venito@cbn.net.id

**Company Data** Annual turnover: EUR 75,000.00 Number of employees: 4

Company founded: 2005 Turnover from glass: 100% Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Machinery, Control systems, Lubrication, Oils

 GLASS MANUFACTURERS Hollow / Tableware

**Companies represented:** 

BOWMAN EW (USA) FUTRONIC (GERMANY) GRAPHOIDAL (UK) KLEENMOLD (USA) LUBISOL (BULGARIA) PARKINSON SPENCER REFRACTORIE (UK) PENNINE (UK) POCO GRAPHITE (USA) SHEPPEE INTERNATIONAL (UK) ZIRCOR (BELGIUM)

Countries where we act: Indonesia, Malaysia, Vietnam

### R. MEYER S.L.

C/Llull 70-72, 3° 3a 08005 Barcelona - Spain Tel: +34-93-3010525 Fax: +34-93-4120576 E-mail: info@rmeyersl.com www.rmeyersl.com

### **RAW MATERIAL** COM. REFRATARIOS LTDA.

Headquarters

Rua Rosa Kasinski 1109 - Cj. 11/12 09380-128 Mauà - São Paulo - Brazil Tel: +55-11-45139844

Fax: +55-11-45138726 E-mail: raw@rawmaterial.com.br

www.rawmaterial.com.br

**Company Officers** 

Nilson Sako: Director César Rodrigues: Director Marina Tsuda: Manager **Company Data** 

Number of employees: 22 Company founded: 1992 Turnover from glass: 20%

Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Batch plants, batch chargers, glass level controller, crusher, bubbling, electric boosting, burner, drainage system, hot- and cold-end coating, melting glass furnaces, IS machines, inspection machines, rollers, deadplates and shearblades, zircon mullite, insulating and silica bricks, ceramic fiber and heating elements

**Companies represented:** 

BOTTERO HOLLOW GLASS (ITALY) DR. C. OTTO/DYKO/P-D REFRACTORIES (GERMANY) HORN (GERMANY) I SQUARED R (USA) MORGANITE THERMAL (BRAZIL) MSC & SGCC (FRANCE) RUREX-STAHL (GERMANY) ZIPPE (GERMANY)

Countries where we act: South America

# 2012

### RECENT ADDITIONS INC.

Headquarters

2355 E. Stadium Blvd Suite 2 48104 Ann Arbor, Michigan - USA Tel: +1-734-769-2534 Fax: +1-734-769-2803 E-mail: ccocagne@hotmail.com

www.recentadditionsinc.com

**Company Officers** 

Charles J. Cocagne: President Edward Cocagne: Secretary/Treasurer E-mail: ecocagne@hotmail.com

Company Data

Number of employees: 2 Company founded: 1990

Agent/Representative of:

• MACHINERY/EQUIPMENT SUPPLIERS

Flat glass tempering, Laminating, Bending, Batch chargers, Reversal valves, Lehr drive systems, Electric melting technology,

Transformers & electrical equipment **Companies represented:** 

F.I.C. UK (UK)
GLASSROBOTS (FINLAND)
ROMAN MANUFACTURING (USA)
Z & J TECHNOLOGIES (GERMANY)

Countries where we act: Canada, Mexico, USA

### **REPLIK**

Headquarters

3737, Blvd. Du Tricentenaire Montréal H1B 5W3 - Canada Tel: +1-514-6446410 Fax: +1-514-6441717 E-mail: info@replik-art.ca

www.replik-art.ca
Company Officers

André Mantpetit: General Manager

Company Data

Number of employees: 2 Company founded: 2009

• Glass manufacturers

Coloured glass, engraved glass **Companies represented: CAVEDA** 

### **RITSTEKLO**

Headquarters

3, Kholodilnyi Per. Office 316 115191 Moscow - Russia Tel: +7-495-7716844 Fax: +7-495-7716849 E-mail: rit@ritsteklo.ru

www.ritsteklo.ru

**Company Officers**K. Turgut Kutlu: General Director

E-mail: kutlu@ritsteklo.ru Igor Tarasov: Commercial Director E-mail: rit@ritsteklo.ru

Alexander Orlov: Technical Director E-mail: a.oriov@ritsteklo.ru

**Company Data** 

Annual turnover: EUR 5,000.000.00 Nominal capital: EUR 50,000.00 Number of employees: 9 Company founded: 2001 Turnover from glass: 100%

GLASS MANUFACTURERS

Hollow glass forming equipment, annealing lehrs, palletizers, conveyors, inspection machines, silk screeen printing, hot stamping equipemnt, silent chains

Companies represented:
Bottero (Italy)

CAR-MET (ITALY)
CER (FRANCE)
EMMETI (ITALY)
FERMAC (ITALY)
IRIS (FRANCE)

RAMSEY PRODUCTS (USA)
REVIMAC (ITALY)

REVIMAC (ITALY) SIPAC (ITALY)

Companies represented: Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Russia, Tajikistan, Turkmenistan, Uzbekistan, Ukraine

### ROVER CO. LTD.

Klostermannova 663/13 460 01 Liberec Czech Republic Tel: +420-482-416070 Fax: +420-482-416079 E-mail: rover@rover-lbc.cz

### SACAV SRL / T3 GLASS ENGINEERING

Headquarters

Via Volpicella 240 80147 Napoli (NA) - Italy Tel: +39-081-5720167 Fax: +39-081-5720258 E-mail: stefanofornario@t3glass.com www.sacav.com

### **SALEM DISTRIBUTING**

5901 Gun Club Road Winston Salem NC 27103 - USA Tel: +1-336-7661104 Fax: +1-336-7661119 E-mail: sales@salemdist.com www.salemdist.com

### SALEPSI S.A.

Headquarters

Matamoros 745 y Colinas (Lomas de Urdesa) 09-0616198 Guayaquil - Ecuador Tel: +593-399-2648 E-mail: rcasalw@gmail.com Company Officers

Ricardo Casal: President

Agent/Representative of:

Machinery/Equipment suppliers

For flat glass

• GLASS MANUFACTURERS

Flat

Companies represented: Bottero (ITALY)

**Countries where we act:** Ecuador

### S.C.ABITARE CG S.R.L.

Headquarters

Str. Brazilor 55 500313 Brasov - Romania Tel: +40-268-412600 Fax: +40-268-476044

E-mail: office@abitare.ro www.abitare.ro

**Company Officers** 

Livili Comanac: Sales Director E-mail:livili.comanac@abitare.ro Gabriel Vasilcoiu: Technical

Director

E-mail:gabriel.vasilcoiu@abitare.ro

**Company Data** 

Annual turnover: EUR 5,500,000 Nominal capital: EUR 24,000 Number of employees: 73 Company founded: 1999

Address Brazilor 55, 500313
Brasov, Romania

Agent/Representative of:

MACHINERY/EQUIPMENT SUPLLIERS

Hornos Industrial Pujol Intermac Emar Hegla Reinhardt-Technik

• GLASS MANUFACTURERS
Euroglass
Interpane

Companies represented:

BOHLE (GERMANY)
CERA HANDELS (GERMANY)
DGT ANLAGEN (GERMANY)
EMAR (ITALY)
HEGLA (GERMANY)
HELMUT LINGEMANN (GERMANY)
HORNOS INDUSTRIAL PUJOL (SPAIN)
INTERMAC (ITALY)
KOMMERLING (GERMANY)
PROFIL GLASS (GERMANY)
REINHARDI-TECHNICK (GERMANY)

VITO IRMEN (GERMANY)

Countries where we act:

Romania

### SDC IC VE DIS TICARET LTD.STI.

Headquarters

Valikonagi cad. No. 173 D.14-1 Nisantasi - Sisli - 34365 Istanbul

Tel: +90-212-2255577 Fax: +90-212-2255599 E-mail: sdc@sdctr.com www.sdctr.com

**Company Officers** 

Kadir Turgut Kutlu:
Managing Partner
E-mail: kutlu@sdctr.com
Sabri Aksuyek: Managing Partner
E-mail: aksuyek@sdctr.com
Nedim Yilmaz: Technical Director
E-mail: yilmaz@sdctr.com

**Company Data** 

Annual capital: EUR 3,000,000.00 Nominal capital: EUR 200,000.00 Number of employees: 11 Company founded: 1991 Turnover from glass: 100%

Agent/Representative of:

Machinery/equipment suppliers

Flat glass cutting, flat glass processing, flat glass handling, float glass cold ened lines, flat glass transport, tempering furnaces, hollow glass forming machines, annealing lehrs

**Companies represented:** 

BOTTERO (İTALY)
CAR-MET (İTALY)
FRATELLI PEZZA (İTALY)
LANGENDORF (GERMANY)
RAMSEY PRODUCTS (USA)
REVIMAC (İTALY)
YUNTONG GLASS (CHINA)

Countries where we act: Azerbaijan, Georgia, Kazakhstan, Kyrgyzstan, Tajikistan, Turkey, Turkmenistan, Uzbekistan

### SFLIM CORPORATION

Selim-Bldg. RM 301 1126 Hwagok 6-dong Kangseo-Gu 157-928 Seoul South Korea Tel: +82-2-26065380 Fax: +82-2-26065382 E-mail: selim88@unitel.co.kr www.selim88.com

### SHANGHAI BOYU GLASS TECHNOLOGY CO., LTD.

Room2402, No.1 Building, No.511 Nong, Wuzhong Road 201103 Shanghai - China Tel: +86-21-64012869 Fax: +86-21-54776450 E-mail: boyuglass@vip.163.com www.boyuglass.com

### SHINSUNG ENGINEERING CO. LTD. - SECO

Headquarters

312 Hansol Central Park 3rd Floor, Hokye-Dong, Dongan-ku, 431080 Anyang-City, Kyunggi-Do South Korea Tel: +82-31-3848890 Fax: +82-31-3848990 E-mail: seco@shinsungeng.co.kr

www.shinsungeng.co.kr
Company Officers

Jang Hynk Park: President M.Y. Park: Sales Manager Judy Lee: Sales Administrator

**Company Data** 

Annual turnover: USD 8,300,000 Nominal capital: USD 100,000 Number of employees: 3 Company founded: 1999 Turnover from glass: 100%

Machinery/Equipment Suppliers

IS machinery, forming systems, printing machines, MTA presses, lehr system, cullet recycling system, inspection machines, hot-end solutions

# 2 0 1 2

**Companies represented:** 

AGR INTERNATIONAL (USA) CAR-MET (ITALY) EMHART GLASS (SWIZTERLAND) EMMETI (ITALY) FERMAC (ITALY) KRS (GERMANY) OLIVOTTO INDUSTRIES (ITALY) POCO GRAPHITE/ENTEGRIS (USA) RAMSEY (USA) QUANTUM (USA) XPARVISION (THE NETHERLANDS)

### SIGMA TRADE CO.

Headquarters

Unit 3, No. 15, Shervan Alley, N. Ganjavi St. 14348 35885 Tehran, Iran Tel: +98-912-1971876 Fax: +98-21-88889240 E-mail: info@sigmatrade.ir www.sigmatrade.ir

**Company Officers** 

Faramarz Kheibari: Chairman E-mail: f.kheibari@sigmatrade.ir Alireza Mokhtari: CEO E-mail: a.mokhtari@sigmatrade.ir **Company Data** 

Annual turnover: USD 9 million Number of employees: 12 Company founded: 2005 Turnover from glass: 90% Nominal capital: USD 100 thousand Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Turnkey projects, know-how transfer furnaces, furnace reconstructions, forming machines batch plants, lehrs, moulds, refractories, mortars consumable material, spare parts, consulting services

Companies represented:

GIANCARLO PEREGO (ITALY) GLASS SERVICE (ITALY) IMACA (THE NETHERLANDS) IRIS INSPECTION MACHINES (FRANCE)
ISIMAT (GERMANY) MART (İTALY) PLANSEE (AUSTRIA) RONDOT (FRANCE) SIGMA REF (ITALY) SKLOSTROJ (CZECH REPUBLIC) TEPLOTECHNA PRIMA (CZECH REPUBLIC) VERTECH (FRANCE)

Countries where we act: Iran and Middle East

### SIMCO INDUSTRIAL MACHINERY TRADING CO.

Al Wasit Street, Near Caterpillar R/A P.O.Box 7281, Sharjah - UAE United Arab Emirates Tel: +971-6-5323424 Fax: +971-6-5323422 E-mail: simco@emirates.net.ae www.simcouae.com

### SI.STE SRL

Headquarters

Via Lega Lombarda, 38 24040 Bonate Sopra (Bg) - Italy Tel: +39-035-4947048 Fax: +39-035-4947054

E-mail: info@sisteitaly.it www.sisteitaly.it **Company Officers** Luigi Sala: General Manager Company Data

Annual turnover: EUR 1,500,000 Number of employees: 5 Company founded: 1997 Turnover from glass: 100% Agent/Representative of:

MACHINERY/EQUIPMENT SUPPLIERS

Kilns for fusing/bending, washing and sandblasting machines, glass accessories and tools, diamond and polishing wheels Countries where we act: Bosnia and Herzegovina, Bulgaria, Middle East, Romania, Russia, Slovenia, Serbia, Ukraine

### STARA GLASS - HYDRA GROUP

P.zza Rossetti 3 A/1 16129 Genova (GE) - Italy Tel.: +39-010-576391 Fax: +39-010-564763 E-mail: staraglass@hydragroup.it www.hydragroup.it

### STEKLO IMPEX

Sakharova str. 19 - office 2 Dubna, Moscow Region - Russia Tel: +7-926-8442912 Fax: +7-4-962122581 E-mail: g.novikov@gmail.com www.stekloimpex.com

### STEKLOCENTR COMPANY

13.8 Drovvnov, of, 10 109004 Moscow - Russia Tel: +7-495-9377974 Fax: +7-495-9377955 www.steklo-centr.ru

### SUMINISTROS ARIES, S.L.

Headquarters

Botiguers, 3 1K Parque Empresarial Tactica, 46980 Paterna - Espana Tel: +34-96-1519830 Fax:+34-96-1519831 E-mail: info@s-aries.com www.s-aries.com

**Company Officers** 

Francisco Javier Bono: General Manager E-mail: fj.bono@s-areis.com Francisco Bono: Sales Manager E-mail: f.bono@s-areis.com Milagro Bono: Amministration Manager E-mail: m.bono@s-areis.com **Company Data** Company founded: 1983 Turnover from glass: 60%

Agent/Representative of: MACHINERY/EQUIPMENT SUPPLIERS

Laminating, Decorating, Quality Control. Pre Processing **Companies represented:** 

AIRPLAN (SPAIN) AYROX (BELGIUM) BENEQ (FINLAND) DIP TECH (ISRAEL) EURO TECH (GERMANY) GRAFOTEC (GERMANY) KERAGLASS ENGINEERING (ITALY)
HALDENWANGER (GERMANY) HOAF (HOLLAND) SAFETY GLASS EXPERTS (FINLAND) SOFT SOLUTION (AUSTRIA) TRIULZI (ITALY)

Countries where we act: Spain, Portugal, South Ameria

### SUVISUR SL

Pol. Ind. Los Jarales Urb. Linaves 3 23700 Linares (Jaen) - Spain Tel: +34-95-3602064 Fax: +34-95-3602065 E-mail: info@suvisur.com www suvisur com

### TAIHEI BOEKI CO., LTD.

Headquarters

2-15 Nihonbashi, Muromachi 3 Chome, Chuo-Ku, 103-0022 Tokyo - Japan Tel: +81-3-32704825 Fax: +81-3-32313555 E-mail: tokyo@taiheiboeki.co.jp www.taiheiboeki.co.jp

**Company Officers** Kazuyuki Shibuya: Director Masao Noguchi: Manager Katsunori Hirayama: Chief Company Data

Annual tunover: USD 50,000,000 Nominal capital: USD 480,000 Number of employees: 60 Company founded: 1955 Turnover from glass: 40%

Agent/Representative of: MACHINERY/EQUIPMENT SUPPLIERS

Glass melting equipment, hot-end equipment

**Companies represented:** AGR (USA)

CORHART (USA) ECLIPSE (USA)
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Countries where we act: Japan

### TEC INDE, WA

Headquarters

Av. Almirante Gago Lautinho, 132/134, Edf. 2 Portela De Sintra PT2710-418 Sintra - Portugal Tel: +351-219-248020 Fax: +351-219-248022 E-mail: info@tecinde.pt www.tecinde.pt **Company Officers** Paulo De Botton: Managing Director **Company Data** 

Annual tunover: EUR 3 million Nominal capital: EUR 50.000 Number of employees: 5

Company founded: 1992 Turnover from glass: 80% Local offices/branches:

Sintra, Portugal RECIFE, BRAZIL Sao Paulo, Brazil SANTIAGO, CHILE Buenos Aires, Argentina

**Companies represented:** 

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### TOHMA GMS INC.

Headquarters

Whs#7, Shin-Tachikawa, Koukuukj Co. 1-100, Takamatsu-Cho 190-0011 Tachikawa-Shi, Tokyo Japan Tel: +81-42-521-3990

Fax: +81-42-521-3991 E-mail: tohmagms@lapis.plala.or.jp www.10.plala.or.jp/tohmagms

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### **Company Officers**

K. Tohma: President T. Tohma: Manager **Company Data** 

Annual turnover: USD 1.000.000 Number of employees: 5 Company founded: 2002 Turnover from glass: 99%

Machinery/equipment suppliers

Whell, drill, polisher, coolant, cutting oil, light machine, cerium powden, test meter

Companies represented:

ARTIFEX (GERMANY) BORIDE ABRASIVES (USA) **BURGALASSI (ITALY)** DIAMOND DRILLS (ITALY) EDTM INC. (USA) GERARLD KLYSHERS (USA) INLAND DIAMOND (USA) MONROE (USA) RBM (ITALY) SHIN-ÈI SEITO (JAPAN) STRAINOPTICS INC. (USA) UNIVERSAL SUPER CUT. (USA)

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### Headquarters

301-303, 3rd Floor, Commerce Centre, Hasrat Mohani Road, Karachi, 74000, Karachi- Pakistan Tel: +92-2132634715 Fax: +92-212637052 E-mail: tradecom@nanjee.com **Company Officers** Hasnain Akbarali: Director

Agent/Representative of: • MACHINERY/EQUIPMENT SUPPLIERS

Furnace, IS machine, belts, batch plants, level controllers, lehrs, lowerators, palletizers, press & blow machines, stackers and feeders.

Companies represented:

ANTONINI (ITALY) BOTTERO S.P.A. (ITALY) CUGHER GLASS (ITALY) EMMETI (ITALY) HORN GLASS (GERMANY) OLIVOTTO GROUP (ITALY) PARKINSON-SPENCER REFRACTORIES (UK) PIETRO BONAITI (ITALY) ZIPPE INDUSTRIAN LAGEN (GERMANY)

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Pelesos Str. 3 02115 Vilnius - Lithuania Tel.: +370-5-2383391 Fax: +370-5-2384009 E-mail: info@idelis.lt www.idelis.lt

### **Company Officers**

D. Chitavichiene

N. Tenesis

**Company Data** 

Nominal capital: USD 11.500 Number of employees: 3 Company founded: 1998

Companies represented: FALORNI (ITALY)

FRATELLI PEZZA (ITALY) GLASTON (ITALY)

Countries where we act: Belarus, Estonia, Latvia, Lithuania

### **UCS CORPORATION**

B-605 Sigma II Officetel Gumi-Dong 18, Bundang-Gu Seongnam-Si, Kyunggi-Do -Seoul South Korea Tel: +82-31-7174611

Fax: +82-31-7174618 E-mail: ucslee@korea.com

### UNIGIDA, UAB

### Headauarters

Liepu G. 9 38116, Panevezio r. - Lithuania Tel: +370-45-462634 Fax: +370-45-462634 E-mail: unigida@takas.lt www.unigida.lt

**Company Officers** 

Gytis Sidauga: Director Daiva Sidaugiene: Comm. Director Rima Sidagyte: Manager

**Company Data** 

Annual turnover: EUR 300,000 Nominal capital: EUR 30,000 Number of employees: 5 Company founded: 2000 Turnover from glass: 80% **Local offices/branches:** 

MARIJONU G. 36. ADDRESS 35138 PANEVEZYS

### LITHUANIA Agent/Representative of:

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GLASS MANUFACTURERS

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### **Headquarters**

20 Fl., No. 85, Sec. 1, Chung Hsiao East Road, Taipei - Taiwan Tel: +886-2-23934825 Fax: +886-2-23970899 E-mail: sherly@use.com.tw glass@use.com.tw

**Company Officers** 

Sherly Chan: Director Bill Lin: Sales Manager

**Company Data** 

Annual turnover: USD 110,800,000 Nominal capital: USD 2,000,000 Number of employees: 292

Company founded: 1975 Turnover from glass: 30%

Local offices/branches: ADDRESS TAICHLING - TAIWAN

Kaohsiung, Taichung - Taiwan Hongkong BEIJING - CHINA Shanghai - China GUANGZHOU - CHINA SHENZHEN - CHINA BANGKOK - THAILAND

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MACHINERY/EQUIPMENT SUPPLIERS

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**Companies represented:** 

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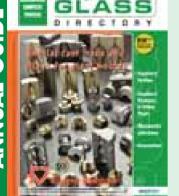
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